## State of Arkansas Department of Human Services

Attachment B 710-20-0015 EQRO Written Questions and Answers

## Instructions

This Response Template must be used for submission of written questions. All questions should provide the requested information. Those that do not, may not be answered by DHS. The Vendor may add as many lines as needed. DHS would strongly prefer the Vendor to ask multi-part questions as individual questions on separate lines.

Instructions: Complete all cells of each question asked in the Table below. Clearly identify the referenced section or text.

| Question      | RFP Reference (page number, section number,                                | Specific IFB Language   | Question   | Answer                            |
|---------------|--|---|--|-----------------------------------|
| ID<br>Example | paragraph)<br>Page 20, Desk Reviews  | Desk Review   | Where are the Desk Review Specifications?  |                                   |
| 1             | Page 2, Purpose  | A state must contract with an External Quality<br>Review Organization (EQRO) to conduct<br>activities related to External Quality Review<br>(EQR) (42 CFR §438.356(a)(1) and (42 CFR<br>§433).  | Given that the state must contract with an EQRO, does this project have an incumbent vendor and, if so, which vendor?  | Νο                                |
| 2             | Page 5, Pricing  | Pricing   |  | Not relevant for bidding purposes |
| 3             | Page 24, 2.3.C.1. Vendor References<br>Page 22, 2.3.A.2. Vendor Experience | <ul> <li>2.3.C.1. Vendor (and each expected/anticipated subcontractor) shall provide at least three (3) letters of reference that must attest to Vendor's prior External Quality Review (EQR) experience. Two (2) of the letters may be from the contract managers used to satisfy the above requirement in A.</li> <li>2.3.A.2. Vendor must have completed a minimum of two (2) comprehensive EQRO assessments for a State Medicaid Agency within the last five (5) years. These assessments must have included a Long-Term Services and Supports (LTSS) for individuals with intellectual and developmental disabilities or behavioral health diagnoses and dental services component.</li> </ul> | This language indicates a prime contractor and any subcontractor(s) must separately meet requirements in 2.3.A. and 2.3.C. whereas standard practice is a prime and any subcontractor(s) together meet such requirements. Is it the intent of DHS to allow for combining experience and references between prime and subcontractors? If so, would the following RFP language revisions meet the expectations of DHS?<br>2.3.A.2. Vendor and/or any anticipated subcontractor must have completed a minimum of two (2) comprehensive EQRO assessments for a State Medicaid Agency within the last five (5) years. These assessments must have included a Long-Term Services and Supports (LTSS) for individuals with intellectual and developmental disabilities or behavioral health diagnoses and dental services component; and,<br>2.3.C.1 Vendor (and each expected/anticipated subcontractor) shall provide at least three (3) letters of reference that must attest to Vendor's and/or any anticipated subcontractor's prior External Quality Review (EQR) experience. Two (2) of the letters may be from the contract managers used to satisfy the above requirement in A. These letters must include the following:<br>a. Two (2) letters of reference must be from public or private entities other than the Arkansas Department of Human Services (DHS); and<br>b. An additional letter of reference must be from any state Medicaid program, which may include the Division of Medical Services (DMS) within DHS. | Νο                                |

| 4  | Page 22, 2.3. A. 2     | These assessments must have included a<br>Long-Term Services and Supports (LTSS) for<br>individuals with intellectual and developmental<br>disabilities or behavioral health diagnoses and<br>dental services component  | Will vendor past experience performing MCO integrated Behavioral Health assessments meet this requirement?  | Yes  |
|----|------------------------|--|---|--|
| 5  | Page 23, 2.3. A.4      | Proposal may be disqualified from respondents<br>whose references do not respond within five<br>(5) business days of the request for<br>verification.  | Will respondents be notified of when these requests are sent out so that we can notify references to be aware the request has been sent out and the time frame for response?  | No   |
| 6  | Page 23, 2.3. A.4      | (5) business days of the request for verification.   | May the bidder notify the State if the reference is out of the office on vacation or medical leave during the five day response time?   | No   |
| 7  | Page 26, B. Activity 3 | Perform a review, conducted within the<br>previous 3-year period, to determine the<br>MCO's, PIHP's, or PAHP's compliance  | Is the compliance review required only every three years?   | Please see Federal Code 42 CFR 438 subpart D, 42<br>CFR 438.330, and 42 CFR 438.358.     |
| 8  | Page 30, 3.2.F         | Additional Work or Modification of<br>Scope/Activities   | How many additional projects does DMS expect to request?  | Not relevant for bidding purposes  |
| 9  | Page30, 3.3 A          | Contractor must validate that each PIP:  | How may PIPs per plan need to be evaluated?   | See PASSE agreement  |
| 10 | Page30, 3.3 A          | Validation of each PASSE's performance<br>improvement projects (PIP) that were<br>underway during the preceding twelve (12)<br>months.   | How many PIPs will the contractor validate during the first year?   | See answer to #9   |
| 11 | Page30, 3.3 A          | Validation of each PASSE's performance<br>improvement projects (PIP) that were<br>underway during the preceding twelve (12)<br>months.   | Does DMS expect the contractor to validate the PIPs conducted during the previous 12<br>months using the CMS protocols Version 1.0 September 2012 or EQR Protocols Dated<br>October 2019 or using the EQR Protocols 2019? | DMS expects contractor to use the most current released protocols from CMS at all times. |
| 12 | Page 31, 3.3. C        | Validation of performance measures calculated<br>by the State during the preceding twelve (12)<br>months. (The report shall be due to DHS no<br>later than September 1, 2020). PASSE<br>performance measures can be found in Exhibit<br>II of the PASSE Provider Agreement.  | Does DMS expect the contractor to validate the performance measures from the previous 12 months using the CMS protocols Version 1.0 September 2012 or EQR Protocols Dated October 2019 or using the EQR Protocols 2019?   | See answer to #11  |
| 13 | Page 31, 3.3. D        | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>1. Data evaluation shall include these datasets<br>collected and compiled by each PASSE. a.<br>Encounter data | How frequently are encounter data validated?  | Vendor will be expected to validate data annually.                                       |

| 14 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>1. Data evaluation shall include these datasets<br>collected and compiled by each PASSE. a.<br>Encounter data | IW hat is the process for the contractor receiving the encounter data?  | Vendor will work with DHS and each PASSE to develop this process.   |
|----|-------------------|--|---|---|
| 15 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>b. Quality metrics  | How frequently are the quality metrics validated?   | See the answer to #14   |
| 16 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>b. Quality metrics  | Is Exhibit II in the RFP comprehensive of all quality metrics, or are there more?                                       | No, quality metrics are included throughout the<br>PASSE agreement and attachments. Vendor will be<br>expected to use the current PASSE agreement for<br>each analysis. |
| 17 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>c. PIP data   | Is the expectation that the contractor will use the data from the PIP Validations or are there additional requirements? | The contractor will be required to use data from<br>the PIP validations as well as any other relevant<br>data to determine whether the performance goals<br>were met.   |

| 18 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>d. NCCI claims coding assessment | Is the NCCI Claims Coding Assessment limited to an area of specificity or the entire universe of claims included in the analyses? | The entire universe of claims  |
|----|-------------------|---|---|--|
| 19 | Page 31, 3.3. D.1 | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>d. NCCI claims coding assessment | Are the analyses conducted for each DMO and PASSE participant?  | Analysis will be conducted based upon the NCCI<br>edits for each DMO and PASSE.          |
| 20 | Page 31,3.3. D.1  | Validation of compliance with Managed Care<br>standards, quality assessment, and<br>performance improvement. Analyze data<br>identified by the state as having potential<br>quality or utilization concerns. (The report shall<br>be due to DHS no later than March 1, 2021).<br>d. NCCI claims coding assessment | How does the contractor receive the claim data?   | Vendor will work with DHS and each PASSE to develop this process.                        |
| 21 | Page 33, 3.4. A.1 | Contractor must validate that each PIP  | How many PIPs are conducted by each DMO?  | See DMO agreement.   |
| 22 | Page 33, 3.4. A.1 | Contractor must validate that each PIP  |   | Yes  |
| 23 | Page 33, 3.4. A.1 | Contractor must validate that each PIP  | Imonthe using the CMS protocole Version 1 () Sentember 2012 or FOR Protocole Dated  | DMS expects contractor to use the most current released protocols from CMS at all times. |
| 24 | Page 34, 3.4 B    | Validation of performance measures calculated<br>by the State during the preceding twelve (12)<br>months. (The report shall be due to DHS no<br>later than September 1, 2020).  | 12 months using the CMS protocols Version 1.0 September 2012 or EOR Protocols Dated   | DMS expects contractor to use the most current released protocols from CMS at all times. |
| 25 | Page 34, 3.4 D    | Analysis of data identified by the Department<br>as having potential quality or utilization<br>concerns. (The report shall be due to DHS no<br>later than March 1, 2021).   | Are thresholds for potential quality or utilization concerns established by DMS?  | DHS will identify any data with quality or utilization concerns to be analyzed.          |

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| 26 | Page 35, 3.4. F  | Review of the grievance and appeals Process.<br>(The report shall be due to DHS no later than<br>July 1, 2020). Vendor shall conduct review of<br>member complaints, appeals, and grievance<br>processes and management and identify any<br>backlogs. | What are the sample sizes for both grievances and for appeals the contractor is expected to review?  | Sample size must be statistically significant. DHS<br>will negotiate final sample sizes with the vendor.                      |
| 27 | Page 35, 3.4. F  | Review of the grievance and appeals Process.<br>(The report shall be due to DHS no later than<br>July 1, 2020). Vendor shall conduct review of<br>member complaints, appeals, and grievance<br>processes and management and identify any<br>backlogs. | Is the contractor expected to perform file reviews on this?  | Yes.  |
| 28 | Page 35, 3.4. F  | Review of the grievance and appeals Process.<br>(The report shall be due to DHS no later than<br>July 1, 2020). Vendor shall conduct review of<br>member complaints, appeals, and grievance<br>processes and management and identify any<br>backlogs. | If the contractor is to perform file reviews, how many per plan?   | Sample size must be statistically significant. DHS will negotiate final sample sizes with the vendor.                         |
| 29 | Page 36, 3.5 A.3   | Vendor shall have staff available at all required meetings with DHS.  | What is the frequency of all required meetings with DHS?   | Not relevant for bidding purposes   |
| 30 | Technical Response Packet: Page 7                        | Provide a response to each item/question in<br>this section. Prospective Contractor may<br>expand the space under each item/question to<br>provide a complete response.   | Please clarify: Are bidders to only provide responses within the table cells on Page 7 or are appended narrative response pages acceptable?    | Bidders are allowed to append.  |
| 31 | Technical Response Packet: Page 7                        | Provide a response to each item/question in<br>this section. Prospective Contractor may<br>expand the space under each item/question to<br>provide a complete response.   | Will a Word or Excel version of this table be provided for ease of response entry?   | No. See answer to #30.  |
| 32 | Technical Response Packet: Page 7                        | Provide a response to each item/question in<br>this section. Prospective Contractor may<br>expand the space under each item/question to<br>provide a complete response.   | Are these items the ONLY items the bidder is to provide written response? If not, please clarify what other elements require written response. | The items listed in the Technical Response Packet<br>are the items that will be scored for the purposes<br>of contract award. |
| 33 | Technical Response Packet: Page 7, E.3, 11th<br>row/item | Provide Bidder's proposed detailed work plan<br>with appropriate milestones for an<br>implementation of all requirements specified<br>in this RFP, based upon the work phases<br>outlined per year. (Sections 3.3; 3.4; 3.6)                          | Is it Acceptable to provide the work plan in an Excel file, or should it be submitted within this table/cell?                                  | It can be submitted in an Excel file.   |
| 34 |  | Overall Question  | Is there an incumbent contractor for any of this Scope of Service?   | No  |
| 35 |  | Overall Question  | What is the State budget for this contract?  | Not relevant for bidding purposes   |
| 36 |  | Overall Question  | Should the contractor prepare its response in accordance with the newest EQR Protocols Dated October 2019 or Version 1.0 September 2012.       | DMS expects contractor to use the most current released protocols from CMS at all times.                                      |
| 37 | Page 3, General, 1.7.A.                                  | Voluntary Product Accessibility Template  | Under what conditions is the Voluntary Product Accessibility Template required or applicable?  | When there is a software component to the purchase.   |

|    |  |  | Is the entire narrative portion of the Technical Proposal response to be entered on the  |   |
|----|--|--|--|---|
| 38 | Page 3, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.7.A.   | GENERAL INSTRUCTIONS AND INFORMATION   | Information for Evaluation form?<br>If so, will the form be provided in a fillable pdf or Word document?   | See the answers to #31 and #32.   |
| 39 | Page 3, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.7.A.   | GENERAL INSTRUCTIONS AND INFORMATION   | The Technical Proposal Packet contains six unfillable PDF forms. Will these forms be made available in a fillable pdf or word document format?<br>If not, will bidders be allowed to alter the forms so that the required information can be entered.  | See the answers to #31 and #32.   |
| 40 | Page 5, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.13 PRICING                                     | GENERAL INSTRUCTIONS AND INFORMATION   | What is the maximum budget for this project?   | Not relevant for bidding purposes   |
| 41 | Page 26,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.  | Mandatory and Optional Protocols<br>and Activities   | Will the Vendor be required to validate consumer and/or provider surveys?  | Yes, see Section 3.2A.  |
| 42 | Page 26,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es | Mandatory and Optional Protocols<br>and Activities   | "Validation of encounter data reported by an MCO/PIHP/PAHP/PCCM entity" was noted as<br>an optional activity.<br>What is DHS' expectations regarding the frequency of this activity?   | See answer to question #13.   |
| 43 | Page 31,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities                           | Year One: Immediate Activities   | Will PASSEs submit encounter data directly to the Vendor, or will encounter data for the PASSEs and DHS be provided by DHS?<br>Please describe the frequency, format/layout, volume, and extent of data submitted to the Vendor.   | 1. Vendor will receive data from both PASSEs and<br>DHS. 2. These items will be negotiated by vendor,<br>PASSE, and DHS.                                  |
| 44 | Page 31,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities                           | Activity D   | For activity D, does the DHS anticipate a validation of compliance with all Medicaid managed care standards in year one for PASSEs?  | Yes.  |
| 45 | Page 31,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities                           | Section 3.3 C  | Section 3.3(C) indicates that the vendor will validate PASSEs' performance measures calculated by the State. Since the validation of performance measure activity is focused on ability to calculate accurate and reliable metrics, please confirm whether the validation of performance measure activity will be conducted on the State or the three PASSEs.  | Both. In order to validate the performance<br>measures calculated by the State, the vendor must<br>analyze and validate the performance of the<br>PASSEs. |
| 46 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities                           | additional activities agreed upon by Vendor<br>and State or mandated by federal<br>requirements (i.e., conduct consumer and<br>provider surveys as required by DHS). | Regarding "additional activities agreed upon by Vendor and State or mandated by federal<br>requirements (i.e., conduct consumer and provider surveys as required by DHS)." Can the<br>State please clarify the following:<br>Should the Vendor only propose consumer and provider surveys? Or, will there be other<br>surveys the vendor will need to perform? | Vendor can propose other surveys and other<br>activities it believes will help the State achieve its<br>Year One Goals as set out in the RFP.             |
| 47 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities                           | additional activities agreed upon by Vendor<br>and State or mandated by federal<br>requirements (i.e., conduct consumer and<br>provider surveys as required by DHS). | Regarding "additional activities agreed upon by Vendor and State or mandated by federal<br>requirements (i.e., conduct consumer and provider surveys as required by DHS)." Can the<br>State please clarify the following:<br>If additional survey activities are required, what surveys will be required?  | See answer to #46.  |

|    | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | additional activities agreed upon by Vendor<br>and State or mandated by federal<br>requirements (i.e., conduct consumer and<br>provider surveys as required by DHS). | Regarding "additional activities agreed upon by Vendor and State or mandated by federal<br>requirements (i.e., conduct consumer and provider surveys as required by DHS)." Can the<br>State please clarify the following:<br>Should the Vendor include costs for these additional activities in budgets for Year 1 and | Activities added after the contract is awarded will be negotiated. |
|----|--|--|--|--|
|    |  |  | Year 2?  |  |
| 49 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | additional activities agreed upon by Vendor<br>and State or mandated by federal<br>requirements (i.e., conduct consumer and<br>provider surveys as required by DHS). | Regarding "additional activities agreed upon by Vendor and State or mandated by federal requirements (i.e., conduct consumer and provider surveys as required by DHS)." Can the State please clarify the following:<br>Will these activities and costs be determined after contract award?                             | Activities added after the contract is awarded will be negotiated. |
|    |  |  | If a consumer survey will be required to be budgeted under additional activities (item H),   |  |
| 50 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | consumer survey  | <ol> <li>can the State please clarify the following:</li> <li>1. Will both adults and children be surveyed for each PASSE? This will result in 6 reporting</li> </ol>  | Specifics will be negotiated after contract award.                 |
|    | Tear One. Inimediate Activities  |  | units (1 adult and 1 child sample for the 3 PASSE).  |  |
|    | Page 33,   |  | If a consumer survey will be required to be budgeted under additional activities (item H),<br>can the State please clarify the following:  |  |
| 51 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | consumer survey  | 2. What is the minimum required sample size for each population (i.e., adult and children) and plan?   | See answer to question #50.  |
| 52 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.                                   | consumer survey  | If a consumer survey will be required to be budgeted under additional activities (item H), can the State please clarify the following:   | See answer to question #50.  |
| 52 | Year One: Immediate Activities   |  | 3. Please specify the survey instrument that will be used for each population (e.g., Adult Medicaid CAHPS Health Plan Survey, Child Medicaid CAHPS Health Plan Survey (with or without children with chronic conditions supplemental items).   |  |
| 53 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | consumer survey  | If a consumer survey will be required to be budgeted under additional activities (item H), can the State please clarify the following:   | See answer to question #50.  |
|    |  |  | 4. Which languages will the survey need to be administered in?   |  |
| 54 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | consumer survey  | If a consumer survey will be required to be budgeted under additional activities (item H),<br>can the State please clarify the following:<br>5. Please confirm that a standard mixed-mode methodology (mail with telephone follow-   | See answer to question #50.  |
| 55 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.                                   |  | up) will be used.<br>If a consumer survey will be required to be budgeted under additional activities (item H),<br>can the State please clarify the following:   | See appropriate question #E0                                       |
| 33 | Year One: Immediate Activities   | consumer survey  | 6. Please confirm that deliverables for this activity will include: member-level files and a final report of findings.   | See answer to question #50.  |

|    |  |  | If a concurrent will be required to be budgeted under additional activities (these 1)   |  |
|----|--|--|---|--|
|    | Page 33,   |  | If a consumer survey will be required to be budgeted under additional activities (item H), can the State please clarify the following:  |  |
| 56 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | consumer survey                            | 7. Will data for the survey need to be submitted to the National Committee for Quality<br>Assurance (NCQA) or the Agency for Healthcare Research and Quality (AHRQ)'s CAHPS<br>Health Plan Survey Database? | See answer to question #50.  |
|    | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.                                   | consumer survey                            | If a consumer survey will be required to be budgeted under additional activities (item H), can the State please clarify the following:  | See answer to question #50.  |
|    | Year One: Immediate Activities   |  | 8. Please confirm that the State will provide a file will all members eligible for the survey.  |  |
| 58 | Page 33,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities | provider survey                            | If a provider survey will be required to be budgeted under additional activities (item H), can the State please clarify the following:  | See answer to question #50.  |
|    |  |  | What is the total number of providers that will be surveyed?  |  |
|    | Page 33,   |  | If a provider survey will be required to be budgeted under additional activities (item H), can  |  |
|    | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | provider survey                            | the State please clarify the following:   | See answer to question #50.  |
|    |  |  | What is the anticipated length of the survey instrument?  |  |
|    | Page 33,   |  | If a provider survey will be required to be budgeted under additional activities (item H), can  |  |
| 60 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | provider survey                            | the State please clarify the following:   | See answer to question #50.  |
|    |  |  | Please confirm that a standard mail and online protocol may be used.  |  |
|    | Page 33,   |  | If a provider survey will be required to be budgeted under additional activities (item H), can  |  |
| 61 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | provider survey                            | the State please clarify the following:   | See answer to question #50.  |
|    |  |  | Does the state have access to providers' email addresses?   |  |
|    |  |  | If a provider survey will be required to be budgeted under additional activities (item H), can  |  |
| 62 | Page 33,   |  | the State please clarify the following:   | See answer to question #FO   |
| 62 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | provider survey                            | Please confirm that deliverables for this activity will include: respondent-level file and a  | See answer to question #50.  |
|    |  |  | final report of findings.   |  |
|    |  |  | If a provider survey will be required to be budgeted under additional activities (item H), can  |  |
| 62 | Page 33,   |  | the State please clarify the following:   |  |
| 63 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities             | provider survey                            |   | See answer to question #50.  |
|    |  |  | Please confirm that the State will provide a file will all providers eligible for the survey.   |  |
|    | Page 33,   |  | Does DHS anticipate the need for medical record review as an additional verification of   | Vendor should propose any medical reviews  |
| 64 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.   | Years Two and Later: Subsequent Activities | PASSE encounter data? If so, please identify any expectations surrounding sampling  | necessary for the verification of PASSE encounter<br>data. Specifics will be negotiated after contract |
|    | Years Two and Later: Subsequent Activities   |  | parameters (e.g., confidence level and margin of error) and anticipated sub-strata.   | award as specified in Section 3.3.   |
|    | Page 34,   |  | Will DMOs submit encounter data directly to the Contractor, or will encounter data for the  | 1. Vendor will receive data from both DMOs and   |
| 65 | SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.   | Year One: Immediate Activities             | DMOs and DHS be provided by DHS? Please describe the frequency, format/layout,  | DHS. 2. These items will be negotiated by vendor,  |
|    | Year One: Immediate Activities   |  | volume, and extent of data submitted to the Contractor.   | DMO, and DHS.  |
| 66 | Page 34,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.                                   | Year One: Immediate Activities             | For activity C, does the DHS anticipate a validation of compliance with all Medicaid  | Yes.   |
|    | Year One: Immediate Activities   |  | managed care standards in year one for DMOs?  |  |
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| 67 | Page 35,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Years Two and Later: Subsequent Activities                      | Years Two and Later: Subsequent Activities           | Does DHS anticipate the need for medical record review as an additional verification of DMO encounter data? If so, please identify any expectations surrounding sampling parameters (e.g., confidence level and margin of error) and anticipated sub-strata.                                   | Vendor should propose any medical reviews<br>necessary for the verification of DMO encounter<br>data. Specifics will be negotiated after contract<br>award as specified in Section 3.3. |
|----|---|--|--|---|
| 68 | Page 35,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities                                  | Year One: Immediate Activities                       | For activity E, does the DHS have a minimum number or percentage of dental plan providers to be sampled?   | See answer to question #26.   |
| 69 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>2.2.B.<br>Arkansas Dental Managed Care Organizations (<br>DMO) | Arkansas Dental Managed Care Organizations (<br>DMO) | For the optional performance measure calculation activity, would the vendor be expected to collect encounter data directly from the plan or from DHS' data warehouse?  | Both.   |
| 70 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti es     | For the optional performance measure calculation activity, would calculations be conducted at the statewide aggregate level or at the plan level?  | Plan level  |
| 71 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti es     | For the optional performance measure calculation activity, what data sources will be<br>available for the calculations (e.g., administrative claims/encounter data, minimum data<br>set [MDS] data, registry data, health information exchange [HIE] data, and/or vital statistics<br>data)?   | The data sources will include PASSE, DMO, and DHS data.   |
| 72 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti es     | For the optional performance measure calculation activity, does DHS have an estimate of the number of measures that will be calculated? How many, if any, will be hybrid measures (i.e., requiring medical record review)?   | Νο  |
| 73 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti es     | For the optional quality rating system task, will the vendor only be required to provide technical assistance regarding the development of a quality rating system or will the vendor also expected to create the quality rating system?   | Vendor shall create the quality rating system.  |
| 74 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti es     | For the optional quality rating system activity, if the vendor is expected to create the quality rating system, what is the required delivery method for the final deliverable (e.g., PDF, web-based tool)?  | Vendor shall create a web-based tool with the capability to create reports in PDF format.   |
| 75 | Page 26 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK,<br>3.1.B.<br>Mandatory and Optional Protocols and Activiti<br>es  | Mandatory and Optional Protocols and Activiti<br>es  | For the optional performance measure calculation activity, will calculations be conducted at the statewide aggregate level or at the MCO level?  | MCO level   |
| 76 | Page 3 of 52, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.7.A.  | GENERAL INSTRUCTIONS AND INFORMATION                 | Section 1.7.A.3.a requires the Technical Proposal Packet to include "EO 98-04 Disclosure<br>Form, Attachment A."<br>Please confirm bidder is to leave the prefilled items checked in the boxes (i.e.<br>Subcontractor, No is checked; Services is checked) on the top part of this Attachment. | See updated Attachment A.   |

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| 77 | Page 30 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3<br>PASSE ENTITIES SCOPE OF WORK                  | PASSE   | How many PIPs per PASSE will be submitted annually for validation?   | See answer to question #9.                                 |
| 78 | Page 31 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | Is DHS expecting one aggregate validation of network adequacy report with results for all PASSE entities or plan-specific reports for each entity (i.e., three separate reports)?  | Plan-specific reports for each entity.                     |
| 79 | Page 32 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | Please confirm whether the due date for review of the grievance and appeals process is July 1, 2020.   | See addendum.  |
| 80 | Page 32 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | This section indicates that information should be assessed from consumer and provider<br>surveys. Please confirm if the Vendor should plan to conduct member and/or provider<br>satisfaction surveys or if DHS is conducting or has plans to conduct these surveys and<br>supply the survey results to the Vendor.             | DHS or the PASSE will supply survey results to the vendor. |
| 81 | Page 32 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | For activity G: Analysis of the effectiveness of the PASSEs, what data sources would be<br>available to the vendor for this analysis (e.g., summary measure rates provided by the<br>plans, administrative claims/encounter data, patient-level performance measure<br>numerator/denominator files)?                           | The data sources will include PASSE and DHS data.          |
| 82 | Page 33 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4<br>DENTAL MANAGED CARE ENTITIES SCOPE OF<br>WORK | DENTAL MANAGED CARE ENTITIES SCOPE OF<br>WORK | How many PIPs per DMO will be submitted annually for validation?   | Information is not available at present.                   |
| 83 | Page 33 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.3.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | If a one-time focused clinical or non-clinical study will be required to be budgeted under<br>additional activities (item H), can DHS please clarify the following:<br>Have any clinical or non-clinical focused study topics been identified for the first contract<br>year?  | See answer to question #50.                                |
| 84 |  |   | If a one-time focused clinical or non-clinical study will be required to be budgeted under<br>additional activities (item H), can DHS please clarify the following:<br>Are there clinical or non-clinical areas of interest to DHS for purposes of studies on quality?   | See answer to question #50.                                |
| 85 |  |   | If a one-time focused clinical or non-clinical study will be required to be budgeted under<br>additional activities (item H), can DHS please clarify the following:<br>What are DHS' expectations regarding the frequency and timing of these studies (i.e., one<br>study per year, to be completed during the contract year)? | See answer to question #50.                                |
|    | Page 34 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities               | Year One: Immediate Activities                | Is DHS expecting one aggregate validation of network adequacy report with results for all dental managed care entities or plan-specific reports for each entity (i.e., two separate reports)?  | Plan-specific reports for each entity.                     |

| 87 | Page 35 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities        | Year One: Immediate Activities | This section indicates that information should be assessed from consumer surveys. Please confirm if the Vendor should plan to conduct member satisfaction surveys or if DHS is conducting or has plans to conduct these surveys and supply the survey results to the Vendor.  | DHS or the DMO will supply survey results to the vendor.  |
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| 88 | Page 35 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities        |                                | What are the sources of the provider data for the analysis? Will the DMOs submit<br>provider/network data directly to the Vendor, or will data be provided by DHS or another<br>Vendor? Please describe the frequency and format/layout of data submitted to the Vendor   | The data will be supplied by the DMO. Vendor will work with DMO to determine frequency, format, and layout. |
| 89 | Page 35 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities        |                                | If a one-time focused clinical or non-clinical study will be required to be budgeted under<br>additional activities (item H), can DHS please clarify the following: Have any clinical or non-<br>clinical focused study topics been identified for the first contract year? Are there clinical or<br>non-clinical areas of interest to DHS for purposes of studies on quality? What are DHS'<br>expectations regarding the frequency and timing of these studies (i.e., one study per year,<br>to be completed during the contract year)? | See answer to question #50.   |
| 90 | Page 35 of 52,<br>SECTION 3 – REQUIRED SCOPE OF WORK, 3.4.<br>Year One: Immediate Activities        |                                | For activity G: Analysis of the effectiveness of the DMOs, what data sources would be<br>available to the vendor for this analysis (e.g., summary measure rates provided by the<br>plans, administrative claims/encounter data, patient-level performance measure<br>numerator/denominator files)?  | DHS or the DMO will supply the data.  |
| 91 | Page Official Bid Price Sheet, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.13 PRICING |                                | Is the box for "TOTAL (Reviews year one and two)" to be inclusive of all costs for years one and two for PASSE and Dental Managed Care?   | Yes   |
| 92 | Page Official Bid Price Sheet, SECTION 1 -<br>GENERAL INSTRUCTIONS AND INFORMATION,<br>1.13 PRICING |                                | Please confirm DHS does not require a total cost per year for PASSE and Dental Managed Care combined?   | See price sheet.  |
| 93 | General   |                                | 'Attachment F - Business Associate Agreement' and 'Attachment E - Professional Services<br>Contract' were provided as attachments to the RFP. Does the Firm need to complete these<br>two forms and submit with the final proposal?   | No  |
| 94 | General   |                                | Does the "Financial Terms of the Contract" box on page 1 of 11 of 'Attachment D -<br>Professional Services Contract' need to be completed and submitted wit the Firm's final<br>proposal?   | No  |
| 95 | General   |                                | Is there a current contract to perform EQRO services for DHS? If so, please provide the name of the incumbent and the contract amount.  | No  |