

BID 710-20-2029
OPENING MAY 4, 2020
10:30

MedLine, Inc.	\$211,325.50
Annette's Nursing Services, Inc.	\$209,433.50
Arkansas Medical Staffing, LLC	\$210,190.30
Arkansas Healthcare Personnel, Inc.	\$2,462,410.20
Arkansas Healthcare Personnel, Inc.	\$2,535,906.00

Arkansas Healthcare Personnel, Inc. response packet

This response was received in the mailroom before 10:30 but not forwarded to OP until after the bid opening. Tammy has the receipt:

Access Therapies	\$3,826,740.00
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From: [Rebecca Lincoln](#)
To: [Nawania Williams](#)
Subject: Re: Clarification of Bid - 710-20-0029 Nursing Services
Date: Wednesday, May 13, 2020 8:29:14 AM
Attachments: [image001.png](#)
[image002.png](#)
[image001.png](#)
[image002.png](#)

[EXTERNAL SENDER]

Yes ma'am

Sent via iPhone.....

On May 13, 2020, at 7:38 AM, Nawania Williams <nawania.williams@dhs.arkansas.gov> wrote:

Thanks. To be sure, your grand total is \$2,535,906.00?

From: Rebecca Lincoln <rlincoln@medlincstaffing.com>
Sent: Tuesday, May 12, 2020 3:14 PM
To: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Subject: Re: Clarification of Bid - 710-20-0029 Nursing Services

[EXTERNAL SENDER]

LPN Annual hours X Hourly Rate: \$1,512,420.00

CNA Annual hours x Hourly Rate: \$1,023,486.00

Thank you for noticing and allowing us to resubmit the revised rate.

Rebecca Lincoln
MedLinc, Inc.
501-492-7200 Office
501-920-8377 Cell

From: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Sent: Tuesday, May 12, 2020 11:37 AM
To: Rebecca Lincoln <rlincoln@medlincstaffing.com>
Subject: Clarification of Bid - 710-20-0029 Nursing Services

Dear Vendor,

Clarification is requested on your bid price for bid 710-20-0029 Nursing Services. Please clarify your total annual rate for this service. Your bid packet shows a total annual amount of \$_211,325.50_____.

Please clarify this is your annual rate.

Your written response is requested by **noon, Wednesday, May 13, 2020.**



Nawania Williams

DHS/Office of Procurement
Procurement Coordinator

P: 501-320-6511

F: 501-404-4613

700 Main Street

P.O. Bo 1437, Slot W345

Little Rock, AR 72203-1437

Nawania.williams@dhs.arkansas.gov

humanservices.arkansas.gov



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or as required by law.

From: jennifer.m.barnett@sbcglobal.net
To: [Nawania Williams](#)
Subject: RE: Clarification of Bid - 710-20-0029 Nursing Services
Date: Tuesday, May 12, 2020 9:43:15 AM
Attachments: [image001.png](#)
[image002.png](#)
Importance: High

[EXTERNAL SENDER]

I apologize for any inconvenience.

Licensed Practical Nurse (LPN) or (LPTN) 125,134.75 X 12=1,501,617.00 annually

Certified Nurse Assistant (CNA) 84,298.75 X12= 1,011,585.00 annually

Grand Total= 2,513,202.00

From: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Sent: Tuesday, May 12, 2020 8:51 AM
To: jennifer.m.barnett@sbcglobal.net
Subject: RE: Clarification of Bid - 710-20-0029 Nursing Services

Yes.

From: jennifer.m.barnett@sbcglobal.net <jennifer.m.barnett@sbcglobal.net>
Sent: Tuesday, May 12, 2020 8:41 AM
To: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Subject: RE: Clarification of Bid - 710-20-0029 Nursing Services

[EXTERNAL SENDER]

Good Morning! Do I just e-mail my response to you? Just want to make sure I do It correctly.

From: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Sent: Monday, May 11, 2020 8:21 AM
To: jennifer.m.barnett@sbcglobal.net
Cc: Kevin Brannon <Kevin.Brannon@dhs.arkansas.gov>
Subject: Clarification of Bid - 710-20-0029 Nursing Services

Dear Vendor,

Clarification is requested on your bid price for bid 710-20-0029 Nursing Services. Please clarify your total annual rate for this service. Your bid packet shows a total annual amount of \$_209,433.50_____.

Your written response is requested by **noon, Tuesday, May 12, 2020.**



Nawania Williams

DHS/Office of Procurement
Procurement Coordinator

P: 501-320-6511

F: 501-404-4613

700 Main Street

P.O. Bo 1437, Slot W345

Little Rock, AR 72203-1437

Nawania.williams@dhs.arkansas.gov

humanservices.arkansas.gov



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or as required by law.

From: [Kathy Edwards](#)
To: [Nawania Williams](#)
Cc: [Kevin Brannon](#)
Subject: RE: 710-20-2029 Nursing Services
Date: Monday, May 11, 2020 7:23:49 AM
Attachments: [image001.jpg](#)
[image002.png](#)
[image003.png](#)
[Arkansas Healthcare Personnel Clarification 710-20-2029.pdf](#)
Importance: High

[EXTERNAL SENDER]

Good Morning:

Please find attached the written response to this request. Please advise that you have received and that this is sufficient.

Sincerely

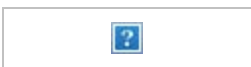
Kathy Edwards RN
President/CEO
ARKANSAS HEALTHCARE PERSONNEL INC



From: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Sent: Friday, May 08, 2020 3:54 PM
To: Kathy Edwards <kedwards@ahpnurses.com>
Cc: Kevin Brannon <Kevin.Brannon@dhs.arkansas.gov>
Subject: 710-20-2029 Nursing Services

We received from you two (2) bid submissions for IFB 710-20-2029 Nursing services. We are requesting clarification of bids for pricing that was submitted for services. Please clarify which pricing submission should be counted.

Your written response is due by 12:00pm Monday, May 11, 2020. Thanks.



Nawania Williams
DHS/Office of Procurement
Procurement Coordinator

P: 501-320-6511
F: 501-404-4613
700 Main Street
P.O. Bo 1437, Slot W345
Little Rock, AR 72203-1437
Nawania.williams@dhs.arkansas.gov

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Arkansas Healthcare Personnel Inc
425 N University
Little Rock, AR 72205

May 11th, 2020

Nawania Williams
DHS/Office of Procurement
700 Main Street
Little Rock, AR 72203-1437

Re: BID# 710-20-2029 Nursing Services

Ms. Williams:

Arkansas Healthcare Personnel, Inc., submitted two Bids for Bid# 710-20-2029. Please use the attached BID price of \$2,462,410.20 (LPN \$33.85 and CNA \$21.00) for our bid.

Sincerely

A handwritten signature in black ink that reads 'Kathy Edwards'. The signature is fluid and cursive, with the first name 'Kathy' and last name 'Edwards' clearly distinguishable.

Kathy Edwards

President/CEO

Arkansas Healthcare Personnel Inc

OFFICIAL BID PRICE SHEET

Check nursing discipline for which you are bidding.

☐ LPN/LPTN only

☐ CNA only

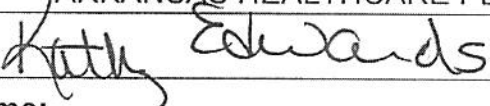
☒ LPN/LPTN and CNA

Respondent proposes to do the work described in the "Scope of Work" of this IFB at the following proposed rate during the anticipated contract period:

Nursing Discipline	Estimated Monthly Hours	Hourly Rate	Total (Est. Annual Hours X's Hourly rate)
Licensed Practical Nurse (LPN) or (LPTN)	3,601	\$ 33.85	\$ 1,462,726.20
Certified Nurse Assistant (CNA)	3,967	\$21.00	\$ 999,684.00
GRAND TOTAL			\$2,462,410.20

AUTHORIZATION SIGNATURE

By my signature below, I certify that the aforementioned statements are true and correct and that I accept the Terms and Conditions as presented in this bid, and that I am authorized by the respondent to submit this bid on his/her behalf.

Vendor Name: ARKANSAS HEALTHCARE PERSONNEL INC	Date: 05/01/20020
Signature: 	Title: PRESIDENT/CEO
Printed Name: KATHY EDWARDS	

From: [Sonia Lucas-Meyer](#)
To: [Nawania Williams](#)
Cc: [Kevin Brannon](#)
Subject: RE: Clarification of Bid - 710-20-2029 Nursing Services
Date: Monday, May 11, 2020 9:44:57 AM
Attachments: [image005.png](#)
[image006.png](#)
[image001.jpg](#)
[AMS Corrected Calculations for Annual Total 710-20-2029 .pdf](#)

[EXTERNAL SENDER]

Oh...My Goodness!

After further review Arkansas Medical Staffing, LLC calculated the Bid on 710-20-2029 05/04/2020 Nursing Services at the **Monthly Rates**. Please see the attached for the "Corrected Calculations" that pertain to **Annual Grand Total Rates**.

Please, Please let me know what we need to do further. Thank you so very much for bringing this to my attention.

Sonia Lucas-Meyer

"I can do everything through Christ who gives me strength". Philippians 4:13



Sonia Lucas-Meyer, Owner
Arkansas Medical Staffing, LLC
"Caring Professionals by Your Side"
Ph# 501-224-1010 Fax 501-224-1022

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From: Nawania Williams <nawania.williams@dhs.arkansas.gov>
Sent: Monday, May 11, 2020 8:26 AM
To: Sonia Lucas-Meyer <sonia@arkansasmedicalstaffing.com>
Cc: Kevin Brannon <Kevin.Brannon@dhs.arkansas.gov>
Subject: Clarification of Bid - 710-20-2029 Nursing Services

Dear Vendor,

Clarification is requested on your bid price for bid 710-20-0029 Nursing Services. Please clarify your total annual rate for this service. Your bid packet shows a total annual amount of \$ 210,190.30_____.

Your written response is requested by **noon, Tuesday, May 12, 2020.**



Nawania Williams

DHS/Office of Procurement
Procurement Coordinator

P: 501-320-6511

F: 501-404-4613

700 Main Street

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OFFICIAL BID PRICE SHEET

Check nursing discipline for which you are bidding.

☐ LPN/LPTN only

☐ CNA only

☒ LPN/LPTN and CNA

Respondent proposes to do the work described in the "Scope of Work" of this IFB at the following proposed rate during the anticipated contract period:

*** CORRECTED *
CALCULATION**

Nursing Discipline	Estimated Monthly Hours	Hourly Rate	Total (Est. Annual Hours X's Hourly rate)
Licensed Practical Nurse (LPN) or (LPTN)	3,601	\$ 34.85	\$ 1,505,938.20
Certified Nurse Assistant (CNA)	3,967	\$ 21.35	\$ 1,016,345.40
GRAND TOTAL			\$ 2,522,283.60

(ANNUAL)

AUTHORIZATION SIGNATURE

By my signature below, I certify that the aforementioned statements are true and correct and that I accept the Terms and Conditions as presented in this bid, and that I am authorized by the respondent to submit this bid on his/her behalf.

Sonia Lucas-Meyer 05/11/2020

Vendor Name: Arkansas Medical Staffing, LLC	Date: 05/01/2020
Signature: Sonia Lucas-Meyer	Title: owner
Printed Name: Sonia Lucas-Meyer	