ARKANSAS DEPARTMENT OF HUMAN SERVICES PERFORMANCE BASED CONTRACTING

Pursuant to Ark. Code Ann. 19-11-267 et. seq., the selected DMO shall comply with performancebased standards. Following are the performance-based standards that will be a part of the contract and with which the DMO must comply for acceptable performance to occur under the contract.

- I. The DMO must comply with all statutes, regulations, codes, ordinances, and licensure or certification requirements applicable to the DMO or to the DMO's agents and employees and the subject matter of the contract. Failure to comply shall be deemed unacceptable performance.
- II. Except as otherwise required by law, the DMO agrees to hold the contracting Division/Office harmless and to indemnify the contracting Division/Office for any additional costs of alternatively accomplishing the goals of the contract, as well as any liability, including liability for costs or fees, which the contracting Division/Office may sustain as a result of the DMO's performance or lack of performance.
- III. During the term of the contract, the division/office will complete sufficient performance evaluation(s) to determine if the DMO's performance is acceptable. The damages set forth below are not exclusive and shall in no way exclude or limit any remedies available at law or in equity.
- IV. The State shall have the right to modify, add, or delete Performance Standards throughout the term of the contract, should the State determine it is in its best interest to do so. Any changes or additions to performance standards will be made in good faith following acceptable industry standards and may include the input of the DMO to establish reasonably achievable standards.
- V. The contract program deliverables and performance indicators to be performed by the DMO are:

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
General and Miscellaneous Requirements The DMO shall perform all services described in the RFP and resulting Contract and shall comply with all applicable state and federal statutes, state, and federal regulations (including any applicable regulations in CMS's State Guide to CMS Criteria for Medicaid Managed Care Contract Review and Approval), and state and federal policies transmitted through published notices, letters, manual provisions, or transmittals. The DMO shall immediately notify the Contract	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require a Corrective Action Plan (CAP), may withhold, or
Monitor, by a method to be determined by DHS, of any liabilities that threaten its financial ability		reduce payment until noncompliance is

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
to perform the duties of the Contract and of any discussions of filing for bankruptcy by it or by any entity that has a financial interest in the DMO. The DMO shall comply with the requirements of §§ 1903(m), 1905(t), and 1932 of the Social Security Act, as well as 42 CFR Part 438.		corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
 QUALIFICATIONS The DMO must meet and maintain throughout the life of the Contract term the following requirements: The DMO shall obtain a certificate of authority from AID and all other qualifications necessary to conduct business in the State no later than 90 days after Contract Commencement. The DMO must meet all criteria required to enroll as a Medicaid provider, as found in 42 CFR Part 455. 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require a Corrective Action Plan (CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10)

Servi	ce Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
			business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
Servi	ce Requirements	Acceptable	If the DMO fails to
	ral Service Requirements	performance is defined	substantially provide
		as one hundred percent	medically necessary
	ordance with Section 2.8.6 of the RFP, ne Contractor must provide services to all	(100%) compliance with all service criteria and	services to an Enrolled Member that the DMO is
	nrolled Members per the terms of the	standards for	required to provide under
	FP, any amendments to the Contract, and	acceptable	law or the Agreement,
	ny other applicable federal and state laws	performance	DHS may seek a remedy
	nd regulations.	throughout the contract	under the regulation or this
	ne Contractor must ensure that services re sufficient in amount, duration, and	term as determined by DHS.	Agreement.
	cope to reasonably achieve the purpose		DHS may impose
	r which the services are furnished.		sanctions provided for
	ne Contractor shall arrange for and pay		under state or federal
	r all covered services rendered to		statutes, rules, or
	nrolled Members, and be capable of erforming the following functions:		regulations to address noncompliance, including
	Credentialing and contracting with an		but not limited to,
	adequate Network of Providers meeting		sanctions set forth in 42
	the access requirements specified in the		CFR Part 438.700 et seq.
	RFP. All Network Providers must be		DHS may also require a
	enrolled in the Arkansas Medicaid Program.		Corrective Action Plan (CAP), may withhold, or
2.	Performing Provider relations functions,		reduce payment until
	including developing Provider manuals		noncompliance is
	and addressing and tracking Provider		corrected, file and
	Grievances and Appeals through the		maintain a negative
2	Grievance and Appeal System. Educating and engaging Enrolled		Vendor Performance
э.	Members in their dental health.		Report, or any combination of applicable
4.	Assisting Enrolled Members in		remedies. DHS shall have
	accessing Covered Services and		discretion to approve,
	coordinating care across Providers and		reject, or modify any CAP,
_	Coverage Entities.		and the DMO shall be
5.	Addressing and tracking Member Grievances through the Member		required to render such CAP acceptable to DHS.
	Grievance and Appeal System.		Any such CAP shall be
6.	Maintaining a call center and website.		due to DHS within ten (10)
7.	Authorizing the provision of medically		business days of request.
_	necessary Covered Services.		Any DHS-approved CAP
8.	Monitoring utilization of Covered Services.		may run concurrently with
9.	Processing and paying Claims for		or independently of any other remedies or
	Medically Necessary Covered Services.		sanctions that may be

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 Maintaining quality assurance and quality improvement programs, including value-based payment and risk-sharing programs. Maintaining appropriate staff and systems. Coordination of Benefits, third-party liability, and post-payment recovery. Maintaining program integrity, including fraud, waste, and abuse investigation and recoveries. The DMO shall monitor and comply with all CMS Managed Care regulations (42 CFR Part 438) that apply to the Contractor. The Contractor must comply with all applicable Federal and State laws and regulations including Title VI of the Civil Rights Act of 1964; Title IX of the Education Amendments of 1972 (regarding education programs and activities); the Age Discrimination Act of 1975; the Rehabilitation Act of 1973; the Americans with Disabilities Act of 1990 as amended; and section 1557 of the Patient Protection and Affordable Care Act. The Contractor shall cooperate with all other DHS contractors (e.g., MMIS 		imposed by DHS pursuant to the Agreement or by law.
 contractor) involved in implementing and operating the program proposed in this RFP. Medically Necessary Covered Services And Value-Added Services Covered Services As outlined in Section 2.8.6 of the RFP: A. Covered Services 1. The DMO must provide, at a minimum, dental services provided under the Arkansas Medicaid State Plan to all Enrolled Members. Covered Services must be provided in an amount, duration and scope that is no less than what is available under Medicaid feefor-service (FFS). 2. In accordance with 42 CFR § 438.114, the DMO must cover and pay for Emergency Dental Care for an Enrolled Member regardless of whether the provider that furnishes the services is a Network Provider, as long as the requirements of Section 2.8.7 herein are met. 3. In accordance with 42 CFR § 438.14, 		

Servic	e Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	Indian Health Care Providers (IHCPs),		
	whether participating or not, shall be		
	paid for covered services, including		
4	emergency services.		
4.	The Contractor shall provide all		
	Medically Necessary Covered Services		
	to Beneficiaries, subject to any Benefit limits defined by DHS for certain		
	Beneficiary populations. Medically		
	Necessary Covered Services are		
	described in Attachment F Bidder's		
	Library, Exhibit 5 Arkansas Medicaid		
	Dental Fee Schedule. The types and		
	definitions of Medically Necessary		
	Covered Services shall be subject to		
	change by the State.		
d.	After the Go-Live Date, the Contractor		
	must begin providing Medically		
	Necessary Covered Services to the		
	Beneficiaries beginning on the		
	Beneficiary's date of enrollment,		
	regardless of pre-existing conditions or		
	receipt of any prior health care		
	services. Such date of enrollment may		
	include a retroactive eligibility period.		
5.	The Contractor must not practice		
	discriminatory selection among eligible		
	Beneficiaries by excluding, seeking to		
	exclude, or otherwise discriminating		
	against any group or class of individuals.		
6.	The Contractor shall reimburse all		
0.	Medically Necessary Covered Services		
	provided to Beneficiaries, up to		
	maximum Benefit amounts, including		
	Medically Necessary Covered Services		
	that were denied by Contractor's		
	utilization management process but		
	were later overturned by DHS, an		
	administrative law judge, or upon		
	judicial or appellate review.		
7.	Beneficiaries who receive Medically		
	sary Covered Services shall not be		
	sible for paying the costs of such		
	es, aside from any Cost Sharing		
	ized by the State, as specified in		
	ment F Bidder's Library, Exhibit 8 Cost		
	g, unless they have exhausted applicable		
	um Benefit limits. •Added Services		
	ue-Added Services		
I	. The Contractor may propose to offer		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 Value-Added Services (VAS), defined as additional Covered Services beyond those required under this RFP. While VAS are optional, the Vendor will be evaluated based on the VAS it proposes. 2. All VAS must be offered at no cost to DHS, Enrolled Members, or Providers. a. The Contractor shall not receive additional compensation for any VAS offered. The Contractor may report VAS costs as Allowable Costs under the Contract. VAS costs will not be factored into rate setting. b. The Vendor shall provide detail on the VAS it proposes in the Technical Proposal, including the services covered, limitations that apply, the Enrolled Members that receive the VAS, the types of Providers responsible for proving the VAS including any limitation, and outreach efforts to Enrolled Members and Provider about VAS. 		
 If proposed and implemented, the Contractor shall provide VAS for at least 12 months from the Go-Live Date of the Contract and shall identify VAS in Encounter Data submitted to DHS. During the Contract Term, VAS shall only be added or removed by written direction of DHS. A Contractor's proposal to add or remove VAS is subject to DHS approval and must include the same elements as listed in the Vendor proposal. Requests for approval of VAS must be submitted in a format defined by DHS, which will include anticipated improvements in outcomes and how it aligns with the goals of the program. After VAS is added or removed, the Contractor shall update Member and Provider materials as necessary to reflect the VAS changes. 		
 In Lieu of Services A. In Lieu of Services 1. The Contractor may cover services or settings for enrollees that are in lieu of those covered under the State plan if: 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
DHS determines that the alternative service or setting is a medically appropriate substitute for the covered service or setting under the State plan.		. chomanoc
 a. DHS determines that the alternative service or setting is a cost-effective substitute for the covered service or setting under the State plan. 		
 b. The enrollee is not required by the Contractor to use the alternative service or setting. 		
 c. The approved in lieu of services are authorized by DHS and identified in the contract. 		
 d. The approved in lieu of services are offered to enrollees at the option of the Contractor. 		
 Requests for approval of in lieu of services must be submitted in a format defined by DHS, which will include anticipated improvements in outcomes and how it aligns with the goals of the program. 		
 Coordination of Non-Capitated Services D. Coordination of Non-Capitated Services 1. In the event that a Contractor improperly receives a Claim for a service that is not a Covered Service, such as a Claim for a medical service, Contractor shall forward such Claims to the MMIS for processing and payment. Contractor shall cooperate and shall require all Providers to cooperate, with other health professionals delivering non-capitated health care services to Enrolled Members. The contractor shall coordinate the provision of non- capitated services that are ancillary to covered services, including but not limited to, outpatient hospital services and anesthesia with DHS or the beneficiary's PASSE or ARHome insurer. 		
Eligibility & Enrollment, Transition, Disenrollment, and Anti-Discrimination Eligibility & Enrollment As outlined in Section 2.7.1 of the RFP, 1. A. The Contractor shall maintain and utilize an enrollment system that shall accept, and process daily eligibility files	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance	If the DMO discriminates among Enrolled Members based on their health status or need for health services, DHS may impose a fine as outlined within the federal regulation.

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 Service Criteria¹ and full replacement data files provided by DHS in order to verify active enrollment in Arkansas Medicaid prior to authorizing or paying for any Dental Services. Each Beneficiary's eligibility file shall include the Beneficiary's Medicaid ID number. The full replacement file shall occur at the discretion of DHS. The Contractor must use the data contained in Medicaid files to replace the Contractor's existing eligibility files. By the time of Readiness Review, the Contractor shall develop a system to accept and load an initial full file of Beneficiary eligibility data from DHS. The Contractor shall develop a system to accept and update daily Beneficiary eligibility data from DHS. The Contractor shall develop a system to accept and update daily Beneficiary eligibility data from DHS. The Contractor shall develop a system to accept and update daily Beneficiary eligibility data from DHS. The Contractor shall: Determine whether a person requesting assistance, or for whom prior authorization is requested, is eligible for a specific service, pursuant to Arkansas Medicaid policies. Refer individuals that have lost eligibility to the Division of County Operations for assistance. Verify during Claims adjudication that the Enrolled Member was eligible for Dental Services on the date of service. Operate a system that electronically accepts and processes Arkansas Medicaid eligibility files from the Arkansas MMIS daily, as well as a full replacement file when deemed necessary by DHS. Determine whether a person requesting assistance, or for whom prior authorization is requested, is eligible for a specific service, pursuant to Arkansas Medicaid policies. Refer individuals who have lost eligibility to the Division of County Operations for assistance. Verify during Claims adjudication that the Enrolled Member was eligible for a specific service, pursuant to Arkansas Me	Acceptable Performance throughout the contract term as determined by DHS.	Damages for Insufficient Performance ⁱⁱ DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require a Corrective Action Plan (CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 Dental Services on the date of service. 5. Submit a daily report of Enrolled Member eligibility daily update statistics to DHS in a method and format as approved by DHS. 		
TransitionAs outlined in RFP Section 2.7.7.A.9, the DMOmust implement transition policies andprocedures that, at a minimum:a. Ensure that it does not restrict theEnrolled Member's right tovoluntarily transition to a differentDMO, in accordance with theContract, in any way; and		
Are consistent with the federal requirements outlined in 42 CFR § 438.62.		
Disenrollment The DMO cannot request disenrollment of an Enrolled Member. However, the DMO must alert DHS if it becomes aware that an Enrolled Member may meet one of the criteria listed in RFP section 2.7.5 B.		
 Anti-Discrimination Policy As outlined in Section 2.7.4 of the RFP, 1. The DMO must accept new enrollment from Potential Members in the order in which they apply without restriction unless enrollment is capped by DHS, up to the limits set under the Agreement. 2. The DMO is prohibited from discriminating against Potential Members eligible to enroll based on health status or need for health care services. 3. The DMO is prohibited from discriminating against Potential Members eligible to enroll based on race, color, national origin, sex, sexual orientation, gender identity, or disability, and will not use any policy or practice that has the effect of discriminating based on race, color, national origin, sex, sexual orientation, gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability, and will not use any policy or gender identity or disability. 		
or disability. Member Rights Policy	Acceptable	DHS may impose
As outlined in Section 2.8.2 of the RFP the following Service Criteria must be met:	performance is defined as one hundred percent (100%) compliance with	sanctions provided for under state or federal statutes, rules, or

Se	rvice Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		all service criteria and	regulations to address
Α.	The DMO must develop and implement a written policy, in clear and understandable language, to protect Enrolled Member's rights.	standards for acceptable performance throughout the contract	noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq.
	The DMO must take reasonable action to inform Enrolled Members of their rights and responsibilities by dissemination of the DMO's Member Handbook.	term as determined by DHS.	In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or
C.	 The DMO must ensure the following Enrolled Member rights, at a minimum: 1. The right to receive information on the DMO in accordance with 42 CFR § 438.10; 2. The right to be treated with respect and with due consideration for his or her 		reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable
	 dignity and privacy; The right to receive information on available treatment options and alternatives, presented in a manner appropriate to the Enrolled Member's ability to understand; 		remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS.
	 The right to participate in decisions regarding his or her care, including the right to refuse treatment; 		Any such CAP shall be due to DHS within ten (10) business days of request.
	 The right to be free from any form of restraint or seclusion used as a means of coercion, discipline, convenience, or retaliation; 		Any DHS-approved CAP may run concurrently with or independently of any other remedies or
	 The right to choose a Network Provider for any service the Enrolled Member is eligible and authorized to receive; 		sanctions that may be imposed by DHS pursuant to the Agreement or by
	 As applicable, the right to request and receive a copy of his or her medical records and request that they be amended or corrected under HIPAA; and 		law.
	8. The right to obtain needed, available, and accessible dental care services covered by the DMO.		
D.	The DMO, its subcontractors, and Network Providers are prohibited from treating an Enrolled Member adversely for exercising his or her rights, as outlined above.		
En	rolled Member Liability	Acceptable	If the DMO imposes
	outlined in Section 2.17.1 of the RFP: Enrolled Members shall not be held liable for the DMO's debts in the event the DMO	performance is defined as one hundred percent (100%) compliance with all service criteria and	charges on Enrolled Members that are more than those permitted in the Medicaid program or under
В.	becomes insolvent. Enrolled Members shall not be liable for Covered Services provided to them, for which Medicaid does not pay the DMO, or	standards for acceptable performance throughout the contract	this scope, DHS may impose a fine of up as outlined in the federal regulations.
	for which neither Medicaid nor the DMO	term as determined by	_

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 pays the provider that furnished the service under a contractual, referral, or other arrangement, including a Provider Agreement. C. Enrolled Members shall not be liable for Covered Services provided under a contract, referral, or other arrangement to the extent that those payments are more than the amount the Enrolled Member would owe if the DMO covered the services directly. 	DHS.	DHS may impose any sanctions provided for under state statutes, rules, or regulations to address noncompliance, including but not limited to requiring a Corrective Action Plan (CAP), monetary damages, withholding or reducing payment until noncompliance is corrected, maintaining a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS- approved CAP may run concurrently with or independently of any other sanctions that may be imposed by DHS pursuant to the Agreement.
Cultural Competency Plan As outlined in Section 2.8.3 of the RFP, In accordance with 42 CFR § 438.206, the DMO must have a written Cultural Competency Plan (CCP) to ensure that services and settings are provided in a culturally competent manner to all Enrolled Members, including those with limited English proficiency, diverse cultural and ethnic backgrounds, disabilities, and regardless of gender, sexual orientation, or gender identity. The CCP must be submitted to DHS annually for review and approval.	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP,

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
 Dental Records A. As outlined in Section 2.17.2 of the RFP:The DMO must use and disclose individually identifiable health information, such as dental records or any other health or enrollment information that identifies a particular Enrolled Member, in accordance with the confidentiality requirements in 45 CFR Parts 160 and 164; 42 CFR § 438.208(b)(6); and 42 CFR § 438.224. B. The DMO must report to DHS consistent with the terms of the HIPAA Business Associate Agreement between the parties, the discovery of any use or disclosure of personal health information (PHI) that is not in compliance with the Contract, or state or federal law, in a manner and format prescribed by DHS. C. The DMO must require that the State, DHS, OMIG, MFCU, CMS, the Office of the Inspector General, the Comptroller General, and their designees may, at any time, inspect and audit any records or documents of the DMO, its subcontractors, or its providers and may, at any time, inspect the premises, physical facilities, and equipment where Medicaid-related activities or work is conducted. The right to audit under this section exists for ten (10) years from the final date of the Contract period or the date of completion of any audit, whichever is later. 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance
Enrolled Member Information Services	Acceptable	If the DMO distributes
The DMO must meet and maintain throughout	performance is defined	marketing materials that
the life of the Contract term the following	as one hundred percent	have not been approved by
requirements listed in Section 2.8.1 of the RFP:	(100%) compliance with	DMS or that contain false or
A. General Requirements	all service criteria and standards for	misleading information, either directly or indirectly
1A. The Contractor shall design, produce,	acceptable	through any agent or
and distribute to Enrolled Members outreach	performance	Subcontractor, DHS may
and education materials that are appropriate	throughout the contract	impose a fine of up to
for the Enrolled Member's age, language,	term as determined by	\$25,000 for each
culture, and reading level, as defined by the	DHS.	distribution.
Federal Plain Language requirements		
referenced in this RFP.		In addition, DHS may
B. Educational materials to be produced shall		impose sanctions provided
include those specified in this RFP, as well		for under state or federal
as other materials necessary to provide		statutes, rules, or
information to Enrolled Members as required		regulations to address
by this RFP. However, the Vendor may		noncompliance, including
propose in its Technical Proposal additional		but not limited to,
materials and information beyond those		sanctions set forth in 42
described in this RFP.		CFR Part 438.700 et seq.
C. The Contractor shall take a proactive role in		In addition to the above,
reaching out to Enrolled Members to ensure		DHS may also require a
that each Enrolled Member has the		Corrective Action Plan
information necessary to receive Medically Necessary Covered Services.		(CAP), may withhold, or reduce payment until
D. The Contractor shall conduct regularly		noncompliance is
scheduled and targeted outreach and		corrected, file and
education activities for all covered Enrolled		maintain a negative
Members in accordance with the Member		Vendor Performance
Outreach and Education Plan.		Report, or any
1. The Contractor shall identify targeted		combination of applicable
populations and/or service areas for		remedies. DHS shall have
outreach and education activities and		discretion to approve,
shall identify these populations or		reject, or modify any CAP,
service areas in the plan required to be		and the DMO shall be
submitted to the Contractor Monitor.		required to render such
2. A minimum of 75 outreach events per		CAP acceptable to DHS.
year shall be conducted by the		Any such CAP shall be
Contractor, with no less than fifteen (15) per quarter, equally distributed		due to DHS within ten (10) business days of request.
across the State in both urban and rural		Any DHS-approved CAP
areas. Some outreach activities each		may run concurrently with
quarter must be designed to reach		or independently of any
special populations, such as children or		other remedies or
individuals with Intellectual or		sanctions that may be
Developmental Disabilities.		imposed by DHS pursuant
3. The Contractor shall develop creative		to the Agreement or by
means to achieve effective outreach		law.
and communications, including		
collaborating with groups in the		
community who interact with Enrolled		
Members, such as local health		
department eligibility staff, local		

Servic	e Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	departments of social services case		
	workers, Provider-Led Shared Savings		
	Entities (PASSE) care coordinators,		
	and other interested community		
	workers. The Contractor shall contract		
	a minimum of 25 of these community-		
	based groups per year to educate them		
	on the services provided through the		
	Contractor.		
4.	If a review of the scheduling and		
	targeted Enrolled Members is		
	requested, the Contract Manager shall		
	have the right to require modifications		
	to these factors of the outreach plan.		
5.	The Contractor shall submit all Member		
	materials to the Contract Manager for		
	DHS approval at least ten (10) calendar		
	days prior to use, on an on-going basis,		
	including those developed by entities		
	outside of the Contractor.		
	a. All Member materials, including final		
	copies of approved Member		
	materials, shall be submitted by the		
	Contractor in an electronic format		
	approved by the Contract Manager,		
	unless the type of material prohibits		
	it from being produced or copied in		
	an electronic format.		
	b. DHS reserves the right to withdraw		
	or modify its approval of any		
	material at any time.		
	c. Initial materials must be submitted to		
	the Contract Manager by the time of		
	Readiness Review.		
6.	The DMO must provide information to		
0.	Enrolled Members in accordance with		
	42 CFR § 438.10, and as required by		
	DHS. Additionally, and in accordance		
	with the CFR, the DMO must notify		
	Enrolled Members, on at least an		
	annual basis, of their right to request		
	and obtain information.		
7.	The DMO must notify all Enrolled		
	Members when it adopts a policy to		
	discontinue coverage of a service due		
	to moral or religious objections. The		
	notice must be provided at least thirty		
	(30) calendar days prior to the effective		
	date of the policy and must be sent in		
	accordance with the terms of the		
	Contract and any amendments thereto.		
8.	The DMO must make all information		
0.	provided to Potential and Enrolled		
	•		
	Members, whether required by the		

Servic	e Criteria ⁱ	Acceptable	Damages for Insufficient Performance ⁱⁱ
	Agroamont or otherwise, accessible	Performance	Ferrormance"
	Agreement or otherwise, accessible.		
	Additionally, the DMO must notify all		
	Potential or Enrolled Members of their		
	right to accessible information at no		
	additional cost and how to access		
	information in an accessible format.		
9.	At a minimum, "accessible" means that:		
	a. All member communications,		
	including written materials, spoken		
	scripts, and websites must be at or		
	below the sixth (6th) grade		
	comprehension level.		
	b. All written materials must be		
	provided in a font size no smaller		
	than 12-point.		
	c. All written materials critical to		
	obtaining services must be made		
	available in English, Spanish, and		
	Marshallese.		
	d. For all individuals whose primary		
	language is not English, an		
	interpreter must be provided, free of		
	charge, in accordance with the		
	Federal Limited English Proficiency		
	(LEP) regulations.		
	e. Interpretation, either oral or written,		
	of any provided information must be		
	made available in any language		
	spoken by the Enrolled Member or		
	Potential Member.		
	f. All written and oral information must		
	be provided in alternative formats,		
	when appropriate, and in a manner		
	that takes into consideration an		
	Enrolled Member's or Potential		
	Member's special needs, including		
	any visual impairment, hearing		
	impairment, limited reading		
	proficiency, or limited English		
	proficiency.		
	g. Auxiliary aids and services must be		
	made available upon request for		
	Enrolled Members and Potential		
	Members with disabilities.		
	h. A Teletypewriter Telephone/Text		
	Telephone (TTY/TDY) number must		
	be provided for Enrolled Members		
	and Potential Members.		
	i. Written materials that are critical to		
	obtaining services are referenced in		
	42 CFR § 438.10(d)(3) and include,		
	at a minimum, provider directories,		
	member handbooks, appeal and		
	grievance notices, and denial and		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
termination notices. Taglines must	renormative	r en ormanice
-		
be in a conspicuously visible font		
size explaining the availability of		
written translation or oral		
interpretation to understand		
information provided, information on		
how to request auxiliary aids and		
services, and the toll-free and		
TTY/TDY telephone number of the		
DMO's Member Support Services		
unit. Auxiliary aids and services		
must also be available upon request		
of the Enrolled Member or Potential		
Member at no cost.		
j. All written materials must be		
available in large print. Large print		
means printed in a font size no		
smaller than 18-point.		
10. The DMO must mail all Enrolled Member		
materials to the Enrolled Member's		
primary address provided by DHS on the		
enrollment file unless an updated		
alternate address has been obtained		
from the Enrolled Member, and in		
accordance with the following		
requirements:		
a. The DMO's name or logo must be		
included on the envelope or the front		
of every mailing so that it is easily		
distinguishable.		
b. All information sent to Enrolled		
Members by mail must include		
instructions for how a member can		
change or update their address.		
c. If material sent to Enrolled Members		
is returned to the DMO as		
"undeliverable," the DMO must notify		
Division of County Operations		
(DCO) within thirty (30) calendar		
days on a monthly undeliverable		
mail report. Report contents and		
formatting must be approved by		
DHS.		
d. Due to the high rate of undeliverable		
mail, the DMO is allowed to utilize		
postal service address correction		
software when mailing Enrolled		
Member materials. However, the		
DMO must also send Enrolled		
Member materials to the address of		
record supplied by DHS.		
e. Information required to be provided		
by the DMO may be sent to the		
member's parent/legal guardian or		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
authorized responsible person, as	I CHUIMAILE	i entrinance
appropriate.		
f. All information provided to Potential		
Enrollees must be provided in		
accordance with 42 CFR 438.10(e)		
and as required by DHS.		
g. The DMO may send emails in lieu of		
mailing if the Enrolled Member has		
agreed, in writing, to receive		
information by email. This does not		
include notices of adverse action or		
appeal rights.		
h. If an Enrolled Member agrees to		
receive information by email, the		
DMO must provide an opt-out		
process for that Enrolled Member to		
elect to no longer receive		
information by email.		
11. Marketing is only allowed in		
accordance with the criterion set out in		
Attachment F Bidder's Library, Exhibit 4		
Marketing Guidelines issued by DHS. The		
Contractor shall submit to the Contract		
Manager any marketing and advertising		
materials referencing the services it is providing		
on behalf of DHS for approval at by the time of		
Readiness Review or at least thirty (30) days		
prior to intended use, whichever is sooner. All		
marketing material developed after Contract		
Go-Live must be submitted to the Contract		
Manager for DHS approval at least thirty (30)		
days prior to intended use. Marketing and		
advertisement materials include but are not		
limited to bulk mailers, television		
advertisements, radio advertisements,		
newspaper advertisements, billboard artwork,		
etc. All marketing materials must comply with all		
State and federal rules and regulations. Written		
approval from DHS of all marketing materials		
shall be required.		
E. Orientation Materials and Member		
Handbook		
1. The Contractor shall produce a		
Member Handbook and a Provider		
Directory that shall be made available		
online.		
2. The Contractor shall also produce a		
Member orientation packet, including a		
letter introducing the Contractor and the		
Enrolled Member's identification card.		
a. The introductory letter and		
identification card shall be mailed to		
all Enrolled Members at least fifteen		
(15) days prior to the Go-Live Date		

Service	e Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	and to all Enrolled Members		
	becoming eligible for Covered		
	Services after the Go-Live Date		
	within ten (10) days of enrollment.		
	b. The introductory letter shall direct		
	the Enrolled Member to those online		
	resources and shall state that the		
	Enrolled Member may request		
	hardcopies of the Member		
	Handbook and Provider Directory,		
	which the Contractor shall mail free		
	of charge.		
3.	The DMO must mail new informational		
	materials to an Enrolled Member who		
	was disenrolled and subsequently re-		
	enrolled, if:		
	a. It has been more than one hundred		
	eighty (180) calendar days since the		
	disenrollment; or		
	b. It has been less than one hundred		
	eighty (180) calendar days since		
	disenrollment and there was a		
	significant change in the Member		
	materials during the time the		
	Enrolled Member was disenrolled		
4.	When the DMO provides required		
	information electronically to Potential or		
	Enrolled Members, the DMO must:		
	a. Comply with the electronic and		
	information technology accessibility		
	requirements under the state and		
	federal civil rights laws, including		
	A.C.A. § 25-26-201 et seq., Section		
	504 and Section 508 of the		
	Rehabilitation Act of 1973 and the		
	Americans with Disabilities Act		
	(ADA);		
	b. Provide the material in a format that		
	is accessible as defined in Section		
	2.8.1.D;		
	c. Place the information on the DMO's		
	website in a location that is		
	prominent and easy to access;		
	d. Provide the information in an		
	electronic format which can be		
	electronically retained and printed;		
	e. Follow the content and language		
	requirements set forth in this RFP;		
	f. Notify the Enrolled Member that the		
	-		
	information is available in paper		
	form without charge upon request		
	and how to request paper forms of		
	the information; and		
	g. Provide the information in paper		

Servic	ce Criteria ⁱ	Acceptable	Damages for Insufficient
	form within five (5) business days of	Performance	Performance ⁱⁱ
	a request.		
5.	Contractor must submit to annual 508		
0.	compliance and ADA testing as		
	required by DHS. Contractor must		
	correct any findings from the audit		
	within a mutually agreed upon		
	timeframe.		
6.	The identification card shall include:		
	a. The Contractor's name.		
	 b. The Enrolled Member's unique 		
	identification number (as established		
	by the Contractor).		
	c. The Contractor's Call Center 800		
	number.		
	d. The Contractor's website address.		
	e. Primary Care Dentist (PCD), as well		
	as the PCD's address and phone number		
	f. The Healthy Smiles customer		
	service number.		
7.	The Member Handbook and other		
	orientation materials must:		
	a. Explain the nature of the Enrolled		
	Member's relationship with the		
	Contractor.		
	b. List the toll-free telephone number		
	for the Contractor's Call Center with		
	a statement that the Enrolled		
	Member may contact the Contractor		
	to locate a dentist, obtain		
	appointment assistance, or for any other questions.		
	c. Explain the importance of regular		
	Dental Services and good oral		
	hygiene, emphasizing preventive		
	care such as visiting the dentist		
	regularly and proper oral hygiene		
	instructions, including brushing and		
	flossing.		
	d. Explain the appropriate schedule for		
	Dental Services.		
	e. Describe Covered Dental Services,		
	including how to obtain emergency dental care services.		
	f. Explain how to access transportation		
	services such as those currently		
	offered by Arkansas Medicaid.		
	g. Explain that Covered Dental		
	Services are available at no cost		
	and without point-of-service Cost		
	Sharing responsibilities for Enrolled		
	Members, except that Enrolled		
	Members covered by ARKids B shall		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
be subject to point-of-service Cost		
Sharing obligations for some		
services in accordance with the		
CHIP State Plan.		
h. Explain Members' Rights and		
Responsibilities.		
i. Explain the Member Grievance and		
Appeal System.		
j. Inform Enrolled Members of the		
availability of Medicaid Healthy		
Smiles customer service line.		
k. Explain the relationship between the		
Enrolled Member and the PCD and		
encourage Enrolled Members to		
maintain PCD relationships.		
8. Member Handbook - In addition to the		
requirements set out in the solicitation		
or resulting Contract, as of the Effective		
Date the Member Handbook must meet		
the requirements set forth in 42 CFR §		
438.10(g), including, at a minimum:		
a. A Table of Contents;		
b. The terms, conditions, and		
procedures for enrollment and		
disenrollment, including		
reinstatement;		
c. The Enrolled Member's rights and		
responsibilities;		
d. How to access information in		
accessible formats;		
e. A description of services provided by		
the DMO in sufficient detail to		
ensure that Enrolled Members		
understand the services that may be		
available to them, including the		
availability of Emergency Care from		
the DMO, including (i) how		
Emergency Care is provided; (ii)		
definitions of what warrants and		
what constitutes Emergency Care;		
(iii) that prior authorizations are not		
required for Emergency Care; and		
(iv) that an Enrolled Member may		
use any hospital or other setting for		
Emergency Care, regardless of		
whether it is a Network Provider for		
the DMO.		
f. Any limitations and general		
restrictions on provider access,		
exclusions from use of Out-of-		
Network Providers, including how to		
access those providers.		
g. Procedures for obtaining required		
services, including:		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
i. second opinions, at no cost to the		
Enrolled Member (in accordance		
with 42 CFR § 438.206(b)(3)		
ii. authorization requirements,		
including service authorization		
documentation requirements		
iii. any services available without		
prior authorization		
iv. information about the extent to		
which, and how, after-hours care		
is provided		
h. Describe services not covered under		
the requirements of the solicitation		
or any resulting Contract, as well as		
how and where to access any		
benefits that are available under the		
Arkansas Medicaid State Plan but		
are not covered under the Contract.		
i. Procedures for reporting Medicaid		
fraud, waste, abuse, and		
overpayment.		
 Information on the right to file a 		
Grievance or Appeal an Adverse		
Benefit Determination, and the		
procedure by which a Member		
Grievance or Appeal may be filed,		
including the address, toll-free		
telephone number, and hours of the		
DMO's Member Appeals and		
Grievance staff and the availability		
of assistance with filing a Member		
Grievance or Appeal.		
 Information on the right to a Fair 		
Hearing through DHS and the		
procedures for filing a request for a		
Fair Hearing, including the DHS-		
approved timeframes, the address		
for filing a request for Fair Hearing,		
and the availability of assistance		
with requesting a Fair Hearing.		
I. Notice that an Enrolled Member's		
benefits will continue upon timely		
filing an Appeal of a denial of		
services, but that the Enrolled		
Member may have to pay for the		
denied services if there is an		
Adverse Benefit Determination.		
m. Notice of Privacy Practices for		
Protected Health Information, as		
required by the HIPAA Privacy Rule,		
45 CFR § 164.520.		
n. Procedures for reporting abuse,		
neglect, or exploitation of the		
Enrolled Member by the DMO, its		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
subcontractor, or a provider		
providing services on behalf of the		
DMO.		
 Notice of the right to file a complaint 		
against the DMO, any of its		
subcontractors, or Network		
Providers; and information on the		
procedure for filing a complaint;		
 p. Directions for how to obtain the 		
following information about the		
DMO, upon request:		
i. The DMO's non-discrimination		
policies and the individual		
responsible for overseeing those		
policies, as well as responding to		
accessibility and discrimination		
claims made against the DMO; and		
ii. A list of any services not provided by		
the DMO due to moral or religious		
objections, and how the Enrolled		
Member may obtain information on		
those services and how to access		
them through DHS.		
q. Currently effective practice		
guidelines.		
r. Explain how to access transportation		
services, such as those currently		
offered by Arkansas Medicaid.		
s. Explain that Covered Services		
provided by the DMO are available		
at no cost to the Enrolled Member		
and without point-of-service cost		
sharing responsibilities, except that		
Enrolled Members covered by		
ARKids B shall be subject to point-		
of-service cost sharing obligations		
for some services.		
t. The DMO must make the member		
handbook available to Enrolled		
Members within at least ten (10)		
business days of enrollment.		
u. The DMO is required to provide		
each Enrolled Member notice of any		
significant changes of the		
information specified in the Member		
Handbook, at least thirty (30)		
calendar days before the effective		
date of the change. A significant		
change is one that materially affects		
the Enrolled Members' rights, access, or list of available services.		
9. The Contractor must submit the		
9. The Contractor must submit the Enrolled Member Handbook and		
identification card template, along with		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
 the Provider Directory discussed below, to the Contract Manager for DHS approval prior to Readiness Review and must make any required changes. a. The Contractor must submit any revisions for re-review and approval whenever revisions and in enough time to ensure the information can be provided to Enrolled Members as required by this RFP are made. 10. During the Contract Term, the Contractor shall submit a monthly report to the Contract Manager by the 15th day of the following month, and by a method and format as approved by the Contract Manager, showing the date each new enrollment record was received and the date that the orientation packet was mailed. 	Performance	Performance ⁱⁱ
 F. Provider Directory 1. The Contractor shall provide all Enrolled Members with access to a Provider Directory, which shall be sorted by County and Specialty and list all office locations and meets the requirements set out in 42 CFR 438.10(h), including, at a minimum, the following: 		
 a. Information on each Network Provider, including: i. Name, street address, and telephone number(s); ii. Group affiliations, if any; iii. Website URLs, if any; iv. Specialties, as appropriate; v. If the provider is accepting new Medicaid Beneficiaries; vi. The cultural and linguistic capabilities of the Network Provider, including the languages offered by the Network Provider or skilled medical interpreter at the Network Provider's office; and vi. Practice limitations, including whether the 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Network Provider is willing to serve children and adults with special health care needs and whether the Network Provider's practice has age limitations.		
 b. Clearly explains the difference between a Network Provider and an out-of-network provider. 		
c. States that some Network Providers may choose not to perform certain services based on religious or moral beliefs, as required by the Social Security Act (the "Act').		
d. Contains an attestation from the DMO that its Provider Network meets DHS's required network adequacy standards, set out in this RFP and the resultant Contract.		
 The DMO must makes its provider directory available online, and in print form upon request. The online version must be available to Beneficiaries and stakeholders (e.g., advocate and community organizations and local health departments) at all times in a machine-readable file and format. The online version of the Provider Directory must be searchable, using single and musticale aceasts avitation 		
 multiple search criteria, according to: a. Provider Name; b. Specialty Type; c. Distance from the member's address; d. Zip code; and e. Whether the provider is accepting new patients. 		
 DHS must approve the Provider Directory, which the Contractor shall submit to the Contract 		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
 Manager along with the Member Handbook for approval by the time of Readiness Review. 5. When distributing printed Provider Directories, the DMO must append to the Provider Directory a list of the providers who have left the Network and those who have been added since the Provider Directory was printed or, in lieu of the appendix to the Provider Directory, enclose a letter stating that the most current listing of providers is available by calling the DMO at its toll-free telephone number, or at the DMO's website. The letter must include the toll-free telephone number and the Internet address that will take the Enrolled Member or Potential Member directly to the online Provider Directory. 	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 6. The DMO must mail a Welcome Packet to a Member who was disenrolled due to loss of Medicaid eligibility, and is subsequently re-enrolled in the DMO, if: a. It has been more than 180 days since the disenrollment; or 		
b. It has been less than 180 days and there was a significant change in the Member materials during the time they were disenrolled.		
 When updating the Provider Directory: a. The DMO must ensure the 		
paper format provider directory is updated at least monthly and made available to Enrolled Members in accordance with 42 CFR § 438.10.		
b. The DMO must ensure the electronic provider directory is updated no later than		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
thirty (30) calendar days after the DMO receives updated provider information.		
 The Contractor shall submit Provider Directory information monthly to HRSA on the Insure Kids Now web portal 		
 G. Content of Education Materials The Contractor must educate Enrolled Members (and their parents/caregivers, as applicable) on topics including the importance of oral health, appropriate usage of Dental Services to prevent and treat oral disease, effective home care techniques, and the impact of lifestyle factors on oral health. Education materials shall be based on standards and resources from reputable sources, including but not limited to, the American Dental Association and the American 		
 Academy of Pediatric Dentistry. H. Member Incentives 1. The Contractor shall annually submit for DHS approval a Member incentive plan that will promote the goals of the dental program, including any goals identified by State Directed Performance 		
 Improvement Plans. I. Standards for Development of Written Outreach and Education Materials During the Transition Period and the Contract period, the Contractor shall produce oral health outreach and educational materials including but not limited to: A Member Handbook that meets the requirements listed in this RFP. Educational brochures, posters, advertisements, fact sheets, videos, story boards for the production of videos, audio tapes, letters, and other materials necessary to provide information to Enrolled Members. Materials needed for other forms of public contact, such as health fairs and telemarketing scripts. 		
 All Member materials shall meet the following standards: a. Be worded in plain language in 		

Servi	Service Criteria ⁱ		Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
345	b. c. d. d. b. c. d. f. f. f. f. f. f. f. f. f. f. f. f. f.	accordance with the Federal Plain Language Guidelines, Be clearly legible with a minimum font size of 12 pt., unless otherwise approved by the Contract Manager. Be translated and available in Spanish and Marshallese. Additionally, all vital documents must be translated and available to any group with limited English proficiency identified by DHS. Be made available in alternative formats upon request for Enrolled Members with special needs or appropriate interpretation services shall be provided by the Contractor at no charge to the Enrolled Member. Il materials must be pre-approved by HS prior to use. ne Seal of Arkansas or any DHS logo, ademark, or copyrighted material shall of be used on communication material ithout written approval from DHS. ne Contractor shall provide written brice to Enrolled Members of any nanges in policies or procedures escribed in written materials eviously sent to Enrolled Members at ast thirty (30) days before the fective date of the change. ne cost of design, printing, and stribution (including postage) of all nrolled Member materials shall	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	a. Th Fe re	onstitute Allowable Expenses. ne Contractor shall comply with all ederal postal regulations and quirements for mailing of all aterials		
1	. Th O ar st of th we	ach to Target Groups ne Contractor shall submit an utreach Plan to the Contract Manager nually that outlines objectives and rategies that will increase awareness the importance of dental care and e availability of Dental Services, as ell as increase utilization to meet DHS bals for all Enrolled Members. ne Contractor shall target specific		
	ef sp we	forts to children and adults with becial health care needs, pregnant omen, children in foster care and ose Enrolled Members who have not		

Service Criteria ⁱ		Acceptable	Damages for Insufficient
	tist in the last 40 months	Performance	Performance ⁱⁱ
3. If requested must coord outreach pr	 seen a dentist in the last 12-months. 3. If requested by DHS, the Contractor must coordinate its efforts with outreach projects being conducted by DHS or other state agencies. 		
 4. The Contractor shall conduct regularly scheduled outreach activities on a quarterly basis of each Contract year, which must be designed to inform each Enrolled Member about the availability of Dental Services and to meet or exceed DHS-established utilization goals. a. The first two (2) attempted contacts with each Enrolled Member should be telephone calls, at least one (1) day apart, within ten (10) days of enrollment with the Contractor. 			
written	ontact is unsuccessful, a notice should be sent within days of the second phone		
outread and sub Manage date of individu organiz	ntractor shall document all h and education attempts omit a report to the Contract er outlining the time and the attempted contact, the ial within the Contractor's ation who made the contact, result of the attempted		
to meet Enrolle eligibilit 5. For each id DMO shall	ntractor shall have 60 days this requirement for those d Members on the initial y file on the "Go-Live" date. entified population, the provide a plan for Outreach ion services based on the		
DMO's dete effective me identified pe a. Childre	ermination of the most ethod for doing so for each opulation:		
d. Childre 6. The Contra report no m after the clo Contract Ye activities co preceding o	n in Foster Care n and Adults with I/DD ctor shall submit a quarterly ore than fifteen (15) days use of each quarter of each ear detailing outreach impleted during the quarter, as well as activities the current quarter.		
d. Childre 6. The Contra report no m after the clo Contract Ye activities co preceding o planned for	n and Adults with I/DD ctor shall submit a quarterly ore than fifteen (15) days use of each quarter of each ear detailing outreach impleted during the guarter, as well as activities		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
conducted, measures of activity effectiveness, and other entities involved in the activity.		
 K. Coordination with Public Health and Other Entities. 1. The Contractor will work closely and cooperatively with DHS, the Arkansas Department of Health (ADH), local health departments, and Federally Qualified Health Centers (FQHCs). The Contractor must do the following: 		
 a. Promote early effective prevention in conjunction with community- linked early childhood dental programs and services, such as school-based health centers and Head Start; 		
 b. Coordinate with the non- emergency medical transportation providers participating in the Medicaid program when an Enrolled Member requires transportation services; 		
 c. Work closely and cooperatively with entities who are working on behalf of an Enrolled Member to secure needed Dental Services for the Enrolled Member. i. Such entities may include case management providers in local communities, community services organizations, dental provider associations, advocacy groups, dental providers, schools, ADH, DHS, local health departments and departments of social services, and family members. 		
 ii. The Contractor's coordination with other entities shall comply with all applicable federal and State confidentiality requirements, and, at minimum, shall include following up with the Enrolled Member or his or her responsible party regarding the issue/need communicated by the interested party, such as a Care Coordinator or a Community Based Organization. 		
Access to Care	Acceptable performance is defined	DHS may impose sanctions provided for

Service Criteria ⁱ		Acceptable	Damages for Insufficient
	Manager as required.	Performance Enrolled Member's	Performance ⁱⁱ
c.	The Contractor shall ensure that its Providers provide Covered Services to Beneficiaries under this Contract at the same quality level and practice standards and with the same level of dignity and respect as provided to non-Medicaid patients.	 a. Emergency Care must be provided within twenty-four (24) hours. 5. Urgent care, including urgent specialty care, must 	
d.	Without limiting the foregoing, the Contractor shall ensure that its Providers agree if they are accepting new patients, they must accept all new patients, regardless of payer source, and appointments are equally available, regardless of payer source.	 be provided within forty-eight (48) hours. 6. Therapeutic and diagnostic care must be provided within fourteen (14) days. 	
e.	The Contractor shall not restrict Providers from enrolling in other Contractor's networks, in accordance with federal requirements.	7. Primary Care Dentists must make referrals for specialty care on a timely basis, based on the urgency of	
f.	The Contractor shall follow the Any Willing Provider Law, A.C.A. §23- 99-804(a) when entering into Network Provider Agreements.	the Enrolled Member's dental condition, but no later than thirty (30)	
ling ne inc in ca Be En wit im in	e Network must be responsive to the guistic, cultural, and other unique eds of any minority or disabled dividuals or other special population Arkansas Medicaid. This includes the pacity to communicate with eneficiaries in languages other than reglish, when necessary, as well as the those who are deaf or hearing paired. The Contractor must include any Provider Directory the languages oken by each Network Provider.	days. 8. Non-urgent specialty care must be provided within sixty (60) days of authorization.	
Co	less otherwise specified in the ontract, the Contractor shall meet the lowing specific access standards:		
a.	At least 95% of Enrolled Members must have access to two or more Primary Care Dentists who are accepting new patients within 30 miles of the Enrolled Member's residence in Urban counties and 60 miles of the Enrolled Member's residence in Rural counties. At least 85% of all Enrolled		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
Members must have access to at least one specialty provider within 30 miles of the Enrolled Member's residence in urban counties and 60 miles of the Enrolled Member's residence in rural counties.	Performance	Performance ⁱⁱ
c. At least 95% of pediatric Enrolled Members must have access to Pediatric Dental Services through two or more Primary Care Dentists who are accepting new patients within 30 miles of the Enrolled Member's residence in Urban counties and 60 miles of the Enrolled Member' residence in Rural counties.		
 Emergency Care must be provided within 24 hours. 		
 e. Urgent care, including urgent specialty care, must be provided within 48 hours. 		
 f. Therapeutic and diagnostic care must be provided within 14 days. 		
g. Primary Care Dentists must make referrals for specialty care on a timely basis, based on the urgency of the Enrolled Member's dental condition, but no later than 30 days.		
 Non-urgent specialty care must be provided within 60 days of authorization. 		
Assigning a Primary Care Dentist		
 B. Assigning a Primary Care Dentist 1. The Contractor shall maintain a sufficient Network for each Enrolled Member to have a Primary Care Dentist (PCD). 		
 The Contractor must have a plan for pairing newly Enrolled Members with a PCD. This plan must conform to the following requirements: 		
a. When Members enroll, the		

Service Criteria ⁱ		Acceptable	Damages for Insufficient
	Contractor shall offer them a choice of PCDs within their geographic area. The Network adequacy standards for rural area is within 60 miles of the enrolled member's residence an urban area within 30 miles of the enrolled member's residence.	Performance	Performance ⁱⁱ
	not choose a PCD within 30 days after enrollment with the Contractor, the Contractor shall assign a PCD based on the geographic area in which the Enrolled Member resides. If there is a Medicaid Claims history for the Enrolled Member, the Contractor shall link auto- assigned Enrolled Members to their historic Provider. The Contractor shall notify the Enrolled Member and the PCD of the PCD assignment. Enrolled Members shall be given the opportunity to change their PCD at any time by calling the Contractor. d. The Contractor may choose whether the PCD assignment will match an Enrolled Member with an individual dental Provider or with a provider location such as a dental practice group.		
P(pr	he Contractor shall require CDs, through contract rovisions or payment rocesses, to:		
a.	Provide children enrolled in Medicaid or CHIP with diagnostic and preventive services in accordance with American Academy of Pediatric Dentistry (AAPD)		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
recommendations (Attachment F Bidder's Library, Exhibit 9). The Contractor must make best efforts to ensure that PCDs follow these periodicity dental requirements for children, including, Provider education, profiling, monitoring, and feedback activities.	Performance	renormance
b. Provide adults enrolled in Medicaid with diagnostic and preventive services in accordance with American Dental Association. The Contractor must make best efforts to ensure that PCDs follow these guidelines for adults, including Provider education, profiling, monitoring, and feedback activities.		
 c. Assess the dental needs of all Enrolled Members for referral to specialty care Providers and provide referrals as needed. The Contractor must, at a minimum, engage in Provider education and review of Provider referral patterns. 		
Out-of-Network Referrals		
 C. Out-of-Network Referrals If a Medically Necessary Covered Service is not available through a Network Provider based on the standards outlined in this RFP, the Contractor must allow a referral to an out-of-network provider. A request for such referral may be made by a Network Provider or the Enrolled Member (or their parent or legal guardian). 		
 The Contractor must review and act upon the request within a reasonable time in light of the circumstances, not to exceed five (5) Business Days after receipt of reasonably requested 		

Service (Criteri	ia ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		documentation.		
		When an Enrolled Member receives a Medically Necessary Covered Service from an out-of- network provider pursuant to a referral, as described above, the Contractor must reimburse the out-of-network provider using a single case agreement.		
		a. The Contractor must ensure the out-of-network provider has a State Medicaid number.		
		 b. The Contractor must ensure that out-of-network providers do not balance bill Enrolled Members. 		
		c. Out-of-network providers must submit Claims to the Contractor.		
		d. The prohibition on balance billing does not apply if an Enrolled Member seeks services from an out-of- network provider without following the required referral procedures.		
		e. The Contractor shall ensure no greater than 20% percent of the total dollars billed to the Contractor for outpatient services shall be billed by out-of-network providers.		
Monitorii	ng Ac	cess		
D.	1.	itoring Access The Contractor must regularly and systematically verify that Medically Necessary Covered Services furnished by Network Providers are available and accessible to Enrolled Members.		
		The Contractor must enforce access and other Network standards required by the		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Contract and take appropriate action with Providers whose performance is determined by the Contractor to be out of compliance.		
 By the time of Readiness Review and in a method and format as determined or approved by the Contract Manager, the Contractor shall submit for the Contract Manager's review and approval a plan for how the Contractor will monitor access and take appropriate action. 4. The Vendor must make modifications to 		
any part of the plan not approved by the Contract Manager, and a modified plan must be re-submitted to the Contract Manager for approval in a timeframe agreed upon by the Contractor and Contract Manager.		
 Network Adequacy A. Network Adequacy Standards The DMO's network must be supported by written Provider Agreements as described in Section 2.9.1 of the RFP The DMO must submit documentation bi-annually to DHS, in a format specified by DHS, to demonstrate: That it offers an appropriate range of Dental Services for the Enrolled population; That it has the capacity to serve the expected enrollment in accordance with DHS's standards for access and timeliness of care found in the Contract; and That it maintains a Network that is sufficient in number, mix, and geographic distribution to meet the needs of the anticipated number of Enrolled Members. 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	1st Incident: \$250 for each tenth of a percentage point below 99.0% (excluding maintenance time during the specified window) during the month. 2nd incident: A five percent (5%) penalty will be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO is not in full compliance with all requirements of the contract. The five percent (5%) penalty will be calculated from the total payment for the identified month in which the deficiency took place.
 The DMO must regularly and systematically monitor the adequacy of its Network in accordance with the standards set forth in the Contract. The DMO must submit documentation of Network Adequacy as specified by 		DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including
Service Criteria ⁱ	Acceptable	Damages for Insufficient
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	Performance	Performance ⁱⁱ
DHS, but no less frequently than the		but not limited to,
following:		sanctions set forth in 42
a. At the beginning of the		CFR Part 438.700 et seq.
Contract term;		DHS may also require a
b. On a bi-annual basis;		Corrective Action Plan
c. Any time there has been a		(CAP), may withhold, or
significant change (as defined		reduce-payment until
by DHS) in the DMO's		noncompliance is
operations that would affect the		corrected, file and
adequacy of capacity and		maintain a negative
services, including changes in		Vendor Performance
DMO services, benefits,		Report, or any
geographic service area,		combination of applicable
composition of or payments to		remedies. DHS shall have
its Network; or		discretion to approve,
d. At the enrollment of a new		reject, or modify any CAP,
Medicaid eligibility group in the		and the DMO shall be
DMO.		required to render such
The DMO is prohibited from		CAP acceptable to DHS.
discriminating against any dental		Any such CAP shall be
provider (i.e., limiting his or her		due to DHS within ten (10)
participation, reimbursement, or		business days of request.
indemnification) who is acting within the		Any DHS-approved CAP
scope of his or her license or		may run concurrently with
certification under applicable state law,		or independently of any
solely on the basis of that license or		other remedies or
certification.		sanctions-that may be
If the DMO's Network is unable to		imposed by DHS pursuant
provide Medically Necessary Dental		to the Agreement or by
Services covered under the Contract to		law.
an Enrolled Member, the DMO must		
adequately and timely cover the		
services out of network for as long as		
the DMO's Network is unable to provide		
them. This must be provided at no cost		
to the Enrolled Member.		
The DMO must provide for a second		
opinion of a dental treatment, if		
requested by an Enrolled Member, from		
a Network Provider or arrange for the		
Enrolled Member to obtain a second		
opinion outside the Network.		
6. The DMO must demonstrate that there		
are sufficient IHCPs participating in the		
provider network of the DMO to ensure		
timely access to services available		
under the contract from such providers		
for Indian enrollees who are eligible to		
receive services. If timely access to		
covered services by IHCP providers		
cannot be ensured the DMO must:		
a. Permit Indian enrollees to		
access out-of-State IHCPs; or		
 Allow the enrollee to be disenrolled 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
for good cause from both the DMO and	Fenomiance	renomiance
the Healthy Smiles Dental Managed		
Care Program in accordance with 42		
CFR § 438.56(c).		
Provider Contracting		
B. Provider Contracting		
1. The DMO must enter into Network		
Provider Agreements to ensure		
Network adequacy is met. All Network		
Provider Agreements must meet the		
standards set out in this RFP.		
2. The DMO must ensure that all Network		
Providers are enrolled Medicaid		
providers. 3. The DMO may enter into a provisional		
Provider Agreement with a provider for		
up to 120 calendar days, pending the		
outcome of the provider's screening,		
credentialing, or revalidation by the		
DMO; however, the provider must be		
enrolled with Medicaid to receive		
payment from the DMO.		
4. The DMO may not prohibit or restrict a		
provider acting within the lawful scope		
of his or her practice from advising or		
advocating on behalf of an Enrolled		
Member who is his or her patient, regarding:		
a. The Enrolled Member's health		
status or treatment options,		
including any alternative treatments		
that may be self-administered.		
b. Any information the Enrolled		
Member needs to decide among all		
relevant treatment options.		
c. The risks, benefits, and		
consequences of treatment or non-		
treatment.		
d. The Enrolled Member's right to participate in decisions regarding		
his or her health care, including the		
right to refuse treatment and the		
right to express preferences about		
future treatment options.		
5. The DMO must implement written		
policies and procedures for selection		
and retention of Network Providers.		
a. These policies and procedures		
must not discriminate against		
providers that serve high-risk		
populations or specialize in areas		
that require costly treatment.		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
However, the DMO is not precluded from establishing policies and procedures that are designed to maintain quality of services and control costs and are		
consistent with its responsibilities to Enrolled Members.		
 The DMO's policies and procedures for selection of providers must comply with 		
the Arkansas Any Willing Provider law,		
Ark. Code Ann. § 23-99-801 et seq. 7. The DMO must inform Providers, at the		
time they enter into a Provider Agreement, about:		
a. Enrolled Member and Provider Grievance, Appeal, and Fair		
Hearing procedures and timeframes as specified in 42 CFR § 438.400 through 42 CFR §		
438.424. b. The Enrolled Member's and provider's right to file Grievances		
and Appeals. c. The availability of assistance to the		
Enrolled Member or Provider with filing Grievances and Appeals.		
d. The Enrolled Member's and Provider's right to request a Fair Hearing after the DMO has made a		
determination on an Appeal that is averse to the Enrolled Member or provider.		
e. The Enrolled Member's right to request continuation of benefits		
that the DMO seeks to reduce or terminate during an Appeal or Fair		
Hearing filing, if filed within the		
allowable timeframes, although the Enrolled Member may be liable for		
the cost of any continued benefits while the Appeal or Fair Hearing is		
pending, if the final decision is averse to the Enrolled Member.		
 The DMO may negotiate with its Network Providers for payment of 		
services provided to Enrolled Members.		
Payment models may include, but are not limited to unit-based payment, per		
diem, performance incentive payment, value-based payment, episode of care		
payment, bundle, or global payment		
arrangement. All such payment arrangements must meet the		
requirements set out in the Contract,		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
 including, but not limited to, the prohibitions set out in this RFP. 9. The DMO may impose reasonable authorization requirements; however, the DMO must disseminate practice guidelines regarding these requirements to all Network Providers 10. The DMO must make a good faith eff to notify Enrolled Members affected be the termination of a Provider Agreement within thirty (30) calendar days of the termination and help the Enrolled Members select a new practitioner. 11. The DMO shall, upon request, make available to DHS all Network Provide 	ort y	Performance ⁱⁱ
Provider Credentialing and Enrollment B. Provider Credentialing and		
Enrollment The Contractor shall ensure that all Network Providers are licensed, credentialed, and eligible to render services in the Medicaid program und applicable State and Federal laws, regulations, bulletins, and industry be practices. The credentialing protocol shall include, but not be limited to, the applicable requirements outlined here the Program Integrity Section 2.14. T Contractor shall implement these requirements with an efficient but thorough credentialing process presented to DHS for its approval no later than 120 days after the Commencement Date and before Readiness Review. Such credentialing and enrollment process shall also include re-credentialing. 	st e in ne	
 During the Transition Period, the Contractor shall: Develop a process to accept an initial file load of Provider Networ data from DHS with the file forma to be determined by DHS. This process will also be used to reconcile the Contractor's Networ with DHS's Dental Provider Network during the Readiness 	t	

Servic	e Criteria	l	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	Date be re	iew and prior to the Go-Live e, as well as other times as may equired throughout the life of Contract.		
3.	submit n Network (30) day	e Arkansas Provider Portal, nonthly updates of Provider information beginning thirty is after Contract ncement.		
	proc	mit to the Contract Manager of of Network adequacy by the diness Review.		
	area adeo	mit corrective action plans for as that do not meet Network quacy standards as referenced iis RFP.		
4.		he Contract term, the tor shall:		
	а	 Submit to the Contract Manager, in a method and format, and by a deadline determined by the Contract Manager: 		
		 A monthly report on Provider recruitment activities, including the type of Provider, location, date, and type of recruitment activity. 		
		 A monthly report, following the Contract year schedule, of all Providers whose participation status was terminated during the preceding quarter, including the Provider's name, address, specialty, and reason for termination. 		
t	provid	the provider master file that is ed by DHS MMIS to verify er data.		
C	c. Develo plans timefra Manag Adequ geogra	op and submit corrective action to the Contract Manager in the ame specified by the Contract ger to address Network Jacy issues, whether aphic or specialty driven, that during the Contract Term per		

Service	Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
d.	the standards defined in Attachment C Performance Based Contracting. Relating to PCD assignment and capacity:	i chomande	i chomanoe
	i. Submit, in a method and format determined by the Contract Manager, written procedures for assigning the Beneficiaries to a PCD for the Contract Manager's approval by the Readiness Review.		
	ii. When Beneficiary PCD assignments begin, issue durable dental identification cards to Beneficiaries within DHS-established time frames.		
	 iii. Submit, in a method and format determined by the Contract Manager, a report of PCD capacity to the Contract Manager at the end of the 2nd and 4th quarter of each calendar year within thirty (30) days following the second and fourth quarters. 		
e.	Update DHS's Provider Network data in a timely and accurate manner as approved by DHS, so as not to create discrepancies in the Contractor's Provider Network data and DHS's Provider Network data. DHS intends to move towards a model in which the DMO may act as agents for the providers, with provider approval, to ensure information is sourced correctly and provided to DHS as prescribed by state regulations.		
	The Contractor shall have a Provider credentialing and enrollment process. The Contractor's Provider credentialing and enrollment process shall:		
	a. Comply with all applicable Program Integrity		

Service Criteria ⁱ		Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
ap Fe	equirements, as well as all plicable State and ederal laws, rules, and gulations.	renormance	renormance
Pr Er inc	equire that all Network oviders complete the prollment Disclosure Form cluded in the Vendors' prary.		
Cre Wi	ocess a completed edentialling application thin 30 calendar days of ceipt.		
licenses and o	I Providers possess the credentials necessary to es under State law.		
do wh or he inc	nsure that the Network les not include Providers no have been suspended excluded from federal ealthcare programs, cluding Medicare and edicaid.		
Pr	erify that all Network oviders have current ofessional liability surance.		
ve Pr otł	eview sanction history rified through the National actitioner Data Bank or ner appropriate entity and t accordingly.		
da ap Pr	aintain an electronic tabase of all persons who ply to become Network oviders, which includes, a minimum:		
i.	The date the application was received.		
ii.	The application.		
111.	Attachments to the application and all subsequent information submitted as part of the application.		
iv.	The dates and nature of the actions taken		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
and the date a decision was rendered.		
v. Any subsequently executed Provider Agreement with the Provider.		
 e. Allow the Contract Manager and designees access to the Network Provider database. f. Require that all Providers enroll to participate in the Arkansas Medicaid program as providers of Covered Services; and ensure that it only pays claims for Providers who are properly enrolled. g. Assist Providers in completing required forms to participate in the Arkansas Medicaid program. h. Provide, in a method and format and by a deadline determined by the Contract Manager, a monthly update file to DHS/DMS Dental Unit containing all additions and deletions from the Network. 		
 Provider Re-Credentialing and Re-Validation D. Provider Re-Credentialing and Re-Validation. 1. At least once every three (3) years, the Contractor must review and approve the credentials of all Network Providers. The re-credentialing process shall confirm the same elements as the initial credentialing upon Provider enrollment. 		
 Network Provider Agreements E. Network Provider Agreements 1. The Contractor must enter into written contracts with properly credentialed Providers who participate in the Network. These Network Provider Agreements must be in writing, must comply with applicable federal and State laws and regulations, and must include the minimum requirements specified in Exhibit 3 Minimum Requirements for Provider Agreements located in the Bidder's Library. 		

Service Criteria ⁱ		Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
a.	The Contractor must submit model Network Provider Agreements DHS for review and approval during the Transition Period. Additionally, the Contractor must submit any substantive revisions to the Network Provider agreement to DHS for review and approval at least thirty (30) days prior to implementation of the revisions. DHS, through the Contract Manager, shall have the right to reject or require changes to any Network Provider Agreements that do not comply with the Contract.		
b.	The DMO's Network Provider Agreements with PCDs must contain the following provisions, at a minimum: i. The requirements set		
	forth under Sections 2 and 3 of this RFP and the resulting Contract. ii. Performance standards, including sanctions that could be imposed as a result of failure to meet these		
С.	standards. The DMO must ensure that each provider furnishing services to Enrolled Members, including PCDs, maintains and shares an Enrolled Member's dental records in accordance with professional standards. Records must be retained for ten (10) years from the date of Contract termination or until all audit questions or review issues, appeal hearings, investigations or administrative or judicial litigation to which the records may relate are		

Service Crite	ria ⁱ		Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		ally concluded, whichever riod is later.	I chomanoc	
2.		ntractor shall be ted from the following:		
	Pro an arr Co	equiring a Provider or ovider group to enter into exclusive contracting angement with the intractor as a condition Network participation.		
	pai Co bu: joir Ne	equiring Providers to rticipate in the intractor's other lines of siness as a condition of ning the Contractor's twork for Arkansas edicaid.		
	rat rat Me	imbursing Providers at es lower than prevailing es in the Arkansas edicaid fee-for-service stem.		
	i.	If the Contractor enters into a capitated, bundled, or non-fee for service arrangement with a Provider, the Contractor must submit to the Contract Monitor a certification from an actuary to demonstrate that the capitated, bundled or non-fee for service rate paid is sufficient at expected levels of utilization to cover the prevailing rates in the Arkansas Medicaid fee-for- service system.		
	ii.	Such certification must be submitted to the Contract Monitor at least thirty (30) days before the Contractor begins making capitated payments to the Provider.		
	iii.	The Contractor must adjust the amount of		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
capitated, bundled or non-fee for service payments in the event that the Contract Monitor determines that the capitated, bundled or non-fee for service payments are not sufficient.		
iv. Any such adjustments must be retroactive to the date on which the Contractor began making the capitated, bundled, or non-fee for service payments outlined in the actuary's certification.		
v. The Contractor may enforce a withhold on Providers within the Contractors network as long as the payment amount, net of the withhold amount, is no lower than prevailing rates		
 The Contractor will not be responsible for cost settlements with Federally Qualified Health Centers (FQHCs) in accordance with federal requirements; DHS may elect at a future date to require the Contractor to ensure the FQHC receives the rate required under the Prospective Payment System. 		
a.		
Provider Relations and Education		
 F. Provider Relations and Education The Contractor shall have a specific provider relations representative assigned to each dentist within the Provider Network. These representatives shall be contactable by phone, email, and mail via the United States Postal Service, and they shall be able to visit Provider offices a minimum of 		

Service	e Cri	iteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		one visit per year, and when		
		necessary additional visits as		
		needed, but no visits I less than		
		once a year for all dentists and		
		mobile dental units.		
	b.	Provider relations staff shall		
	υ.	respond to Provider inquiries		
		within one (1) Business Day of		
		receiving a phone or email contact		
		and one (1) Business Day of		
		receiving mail via the United		
		States Postal Service.		
	~			
	c.	These staff must have the ability		
		to provide individual training and		
		education as needed and as		
		requested by Network Providers.		
		For example, if requested, these staff shall inform Network		
		Providers of the Contractor's		
		availability to assist with:		
		i. Helping Enrolled Members or		
		their PCD find dental		
		specialists.		
		ii. Helping dentists navigate the		
		pre-authorization process.		
		iii. Explaining the role and		
		responsibilities of the PCD.		
		iv. Addressing Claims-related		
		problems and questions.		
		v. Explaining the Grievance and		
		Appeal System, including the		
		process for Providers to		
		lodge Appeals on behalf of		
		Enrolled Members or on their		
		own behalf.		
		vi. Providing any other relevant		
		information needed or		
-	_	requested by a Provider.		
2.		ctice Guidelines		
	a.	The DMO must adopt dental		
		practice guidelines that are based		
		on valid, reliable clinical evidence		
		or a consensus of providers in the		
	ı	dental field.		
	b.	The practice guidelines must		
		consider the needs of all Enrolled		
		Members.		
	C.	The practice guidelines must be		
		adopted in consultation with the		
		Provider Advisory Committee.		
	d.	The DMO must review and update		
		the practices guidelines regularly,		
		as appropriate, but no less than		
		once a year.		

Service Cri	teria ⁱ	Acceptable	Damages for Insufficient
	The practice guidelines must	Performance	Performance ⁱⁱ
e.	The practice guidelines must		
	cover, at a minimum, the		
	following:		
	i. Utilization management		
	ii. Potential and Enrolled		
	Member education and		
	outreach		
	iii. Coverage of services		
f.	The DMO must disseminate the		
	practice guidelines to all effected		
	Providers and, upon request, to		
	Enrolled Members and Potential		
	Members.		
g.	The Contractor shall educate		
	Providers to follow practice		
	guidelines for preventive oral		
	health services identified by DHS		
	and consistent with professional		
	recommendations regarding the		
	periodicity of Dental Services for		
	both adult and pediatric		
	populations.		
h.	The Contractor shall coordinate		
	with other provider types as		
	needed to provide complete		
	execution of the dental treatment		
	plan. This includes, but is not		
	limited to, medical providers,		
	inpatient hospitals, and outpatient		
	surgical centers.		
i.	The Contractor shall coordinate		
	enrolled members medical		
	benefits for any necessary oral		
	surgeries, including surgical		
	professional service and		
	anesthesia. DHS may require the		
	Contractor to report data reflecting		
	efforts and failures to assist		
	enrolled members in receiving oral		
	surgery services. Future years of		
	the contract could include		
	performance standards to		
	measure and assess DMOs'		
	compliance with this requirement.		
ј.	The Contractor shall work with		
,.	DHS and other DHS contractors		
	as necessary to develop dental		
	education materials tailored for		
	children, including specifically		
	describing the Early and Periodic		
	Screening, Diagnosis and		
	Treatment (EPSDT) program		
	requirements.		
k.	Practice guidelines for pediatric		
<u>п.</u>	r radiuc guidennes for pediatile		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 dental utilization shall include timely provision of exams, cleaning, fluoride treatment, sealants, and any medically necessary referral for treatment of children of all ages. I. The Contractor shall provide training and education to Providers on dental practice guidelines for young children, pregnant women and intellectual or developmentally disabled (IDD), and behavioral health (BH) populations. 3. The Contractor shall be responsible for educating Providers on its utilization management system and the program requirements of Medicaid. 		
Provider Manual		
 G. Provider Manual The Contractor shall develop, produce, and distribute a Provider Manual that includes payment processes by the dates listed in this section, which at a minimum shall include: A clear definition of the populations to be covered and the service package, including limitations and exclusions, for each population. Utilization management and preauthorization procedures and requirements. Documentation requirements for treatment of Enrolled Members. Detailed description of the Grievance and Appeal System processes available to Providers, including the reconsideration procedures. A detailed description of billing requirements and a copy of the Contractor's HIPAA-compliant paper billing forms and electronic billing format. 		
f. Instructions for all electronic Claim submissions and information on its no-cost direct data entry method		

Servic	e Cri	teria ⁱ	Acceptable	Damages for Insufficient Performance ⁱⁱ
		for entering Claims through a web	Performance	renormance.
2.	Dur	portal. ing the Transition Period, the		
Ζ.		ntractor shall:		
	a.	Submit, in a method and format		
		determined by DHS, drafts of the		
		Provider Manual to the Contract		
		Manager for DHS approval on the		
		following schedule:		
		i. A draft must be submitted by		
		the time of Readiness		
		Review.		
		ii. A final draft for approval must		
		be submitted within two (2)		
		weeks of receiving comments		
		from the Contract Manager.		
	b.	Mail the approved Provider		
		Manual to all Network Providers		
		no less than one (1) month prior to		
		the Go-Live Date.		
	C.	Add the Provider Manual to their		
		website and submit the Manual in		
		PDF format to the Contract		
		Manager for inclusion on the DHS		
	d.	Healthy Smiles website.		
	u.	Offer Provider trainings to orient Providers and their staff to the		
		information contained in the		
		Provider Manual.		
	e.	At least fifteen (15) days prior to		
	С.	the Go-Live Date, the Contractor		
		shall provide to the Contract		
		Manager, in a method and format		
		determined by the Contract		
		Manager, documentation of all		
		formal training activities.		
3.	Dur	ing the Contract Term, the		
0.		ntractor shall:		
	a.	Mail the Provider Manual to all		
		new Providers in the Contractor's		
		Network within one (1) week of the		
		Provider's enrollment.		
	b.	Maintain an accurate Provider		
		Manual on its website.		
		i. Offer Provider trainings to		
		update Providers and their		
		staff on the information		
		contained in the Provider		
		Manual.		
		ii. The Contractor must provide		
		documentation of all formal		
		training activities to the		
		Contract Manager by the		
		15th day after the end of		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 each quarter of the Contract Year. c. Update the Manual as frequently as needed, but no less than ten (10) days prior to the Commencement Date of any Contract renewal that may occur. i. The Manual and any revisions must be submitted to the Contract Manager for approval at least thirty (30) days prior to distribution. ii. After completing all modifications required by the Contract Manager, the Contract or shall distribute procedural or policy revisions to Providers at least fifteen (15) days prior to the effective date of the revision in the manner in which the Manual was originally given to the Provider. 		
 Call Center As outlined in Section 2.8.7 of the RFP, A. The Contractor shall operate a toll-free Call Center to provide accurate and timely assistance to Potential Members, Enrolled Members, and Providers, including setting appointments and handling Grievances and Appeals. Call Center Requirements The Contactor shall install, operate, monitor, and support an Automated Distribution Call (ADC) system, also called a "Call Center." The Call Center shall perform the following general functions: Responding to questions regarding Dental Benefits in an accurate and timely manner. Providing appointment assistance to Enrolled Members by: Locating a Network Provider and contacting the office for an appointment, either while the Enrolled Member is on 	 Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS. 1. 95% of all calls must be answered within three (3) rings or fifteen (15) seconds for any month. Number of busy signals shall not exceed 5% of total incoming calls for any month. The wait time in queue should not be longer than two (2) minutes for 95% of the incoming calls for any month. All calls requiring a 	 1st Incident: For criteria 1 – 4, \$500.00 for each percentage point for each criterion that falls below the standard during each one- month reporting period. For criteria 5 – 6, \$500 per telephone call that the DMO fails to return during each one-month reporting period. For any performance criteria, a Corrective Action Plan (CAP) acceptable to DHS shall be due to DHS within ten (10) business days of request. 2nd incident: A five percent (5%) penalty will be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO

Service Cr	riteria ⁱ	Acceptable Performance	
c. d. e. 2. Sp	the line or via call back, or ii. Locating an Out-of-Network Provider to treat the Enrolled Member when no Network Provider is available within Contract access standards. iii. In both cases, Call Center staff must ensure all necessary arrangements have been made, including transportation through non- emergency medical transportation providers, when necessary. Handling Enrolled Member Grievances and Appeals Handling Provider Grievances and Appeals. Transferring the Enrolled Members to DHS' eligibility system call center to resolve eligibility issues. ecific service requirements for the II Center shall include: Operating a toll-free, HIPAA- compliant, ADC center for Enrolled and Potential Members and Providers, either separately or combined. i. The Call Center must be able to accommodate all calls, including those requiring the		Damages for Insufficient Performance ⁱⁱ is not in full compliance with all requirements of the contract. The five percent (5%) penalty will be calculated from the total payment for the identified month in which the deficiency took place. DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require a Corrective Action Plan (CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be
-	Handling Provider Grievances and Appeals. Transferring the Enrolled Members to DHS' eligibility	made on the next	sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require a
	eligibility issues. ecific service requirements for the		(CAP), may withhold, or reduce payment until
a. b.	 compliant, ADC center for Enrolled and Potential Members and Providers, either separately or combined. i. The Call Center must be able to accommodate all calls, including those requiring the use of interpreter services for the hearing impaired or for callers that have limited English proficiency. ii. Enrolled and Potential Members shall not be charged a fee for translator or interpreter services. Ensuring a sufficient number of 		maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any
C.	adequately trained staff to operate the Call Center on Business Days from 7:30 am to 6:00 pm Central Time, at a minimum. All staff shall be responsive, courteous, and accurate when responding to calls. Having a method, approved by the		other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
	Contract Manager, for handling calls received after normal Business hours, on weekends, and during State-approved holidays.		

Service Criteria ⁱ		Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
d.	Having a list of referral sources, which includes "safety net" Providers, teaching institutions and facilities necessary to ensure that Enrolled Members are able to access services that are not covered by Arkansas Medicaid.		
e.			
f.			
g.			
h.			
C al al C	During the Readiness Review, the Contractor shall demonstrate for DHS pproval that all hardware, software, nd staff necessary to administer the Call Center are available and perational.		
	During the Contract Term, the Contractor shall:		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
Contract Manager, by a method,		
format, and deadline approved by		
the Contract Manager, the number		
of requests for assistance to		
obtain an appointment, including		
the county in which the Enrolled		
Member required assistance.		
b. After the Go-Live Date, for		
Contractors undergoing readiness		
review, report the following		
information to the Contract		
Manager weekly for months 1–3;		
monthly for months 4–12; and for		
all Contractors quarterly, no later		
than fifteen (15) days after the end		
of each quarter of the Contract		
Year, by a method and format		
approved by the Contract		
Manager, for the duration of the		
Contract Term:		
i. Total call volume.		
ii. Percentage of calls		
answered.		
iii. Percentage of calls		
answered that were on hold,		
in 30 second increments.		
iv. Percentage of calls		
abandoned.		
v. Number of busy signals.		
vi. Average speed of answer.		
vii. Average hold time before		
answer.		
viii. Average time before		
abandonment.		
ix. Average length of call.		
x. Type and subject of call by		
volume.		
xi. Average number of		
Business Days to return		
calls from calls received		
during non-business hours.		
xii. Percentage of calls		
answered within 3 rings or		
15 seconds.		
xiii. Percentage of calls on hold		
for 2 minutes or less.		
xiv. Longest time to return a call.		
c. Keep an electronic log of all		
Grievances, whether Grievances		
are received by the Call Center or		
in writing. This log must be		
submitted quarterly and made		
available to the Contract Manager		
upon request and must include the		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 following at a minimum: Name of customer service representative. Date of Grievance. Name of complainant. Name of Enrolled Member (if different from complainant). Medicaid identification number. Nature of the complaint. Vi. Nature of the complaint. Vii. Provider name (if applicable). Viii. Explanation of how complaint was resolved. Date of resolution. Name of person resolving complaint d. DHS shall have the right to ament the above list and reporting schedule at any time during the Contract term. e. DHS shall have the right to request ad-hoc reports as needed 	d	
 Website Requirements The DMO must meet and maintain throughout the life of the Contract term the following requirements listed in Section 2.8.4 of the RFP D. Website Requirements The website shall contain separate pages of information for Members and Providers. The site shall be easy to access and user-friendly for its audiences. The pages shall be maintained with accurate and timely information. At a minimum, the website shall contait the following: A link to the Contractor's current Provider Directory with the capability to search for Network Providers by geographic locations type of practice, and panel restrictions (i.e., accepting or not accepting new patients). An outline of Covered Services. 	standards for acceptable performance throughout the contract term as determined by DHS.	1st Incident: \$250 for each tenth of a percentage point below 99.0% (excluding maintenance time during the specified window) during the month. 2nd incident: A five percent (5%) penalty will be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO is not in full compliance with all requirements of the contract. The five percent (5%) penalty will be calculated from the total payment for the identified month in which the deficiency took place. In addition to the above, DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address

Servic	e Cri	teria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	C.	The Member Handbook		noncompliance, including
	d.	Contractor contact names, telephone numbers, and addresses for individuals to contact with respect to Covered Services.		but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. DHS may also require a Corrective Action Plan (CAP), may withhold, or
	e.	How to obtain program information in non-English languages.		reduce payment until noncompliance is
	f.	Information regarding how to submit Member and Provider Grievances and Appeals to the Contractor.		corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable
	g.	A link to the Contractor's secure electronic Member portal where an Enrolled Member can view his or her Claims history.		remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be
	h.	A link to the Contractor's secure electronic Claims submission portal.		required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10)
	i.	Information to assist Providers in relation to billing and/or prior authorization issues, access to the Provider Manual, frequently asked questions, etc.		business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or
	j.	Education and Outreach materials.		sanctions that may be imposed by DHS pursuant to the Agreement or by
5.	pre	e Contractor shall have the website pared by the time of Readiness /iew.		law.
6.		ing the Contract Term, the htractor shall:		
	a.	Update the website at least monthly, or more frequently as needed, to ensure that all Provider Directory information is current.		
	b.	Keep the website functioning with accurate and timely information.		
	C.	The DMO's Website, including the Member portal and the Provider portal, must have uptime of 99% each month, excluding maintenance time which shall be allowable from 1:00 a.m. to 5:00 a.m. Central Time each Saturday. The Contractor shall work with DHS to determine additional acceptable maintenance windows		

Service Cr	riteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	based on low-traffic time and resource availability while maintaining uptime metrics.	I enormance	renormance
and su	DMO's website must be accessible bject to the marketing material ons described in Section 2.8.4 D of P.		
The DMO r the life of th requirement A. Genera 1. To Co Sys set the Ma and 43 Ap CF	s and Appeals must meet and maintain throughout he Contract term the following hts listed in Section 2.8.4 of the RFP: al Requirements the extent not covered below, the intractor's Grievance and Appeal stem must comply the requirements t forth in § 160.000 and § 190.000 of e Arkansas Medicaid Provider anual, and with all applicable federal d State laws, including 42 CFR Part 1, Subpart E (Fair Hearings for plicants and Beneficiaries) and 42 i'R Part 438, Subpart F (Grievance d Appeal Custom) the Medicaid	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	 1st Incident: \$500 for each Grievance the DMO fails to administer in accordance with the standards during each one-month reporting period. 2nd incident: A five percent (5%) penalty will be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO is not in full compliance with all requirements of the contract. The five
Fai 170 Ad	d Appeal System), the Medicaid irness Act, Ark. Code Ann. § 20-77- 01 et seq., and the Arkansas ministrative Procedures Act, Ark. de Ann. § 25-15-201 et seq.		percent (5%) penalty will be calculated from the total payment for the identified month in which the deficiency took place.
Ad Gri res lice clir Me ap Dir	e Contractor must ensure that all verse Benefit Determinations, ievance decisions, or Appeal solutions are made by an Arkansas- ensed Provider with the appropriate nical expertise in treating the Enrolled ember's condition or disease, and proved by the Contractor's Dental rector, under the following cumstances:		In addition to the above, DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq.
a.	The decision involves a denial of services based on lack of medical necessity;		DHS may also require a Corrective Action Plan (CAP), may withhold, or
b.	The decision involves a denial of an expedited resolution of appeal; or		reduce payment until noncompliance is corrected, file and maintain a negative
c.	The decision involves a clinical issue.		Vendor Performance Report, or any
deo Gri	e Contractor must ensure that the cision makers for Appeals and ievances do not have a conflict of erest. At a minimum, this means that		combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP,

Servic	e Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	the decision makers must not be:	Feriorinance	and the DMO shall be
	a. Involved in any previous level of review or decision-making; and		required to render such CAP acceptable to DHS. Any such CAP shall be
	 The subordinate of any individual who engaged in a previous level of review or decision-making. 		due to DHS within ten (10) business days of request. Any DHS-approved CAP
4.	Upon request, the Contractor shall give Enrolled Members reasonable assistance in completing all Grievance and Appeal forms and other procedural steps related to Grievances and Appeals, including but not limited to auxiliary aids and services, such as interpreter services and toll-free numbers with TTY/TDD and interpreter services.		may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
5.	The Contractor shall not take any punitive action against an Enrolled Member or provider for filing or participating in a Grievance or Appeal.		
6.	Grievances and Appeals shall include a process for reconsiderations of Adverse Benefit Determinations, as defined in 42 CFR 438.400.		
7.	The State will conduct any Administrative Hearings requested after the Beneficiary, or the Provider appealing on the Beneficiary's behalf, has exhausted a single level of appeals. The Contractor shall be bound by any decision made during the State's Administrative Hearing, regardless of whether the decision is made through the DHS beneficiary Appeals process or combined with a provider Appeal proceeding before the Arkansas Department of Health. The Contractor shall:		
	 Maintain a knowledgeable staff capable of distinguishing between Grievances and Appeals and routing them accordingly. 		
	 Maintain sufficient staff trained to investigate and resolve all Grievances within the following time frames: 		
	 Emergency, clinical issues: within twenty-four (24) hours of receipt or by the close of the next Business Day. Non-Emergency clinical 		

Service	Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	issues: within five (5) business days of receipt. iii. Non-clinical issues: within thirty (35) business days of receipt.		
C.	Handle all Grievances and Appeals in compliance with 42 CFR §§ 438.400– 410 and the Arkansas Medicaid		
d.	Fairness Act Have an electronic documentation system that includes, at a minimum, a complete description of the issue, investigation, resolution, and Enrolled Member notification. All written Member notifications shall utilize a DHS-approved template, and a copy of all Member notifications should be sent to the Provider who requested		
e.	the service, if applicable. Aggregate and analyze Grievance and Appeal data, and as requested by the Contract Manager on an ad- hoc basis.		
f.	Provide the appropriate clinical Provider for all Dental Administrative Hearings.		
g.	Submit a monthly report of all Grievances received. The report must contain at least the following information for each Grievance:		
	 i. Enrolled Member name ii. Medicaid ID number iii. Subject of Grievance iv. Provider name v. Date received vi. Date resolved vii. Classification of Grievance: Emergency clinical Non-Emergency clinical Non-clinical 		
h.	Provide reports of Grievance and Appeal data aggregated for the month, separated by complaint classifications. The Contractor shall create and maintain an easily accessible website of information for Enrolled Members and Providers.		
Appeals			

Service Criteria ⁱ		e Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
В.	Арј 1.	peals Procedure The Contractor must have an internal Appeal procedure by which an Appellant may challenge an Adverse Benefit Determination by the Contractor.		
	2.	The Contractor must provide the Appeal procedure to Enrolled Members and Network Providers. Additionally, the Contractor must send written notice of significant changes to the Appeal process to all Enrolled Members and Network Providers at least thirty (30) calendar days prior to implementation.		
	3.	At a minimum, the Contractor Appeal process must include the following provisions:		
		a. The following individuals may file an Appeal as the Appellant:		
		 i. The Enrolled Member; ii. The Enrolled Member's parent(s) or legal guardian(s) in the event that the Enrolled Member is a minor or is not legally competent; iii. An attorney authorized to represent the Enrolled Member; iv. Another authorized representative of the Enrolled Member, including the representative of the Enrolled Member's estate, if the Enrolled Member's estate, if the Enrolled Member is deceased; or v. A provider that is the subject of an Adverse Benefit Determination, or the provider's legal representative or attorney. 		
	4.	The Appellant may file an Appeal with the Contractor, orally or in writing, at any time within sixty (60) calendar days from the date on the notice of the Adverse Benefit Determination.		
	5.	The Contractor must ensure that oral requests to appeal are treated as appeals.		
	6.	Unless an expedited resolution is		

Service	e Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	requested, the Contractor must require the oral filing of an Appeal to be followed by a written, signed appeal request.	Tenomanee	i chormanoc
7.	The Contractor must acknowledge each Appeal in writing unless the Appellant requests an expedited resolution.		
8.	Unless the Appellant requests an expedited resolution, the Appeal must be heard and notice of the appeal resolution sent to the Appellant no later than thirty (35) calendar days from receipt of the Appeal.		
9.	The timeframe for resolution of an Appeal may be extended for up to fourteen (14) calendar days if the Appellant asks for an extension or the Contractor documents that additional information is needed, and the delay is in the Enrolled Member's best interest.		
10.	The Contractor must resolve the Appeal as expeditiously as the Enrolled Member's health requires, and not later than the date the extension expires.		
11.	If the timeframe is extended other than at the Appellant's request, the Contractor must provide oral notice of the reason for the delay to the Appellant by close of business on the day of the determination, and written notice of the reason for the delay to the Appellant within two (2) calendar days of the determination. The DMO must also inform the Appellant of the right to file a Grievance if he or she disagrees with the decision.		
12.	If the Contractor fails to adhere to the notice and timing requirements for resolution of the Appeal, the Appellant is deemed to have completed the DMO's Appeal process, and the Appellant may initiate a fair hearing.		
13.	The Contractor must have an expedited review process for appeals that must be used when taking the time for a standard resolution could seriously jeopardize the Enrolled Member's life, health, or ability to maintain or regain maximum function. The expedited		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
review process must:		
a. Require that the Appeal be resolved, and notice provided to the Appellant of the resolution as quickly as the Enrolled Member's health requires, but no longer than seventy-two (72) hours after receipt of the Appeal.		
 Require that the Appellant be informed of the limited time available to present evidence and allegations of fact or law and ensure that the Appellant understands the applicable time limits. 		
c. If the request for expedited Appeal is denied, the DMO must immediately transfer the Appeal to the timeframe for standard resolution and notify the Appellant of the applicable timeframes. The date of receipt of the Appeal does not change.		
 d. The timeframe for resolving an expedited Appeal may be extended up to fourteen (14) calendar days, if the Appellant requests the extension or if the DMO shows that there is a need for additional information and that the delay is in the Enrolled Member's best interest. The DMO must resolve the Appeal as expeditiously as the Enrolled Member's health requires, and not later than the date the extension expires. If the timeframe is extended other than at the Appellant's request, the DMO must provide oral notice of the reason for the delay to the Appellant by close of business on the day of the determination, and written notice of the reason for the delay to the appellant dy to the determination. The DMO must also inform the Appellant of the right to file a Grievance if he or she disagrees with the decision. 		
14. The Contractor must provide the		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Appellant a reasonable opportunity to present evidence and testimony and make allegations of fact and law, either in person or in writing, as requested by the Appellant.	renormance	Penomance [®]
15. The Contractor must ensure the decision maker considers all comments, documents, records, and other information submitted by the Appellant, without regard as to whether such information was submitted or considered in the initial Adverse Benefit Determination.		
16. The DMO must continue the Enrolled Member's benefits during the Appeal if the request for appeal is filed within sixty (60) days of notice of the Adverse Benefit Determination.		
17. If the final resolution of the Appeal or Fair Hearing is averse to the Appellant, the DMO may recover the cost of services furnished to the Enrolled Member while the Appeal or Fair Hearing was pending to the extent the services were furnished solely because of the continuation of benefits.		
18. The DMO must provide to the Appellant, free of charge, all documents and records considered or relied upon by the DMO to make the Adverse Benefit Determination that is the subject of the Appeal. This includes, without limitation, the Enrolled Member's case file, medical records, or any other applicable documents or records. These documents and records must be provided sufficiently in advance of the Adverse Benefit Determination to allow the Appellant to review the records and documentation in preparation for their Appeal.		
19. The DMO must provide the Appellant with written notice of the resolution of the Appeal in a format that has been approved by DHS and includes the following:		
a. The resolution of the Appeal and the date it was completed;		
 b. If not decided wholly in the Appellant's favor, per 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient
§438.408(f)(2), information on the right to request a Fair Hearing no less than 90 calendar days and no greater than 120 calendar days of the decision and how to do so, including the address, phone number and email for Fair Hearings, as shown below: Beneficiary Appeals: DHS Office of Appeals and Hearings P.O. Box 1437, Slot N401, Little Rock, AR 72203-1437 Phone 501-682-8622 Fax 501-404-4628 Provider Appeals: ADH Office of Medicaid Provider Appeals 4815 West Markham Street, Slot 31, Little Rock, AR 72205 Phone 501-683-6626 Fax:501-661-2357 c. A statement regarding the automatic continuation of benefits during the Fair Hearing process if the Appeal is filed timely and the statement that the Enrolled Member may have to pay for the cost of those benefits if the Medicaid Fair Hearing upholds the DMO's appeal resolution. d. For expedited Appeals, provide oral notice of the resolution to the Appellant by close of business on the day of the resolution and provide written notice in accordance with paragraph (I), above, to the Appellant within two (2) calendar days of the resolution of the expedited Appeal.	Performance	Performance ⁱⁱ
Grievance Procedure		
 C. Grievance Procedure 1. The DMO must have an internal grievance procedure that complies with 42 CFR § 438.402. 		
 All Enrolled Members and Network Providers must receive information on how to access the DMO's Grievance Procedure, in accordance with 42 CFR 438.10. Any changes must be approved by DHS. 		
3. At a minimum, the Grievance		

Servic	e Criteria ⁱ	Acceptable	Damages for Insufficient
	Procedure must meet the following	Performance	Performance ⁱⁱ
	requirements:		
	 The following must be allowed to file a Grievance: 		
	 i. The Enrolled Member, or his or her parent(s)/legal guardian(s) in the event that the Enrolled Member is a minor or not legally competent; ii. A direct service provider, whether in-network or not; or iii. An authorized representative on behalf of either (i) or (ii). 		
4.	A Grievance may be filed either orally or in writing.		
5.	The DMO must resolve each Grievance as expeditiously as the Enrolled Member's health condition requires, but not to exceed ninety (90) calendar days from the date the DMO receives the Grievance, whether orally or in writing.		
6.	The timeframe to resolve the Grievance may be extended up to fourteen (14) calendar days if:		
	a. The Enrolled Member requests the extension; or		
	 b. The DMO determines there is a need for additional information and the delay is in the Enrolled Member's best interest. 		
7.	If the timeframe is extended not at the request of the Enrolled Member, the DMO must:		
	a. Make reasonable efforts to give the Enrolled Member prompt oral notice of the delay; and		
	b. Give the Enrolled Member written notice of the delay within two (2) calendar days of the decision. The written notice must include the reason for the extension and describe the Enrolled Member's right to file a Grievance if he or she disagrees.		
8.	The DMO must provide a written resolution of the grievance to the Enrolled Member, which includes a summary of the Grievance received		

Comvies Critorial	Acceptable	Damages for Insufficient
Service Criteria	Performance	Performance ⁱⁱ
and the right to request an Appeal if the grievance is not resolved entirely in the Enrolled Member's favor. a. The written resolution must		
conform to the requirements set out in the RFP.		
b. The resolution must be written in such a way as not to violate HIPAA.		
Claims Processing	Acceptable Performance shall	1st Incident: \$250.00 for each percentage point for
 The DMO must meet and maintain throughout the life of the Contract term the following requirements listed in Section 2.10.1 of the RFP: A. General Requirements The DMO shall develop and maintain an accurate and efficient system for receiving and adjudicating claims for Medically Necessary Dental Services, operated in accordance with all applicable state and federal requirements, including CMS Medicaid Managed Care regulations (42 CFR Part 438) and the Arkansas Medicaid Fairness Act (a copy of which is included in the Bidder's Library). The claims system must meet the requirements contained herein within the general requirements, Scope of Work, and any relevant attachments. The Contractor shall provide a Claims processing system which can be adapted to implement new or amended laws, policies, or regulations that affect the Claims-processing functions required by this Contract. Implementation of these system changes shall be at no cost to the State. The Contractor shall retain Claims payment history for the duration of the contract and ten (10) years thereafter.4. All Claims data must be easily sorted and produced in formats as requested by DHS. Without limiting permissible utilization management practices, the DMO must reimburse providers for the delivery of Medically Necessary Dental Services, including services prior authorized in accordance with Section 6.3 of this 	 Performance shall comply with the following quantitative metrics: 1. 100% of clean paper claims shall be adjudicated as approved or denied within 30 calendar days of receipt. 2. 100% of clean electronic claims shall be adjudicated as approved or denied within 14 calendar days of receipt. 3. 100% of approved claims shall be paid within 14 calendar days. 	each percentage point for each criterion that falls below the standard during each one-month reporting period, as identified in each quarterly report. 2nd incident: A five percent (5%) penalty will be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO is not in full compliance with all requirements of the contract. The five percent (5%) penalty will be calculated from the total payment for the identified month in which the deficiency took place. In addition to the above, DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. , DHS may also require a Corrective Action Plan (CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Amendment.		discretion to approve,
6. The DMO may deny claims not		reject, or modify any CAP,
submitted for payment by the provider		and the DMO shall be
(either by mail or electronically) within		required to render such
365 days of the date of service.		CAP acceptable to DHS.
7. The DMO must NOT pay for an item or		Any such CAP shall be
service that is:		due to DHS within ten (10)
a. Furnished by an individual during		business days of request.
any period in which there is a		Any DHS-approved CAP
pending investigation of a credible		may run concurrently with
allegation of fraud against the		or independently of any
individual or entity requesting		other remedies or
reimbursement, unless DHS and		sanctions that may be
OMIG determine that there is good		imposed by DHS pursuant
cause not to suspend payments.		to the Agreement or by
b. Furnished by an individual or entity		law.
during any period when the		
individual or entity is excluded from		
participation under Title V, XVIII, or		
XX, or pursuant to sections 1128,		
1128A, 1156, or 1842(j)(2) of the		
Social Security Act.		
c. Furnished at the medical direction		
or prescription of a Provider, during		
the period when the dentist is		
excluded from participation under		
title V, XVIII or XX or pursuant to		
sections 1128, 1128A, 1156, or		
1842(j)(2) of the Social Security Act		
and when the person furnishing		
such item or service knew, or had		
reason to know, of the exclusion		
(after a reasonable time period		
after reasonable notice has been		
furnished to the person).		
8. The DMO cannot make payments for any		
Provider Preventable Conditions in		
accordance with 42 CFR § 438.3(g). The		
DMO must track and report on all		
Provider Preventable Conditions		
associated with claims for payment that		
could otherwise be made. The report		
must include, at a minimum:		
a. Wrong surgical or invasive procedures		
performed on an Enrolled Member;		
b. Surgical or invasive procedure being		
performed on the wrong body part or		
the wrong Enrolled Member; or		
c. A service that has a negative		
consequence on the Enrolled Member.		
9. The DMO must develop and maintain		
sufficient written documentation to support		
each service for which payment is made.		
10. Nothing in this section precludes the DMO		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
from using different reimbursement amounts for different specialties or		
different practitioners in the same		
specialty.		
 The DMO must prohibit balance billing by Network Providers and Out-of-Network 		
Providers for Covered Services. This		
means that the Provider may not bill the		
Enrolled Member directly for any amount		
not paid by the DMO for the services		
provided.		
12. The DMO must honor any authorizations		
for services issued by DHS or its		
authorization vendors prior to enrollment		
for any newly Enrolled Members. The		
DMO shall require the provider to submit		
documentation of an authorization by DHS		
or its authorization vendor prior to the		
effective date of DMO enrollment.		
13. No Payment Outside of the U.S. – The		
DMO will not provide any payments for		
items or services provided as outlined		
herein to any financial institution, entity or		
person located outside the United States		
of America.		
14. IHCPs, whether participating or not, shall		
be paid for covered services provided to		
AI/AN enrollees who are eligible to receive		
services from such providers as follows:		
a. At a rate negotiated between the DMO		
and the IHCP that is not less than the		
amount required by FFS, or		
i. In the absence of a negotiated rate, at		
a rate not less than the level and		
amount of payment that the		
Arkansas Medicaid program would		
reimburse the IHCP for services;		
and		
b. Make payment to all IHCPs in its		
network in a timely manner as required		
for payments to practitioners in		
individual or group practices under 42		
CFR 447.45 and 447.46.		
15. According 42 CFR 438.14(c), the DMO		
must adhere to the following payment		
requirements regarding IHCPs:		
a. When an IHCP is enrolled in		
Medicaid as a FQHC but not a		
participating provider of the DMO, it		
must be paid an amount equal to the		
amount the DMO would pay a		
FQHC that is a network provider but		
is not an IHCP, including any supplemental payment from the		
supplemental payment nom the		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 State to make up the difference between the amount the DMO pays and what the IHCP FQHC would have received under FFS. The amount paid should be at least what the Arkansas Medicaid Program would have paid using the PPS methodology. b. When an IHCP is not enrolled in Medicaid as a FQHC, regardless of whether it participates in the DMO's network or not, it has the right to receive its applicable encounter rate published annually in the Federal Register by the Indian Health Service, or in the absence of a published encounter rate, the amount it would receive if the services were provided under the State plan's FFS payment methodology. c. When the amount a IHCP receives from the DMO is less than the amount required by FFS or the applicable encounter rate, the State plan's FFS or the applicable encounter rate. B. During the Start-Up Period 1. The Contractor shall develop, and full cycle test a Claims system to receive, adjudicate, and pay Claims to dental Providers. C. Throughout the Contract Term 		
 The Contractor must maintain an automated Claims system that: a. Registers the date a Claim is received by a Provider. b. Records the details of each Claim transaction. c. Has the capability to report each Claim transaction by date and type. d. Maintains information at the Claim and line detail levels. e. Maintains online and archived files. 		
 The Contractor must offer its Providers the option of submitting and receiving Claims information through an electronic, HIPAA-compliant Provider portal that allows for automated processing, adjudication, and correction 		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
of Claims, allowing Providers to: a. Verify Enrolled Member eligibility.		
b. Submit and view prior authorization		
requests.		
c. Provide functionality for claims		
appeals and reconsiderations.		
d. Submit online corrections or		
deletions whereby the Provider can		
"void" a claim prior to the close of a		
payment period and, if needed,		
resubmit a corrected claim for		
reprocessing of the voided claim.		
e. Engage in batch processing,		
allowing Providers to send billing		
information all at once in a "batch"		
rather than in separate individual		
transactions.		
3. The Contractor shall implement a		
system, by the Readiness Review, to		
cost avoid and prevent payment of		
Dental Services when Arkansas		
Medicaid provides information on third-		
party insurance dental program		
coverage.		
4. The Contractor must notify DHS of		
major claim system changes in writing		
at least 180 days prior to		
implementation of the change.		
a. The Contractor must provide an		
implementation plan and schedule of		
proposed changes, which shall be		
subject to DHS approval.		
To accomplish the processing and		
adjudication of Dental Claims the		
Contractor shall (by way of a secure		
environment):		
a. Verify Enrolled Member eligibility on		
all Claim transactions submitted.		
b. Verify Provider eligibility on all Claim		
transactions submitted. The		
Contract must withhold all or part of		
payment for any Claim submitted by a Provider:		
 Excluded or suspended from a federal healthcare program for 		
fraud, abuse, or waste;		
ii. On payment hold under DHS		
authority, or		
iii. With debts, settlements, or		
pending payments due to the		
State or the federal government.		
c. Ensure that Provider information		
submitted on claims transactions		
matches the Provider information in		

Service C	Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	Contractor's database of Providers.		
d.	Maintain clear billing instructions for		
	Providers.		
e.	Verify third-party insurance billing		
	information.		
f.	Verify prior authorization of Claims		
	as required by Arkansas Medicaid.		
a.	Accept and process Claims		
5	submitted on HIPAA compliant ADA		
	paper billing forms or on HIPAA-		
	compliant 837D electronic format.		
h	Develop a web portal by the		
	Readiness Review to accept direct		
	•		
	data entry of Claims from dental Providers.		
I.	Provide all safeguards to prohibit		
	submission of duplicate claims, e.g.,		
	each submission instantaneously		
	becomes part of the Enrolled		
	Member's payment history.		
j.			
	receipt of a paper Claim lacking		
	sufficient information to process,		
	return the Claim to the Provider that		
	submitted it with an explanation of		
	the reason that the Claim was		
	returned.		
k.	Within two (2) Business Days of		
	•		
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m			
	within fourteen (14) calendar		
	days of receipt.		
n.	Explain to Providers the process for		
	• •		
I.	returned. Within two (2) Business Days of receipt of an electronic Claim lacking sufficient information to process, return the Claim to the Provider that submitted it with an explanation of the reason that the Claim was returned. Receive and utilize the eligibility decision date in the adjudication of claims for retroactively eligible Enrolled Members so that a claim meets the timely filing limits if the claim is submitted within twelve (12) months of the decision date or notice of eligibility. Deny or approve and submit for payment: i. 100% of clean paper Claims within thirty (30) calendar days of receipt. ii. 100% of clean electronic Claims within fourteen (14) calendar days of receipt.		
Service Criteria ⁱ	Acceptable	Damages for Insufficient	
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 Service Criteriaⁱ o. Assign to each Claim a unique transaction identifier that indicates the date the Claim was received by the Contractor and the input source (paper, electronic media, or web portal). p. Generate an explanation of payments (remittance) as appropriate for each Provider in paper format (mailed if Provider requests and downloadable from web) or 835 ANSI X12N 5010A1 format (electronically if Provider requests). q. Make payments to Providers consistent with DHS requirements, including the mandate that Providers to receive Electronic Funds Transfer (EFT) payments. r. Accept medical Provider data, in a format to be determined by the Contract Monitor and the Contractor, to pay claims from medical Providers that offer Dental Services. s. Have a program to detect and promptly report suspected fraud and abuse to OMIG, MFCU and DHS and to cooperate in any prosecution. t. Provide remote access to Contractor systems for up to ten (10) DHS staff for ad-hoc reporting and claims and 	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ	
 prior authorization inquiry review. 6. The Contractor shall submit the following reports in the method and format, and by a deadline, approved by the Contract Monitor: a. A quarterly report to the Contract Monitor showing, for each month's paper and electronic Claims, average adjudication time and disposition. b. A monthly file to the Contract Monitor, due the 15th of each month, of all denied Claims from the 			
 previous month. 7. The claims system must be able to process retrospective claims adjustments, including automated electronic mass adjustments processed in a batch format whereby a retroactive rate change or other change can be reprocessed to ensure correct Provider payment or other adjustments in the designated claims payment format. 			

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Encounter Data	Acceptable	1st Incident:
As outlined in Section 2.10.1 of the RFP,	Performance shall	 For criteria 1, \$1,000
1. The DMO is required to submit all Encounter	comply with the	for each percentage
Data for all services provided to Enrolled	following quantitative	point below the
Members, including allowed and paid	metrics:	standard during the
amounts, value-added services, as required	1. At least 99% of all	reporting period.
by the Managed Care regulations in 42 CFR	encounter data	 For criteria 2, \$1,000
§ 438.818, and any additional requirements	must be accurate.	for each day past the
contained herein. The Encounter Data must	2. All encounter data	deadline.
include characteristics of the Enrolled	must submitted in	In addition to the above
Member and the provider and must meet	accordance with	penalties, DHS may
data quality standards, as established by	the timeframes	impose sanctions provided
CMS and DHS to ensure complete and	established in the	for under state or federal
accurate data for program administration.	Contract.	statutes, rules, or
2. Weekly Encounter Data submissions must		regulations to address
include information on denied claims. The		noncompliance, including
submission of denied claims will begin upon		but not limited to,
both (a) mutual agreement of all parties and		sanctions set forth in 42
(b) a written statement from DHS' vendors		CFR Part 438.700 et seq.
that all systems are ready to exchange		DHS may also require a
denied claims.		Corrective Action Plan
3. The accuracy of the Encounter Data must be		(CAP), may withhold, or
closely monitored and enforced because		reduce payment until
Encounter Data is used as the basis for the		noncompliance is
following by DHS:		corrected, file and
a. Actuarially sound Capitated Payments to		maintain a negative
the DMO for all Covered Services;		Vendor Performance
b. Determination of the DMO's compliance		Report, or any
with the MLR requirement set out in Section 12.14.1.		combination of applicable
c. Determination that the DMO has made		remedies. DHS shall have
adequate provisions against the risk of		discretion to approve,
insolvency.		reject, or modify any CAP,
d. Certification that the DMO has complied		and the DMO shall be required to render such
with the state's requirements of		CAP acceptable to DHS.
availability and accessibility of services,		Any such CAP shall be
including network adequacy.		due to DHS within ten (10)
4. The DMO must certify all Encounter Data, to		business days of request.
the extent required by 42 CFR § 438.606.		Any DHS-approved CAP
Such certification must be submitted to DHS		may run concurrently with
with the certified data and must be based on		or independently of any
the knowledge, information and belief of the		other remedies or
Chief Executive Officer (CEO), Chief		sanctions that may be
Financial Officer (CFO), Chief Medical		imposed by DHS pursuant
Officer (CMO) or an individual who has		to the Agreement or by
written delegated authority to sign for, and		law.
directly reports to the CEO or CFO that all		
data submitted in conjunction with the		
Encounter Data and all documents		
requested by DHS are accurate, truthful, and		
complete. The DMO must provide the		
certification at the same time it submits the		
certified data in the format and within the		
timeframe required by DHS.		

Se	rvice Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
5.	Encounter Data must follow the format and	FEITUITIIAIILE	Ferrormance
5.	include the data elements described in the		
	most current version of HIPAA- compliant X		
	12 837D Companion Guides and		
	Encounters Submission Guidelines.		
6.			
0.	DHS shall specify the method of transmission, the submission schedule, and		
	any other requirements.		
7			
7.	Encounter Data quality validation must		
	incorporate assessment standards		
	developed jointly by the Contractor and DHS.		
0			
8.	The Dental Contractor must make original		
	records available for inspection by DHS for		
0	validation purposes.		
9.	Encounter Data that does not meet quality		
	standards must be corrected and returned		
40	within a time period specified by DHS.		
10.	For reporting Claims processed by the		
	Contractor and submitted on Encounter		
	837D format, the Contractor must use the		
	procedure codes, diagnosis codes, provider		
	identifiers, and other codes as directed by		
	DHS.		
11.	Any exceptions will be considered on a		
	code-by-code basis after DHS receives		
	written notice from the Contractor		
40	requesting an exception.		
12.	The Contractor shall ensure at least 99% of		
	all Encounter Data must be accurate, timely		
	and complete.		DUC mou interactor
	1.1 PREAUTHORIZATION AND		DHS may impose
			sanctions provided for
	In arranging for the provision of Medically		under state or federal
	Necessary Covered Services to Enrolled		statutes, rules, or
	Members, the Contractor shall:		regulations to address
	1. Ensure that all Medically Necessary		noncompliance, including
	diagnostic, preventive, restorative,		but not limited to,
	surgical, endodontic, periodontic,		sanctions set forth in 42
	emergency, and adjunctive Dental Services that are administered by or		CFR Part 438.700 et seq.
			In addition to the above,
	under the direct supervision of a		DHS may also require-a
	licensed dentist are provided to children		Corrective Action Plan
	who are eligible for EPSDT services in		(CAP), may withhold- or
	accordance with the EPSDT federal		reduce payment until
	regulations as described in 42 CFR Part		noncompliance is
	441, Subpart B, and the Omnibus		corrected, file and
	Budget Reconciliation Act of 1989,		maintain a negative
	whether or not such services are		Vendor Performance
	Covered Services under Arkansas		Report, or any
	Medicaid.		combination of applicable
	a. Services for children shall be		remedies. DHS shall have
	approved in accordance with the		discretion to approve,
	periodicity standards of the AAPD to		reject, or modify any CAP,

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
meet the EPSDT standard. See		and the DMO shall be
Bidder's Library, Exhibit 9 for AAPD's		required to render such
Periodicity of Examination, Preventive		CAP acceptable to DHS.
Dental Services, and Oral Treatment		Any such CAP shall be
for Children.		due to DHS within ten (10)
b. Authorize the provision of orthodontics		business days of request.
to Enrolled Members under the age of		Any DHS-approved CAP
21 when the orthodontic treatment		may run concurrently with
plan meets all the criteria set by		or independently of any
Arkansas Medicaid.		other remedies or
2. Ninety (90) days prior to the Go-Live		sanctions that may be
Date, the Contractor shall submit to the		imposed by DHS pursuant
Contract Monitor, by a method and		to the Agreement or by
format approved by the Contract		law.
Monitor, policies and procedures for		
DHS approval that will describe how the		
Contractor will meet the requirements set forth in this section of the RFP.		
3. These policies and procedures shall		
include all Covered Services, EPSDT		
and AAPD standards, preauthorization,		
and the Grievance and Appeal System.		
B. Prior Authorization		
1. The DMO may require prior authorization		
for Covered Services in accordance with		
the requirements of this Solicitation 42		
CFR Part 438. The DMO must make		
available the list of services requiring prior		
authorization to Potential and Enrolled		
Members, as well as Network Providers		
and out-of-network providers.		
2. The DMO must have in place and follow		
written policies and procedures for		
processing requests for initial and		
continuing authorizations of services.		
These written policies and procedures		
must include:		
a. Mechanisms to ensure consistent		
application of review criteria for authorizations of services.		
b. Consultation with the requesting provider for Dental Services, when		
appropriate.		
3. Any decision to deny a service		
authorization request or to authorize a		
service in an amount, duration or scope		
that is less than requested must be made		
by an individual who has appropriate		
expertise in addressing the Enrolled		
Member's service needs. For Dental		
Services, the decision must be made by a		
dentist licensed to practice in the State of		
Arkansas.		
4. Compensation to individuals or entities		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
that conduct utilization management		
activities, including prior authorization		
reviews, must NOT be structured to		
incentivize denying, limiting, or		
discontinuing Medically Necessary		
services to any Enrolled Member.		
5. When a requesting provider indicates, or		
the DMO determines, that following the		
standard timeframe could seriously		
jeopardize the Enrolled Member's life,		
health, or ability to attain, maintain or		
regain maximum function, the DMO must		
make an expedited authorization decision		
and provide notices as expeditiously as		
the Enrolled Member's condition requires,		
but no later than seventy-two (72) hours		
after receipt of the request for services.		
6. Service authorization decisions not		
reached within defined timeframes		
specified above constitute a denial and		
Adverse Benefit Determination. The DMO		
must provide notice on of the Adverse		
Benefit Determination and right to Appeal.		
7. The Contractor shall make a determination		
of Medical Necessity on a case-by-case		
basis for services requiring		
preauthorization. The Contractor shall:		
a. Provide the proposed list of services		
requiring preauthorization to the		
Contract Monitor for DHS approval by		
the Readiness Review and resubmit the		
list incorporating required changes		
within five (5) Business Days.		
 Submit all policies and procedures related to preauthorization to the 		
Contract Monitor for approval by the		
Readiness Review and at least thirty		
(30) days prior to the implementation or		
effective date of any revision to such		
policies after the Go-Live Date. These		
policies and procedures must receive		
DHS approval at least ten (10) days		
prior to implementation or the effective		
date of the policy or any revision thereto.		
c. Have the ability to place limits on a		
service; however, such limits shall be		
exceeded for children eligible for EPSDT		
services when such services are		
determined to be Medically Necessary		
based on an Enrolled Member's		
individual needs		
d. Cover orthodontic care cases for		
children that meet clinical criteria. The		
criteria cannot be stricter than that set		

ce ⁱⁱ

Service Criteria ⁱ	Acceptable	Damages for Insufficient
iv. The Contractor shall ensure that a	Performance	Performance ⁱⁱ
second qualified reviewer who		
played no part in the initial		
denial/down coding decision		
independently review any Adverse		
Benefit Determinations.		
v. The Contractor must ensure that the		
facility and anesthesia Providers for		
Dental Services rendered in a non-		
dental setting are enrolled to		
participate in Arkansas Medicaid		
and coordinate the provision of		
these services with DHS, the		
enrollee's PASSE, or ARHome		
insurer, as appropriate. The		
Contractor shall conduct a		
performance improvement plan		
(PIP) in conjunction with all other		
Contractors to develop a		
coordination process and measures.		
vi. The Contractor retains the right to evaluate all Claims for Medical		
Necessity, except that the		
Contractor may not deny a Claim for		
lack of Medical Necessity if the		
service was prior authorized.		
vii. All documentation submitted as part		
of the preauthorization process must		
be maintained in such a way that it		
can be retrieved and provided to the		
Contract Monitor upon request.		
8. When the DMO makes an Adverse		
Benefit Determination, the DMO must		
send notice of the Adverse Benefit		
Determination to the Enrolled Member		
and applicable provider as required by		
the State.		
 The DMO may shorten the period of 		
advance notice to five (5) calendar		
days before the date of the action, if		
the DMO has facts indicating that the		
action should be taken because of		
probable fraud by the Enrolled		
Member, and the facts have been		
verified, if possible, through		
secondary sources.		
b. The DMO may send a notice not later		
than the date of action, if:		
i. The Enrolled Member has died;		
ii. The DMO receives a clear written		
statement, signed by the Enrolled		
Member or authorized		
representative, that:		
 Requests service termination 		

Service Criteria ⁱ	Acceptable	Damages for Insufficient Performance ⁱⁱ
or	Performance	r en ormanice
Of Has information that requires		
 Has information that requires services termination or 		
deduction and indicates the		
Enrolled Member understands		
that service termination or		
reduction will result;		
The Enrolled Member has been		
admitted to a service location		
or enrolled in a service		
program where he or she is		
ineligible for enrollment in		
Healthy Smiles.		
 The Enrolled Member's 		
address is determined		
unknown based on return mail		
with no forwarding address;		
The Enrolled Member is		
accepted for Medicaid services		
by another local jurisdiction,		
state, territory, or		
commonwealth.		
 c. The notice of Adverse Benefit 		
Determination must contain the		
following:		
 The type and amount of services 		
requested;		
ii. The Adverse Benefit		
Determination taken by the DMO;		
and		
iii. A statement of the basis of the		
Adverse Benefit Determination,		
including the facts that support the		
action/decision and the source of		
those facts.		
iv. The DMO must not terminate or		
reduce the services until a		
decision is rendered on appeal		
and the notice of resolution is sent		
unless the Enrolled Member		
requests in writing that the		
services be terminated or reduced		
pending a decision on the Appeal.		
d. The notice of Adverse Benefit		
Determination must include:		
i. The reasons for the Adverse		
Benefit Determination, including		
the right of the Enrolled Member		
to be provided upon request and		
free of charge, reasonable access		
to and copies of all documents,		
records, and other information		
relevant to the enrollee's Adverse		
Benefit Determination. Such		

Servi	ce Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	information includes medical	i citormance	
	necessity criteria, and any		
	processes, strategies, or		
	evidentiary standards uses in		
	setting coverage limits;		
	ii. The Enrolled Member's right to		
	-		
	request an Appeal of the DMO's Adverse Benefit Determination,		
	including information on		
	exhausting the DMO's one level of		
	Appeal and the right to request a		
	Fair Hearing after receiving notice		
	that the Adverse Benefit		
	Determination is upheld;		
	iii. The procedures for exercising the		
	Enrolled Member's rights to		
	appeal; and		
	iv. The circumstances under which		
	an appeal process can be		
0.110	expedited and how to request that.		
	lization Management		
1.	The Contractor shall establish a system,		
	prior to being deemed ready to take		
	clients to monitor access to care to		
	ensure that quality metrics goals		
	established by DHS are met.		
2.	The DMO may conduct pre-payment,		
	concurrent, or post-payment medical		
	reviews of all claims, including outlier		
	claims.		
3.	All utilization management processes		
	must meet Utilization Review		
	Accreditation Commission standards.		
4.	Any Subcontractor who performs		
	utilization review on behalf of the Vendor		
	must meet all Utilization Review		
	Accreditation Commission standards.		
5.	Erroneously paid claims are subject to		
	recoupment.		
6.	When the DMO requires a concurrent		
	medical review for payment of services,		
	if the DMO is unable to determine		
	services are Medically Necessary		
	through its inability to perform a		
	concurrent medical review process, the		
	lack of medical necessity determination		
	shall not constitute a basis for denial of		
	payment or recoupment of paid claims.		
7.	If the DMO determines services are		
	Medically Necessary through prior		
	authorization, the DMO may not later		
	take the position that the services were		
	not Medically Necessary through post-		
	payment review, unless:		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
a. The prior authorization was based upon misrepresentation by act or		
omission:		
 The services billed were not provided: or 		
provided. Of		
ii. An unexpected change occurred		
that rendered the services not		
Medically Necessary		
8. The DMO must maintain an electronic		
record of all Adverse Benefit		
Determinations. 9. The record must be kept current and be		
made available to DHS upon request.		
10. Each long entry must contain, at a		
minimum:		
a. Date of the request for services;		
 b. Name and Medicaid ID of Enrolled Member; 		
c. Name of the provider making the		
request;		
d. Date of the Adverse Benefit		
Determination;		
e. Reason for the Adverse Benefit		
Determination; f. Name of DMO employee or		
contractor who made the Adverse		
Benefit Determination; and		
g. Date the notice of Adverse Benefit		
Determination was sent to the		
requesting provider and Enrolled Member.		
11. No later than fifteen (15) days after the		
end of the quarter, submit a quarterly		
report to the Contract Monitor, including,		
at a minimum:		
a. Enrolled Member name		
b. Medicaid ID number		
c. Date of request		
d. Date of Adverse Benefit Determination		
e. Reviewer's name		
f. Service denied.		
g. Provider who submitted the request		
h. Notation if the service was received		
as determined through Claims data		
for dates of service applicable in the		
preauthorization request		
12. Prior to Go-Live, the Contractor shall:		
a. Develop and implement tools to		
enable it to routinely assess its		
progress toward achieving DHS's		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
goal of improving annual utilization of	Tenomance	Tenomance
preventive and restorative services.		
b. Maintain a tracking system with the		
capability to identify and report each		
Enrolled Member's dental utilization;		
preventive treatment due dates;		
referrals for corrective treatment;		
whether treatment was received; and,		
if so, the date of service.		
c. Be prepared to produce and submit		
reports on EPSDT services delivered and utilization of services by ARKids		
B Beneficiaries, in the format required		
and in accordance with the timeline		
specified by CMS.		
d. Be prepared to Produce and submit		
utilization report within ten (10)		
Business Days after anniversary of		
Go-Live Date as well as fulfill ad hoc		
requests from DHS within ten (10)		
Business Days of request. D. Continuity of Care and Non-Network		
Providers		
1. The Contractor must ensure that the		
care of newly enrolled Beneficiaries is		
not disrupted or interrupted, especially		
for Beneficiaries whose health condition		
has been treated by specialty care		
Providers or whose health could be placed in jeopardy if Medically		
Necessary Covered Services are		
disrupted or interrupted.		
2. The Contractor must ensure that		
Beneficiaries receiving Covered		
Services through a prior authorization		
receive continued authorization of those		
services either until the expiration date		
of the prior authorization, or until the Contractor has evaluated and assessed		
the Beneficiary and issued or denied a		
new authorization, whichever is shorter.		
3. If a newly enrolled Beneficiary is		
completing one or more dental		
procedures initiated prior to joining the		
Contractor's plan, the Contractor shall		
only be responsible for payment for the		
continued course of treatment if such treatment is a Medically Necessary		
Covered Dental Service and has not		
already been paid in full by the		
Beneficiary's previous plan.		
4. The Contractor must pay a newly		
enrolled Beneficiary's existing non-		

Servic	ce Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
5.	 network providers for Medically Necessary Covered Services until the Beneficiary's records, clinical information and care can be transferred to a Network Provider, or until such time as the Beneficiary is no longer enrolled with the Contractor, whichever is shorter. Payment to out-of-network providers must be made within the time period required for Network Providers. This section, Continuity of Care and Non-Network Providers, does not require the Contractor to reimburse the Beneficiary's existing non-network providers for ongoing care for: a. More than ninety (90) days after a Beneficiary enrolls with the Contractor, or b. For more than nine (9) months in the case of a Beneficiary who, at the time of enrollment in the Contractor, has been diagnosed with and receiving treatment for a terminal illness and remains enrolled with the Contractor. 		
	(1) CONTRACTOR OFFICE, STAFFING, ND SUBCONTRACTING	Acceptable performance is	\$750 per each day after the 15th day that a suitable
A. Offi 1.	 ice Location The Contractor must maintain a physical office in Pulaski County, Arkansas. a. At minimum, the following staff shall be in the Pulaski County, Arkansas office: Project Director, Dental Director, Provider relations staff, and outreach staff. 	defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as	Replacement has not been submitted. The suitability of the Replacement is at the sole discretion of the State. \$2,000 for each day past the deadline for each report. In addition to the above penalties, DHS may
B. Sta 1. 2.	ffing Plan The Contractor shall ensure that all persons, whether they are employees, agents, subcontractors, Providers, or anyone acting for or on behalf of the Contractor, are legally authorized to render services under applicable Arkansas law and/or regulations. The Contractor shall not have an employment, consulting, or any other agreement with a person that has been debarred or suspended by any federal or State agency for the provision of items	determined by DHS.	impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. DHS may also require a Corrective Action Plan (CAP), may withhold or reduce payment until noncompliance is corrected, file and maintain a negative

Serv	ice Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ Vendor Performance
	or services related to the entity's contractual obligation with the State.		Report, or any
2	5		combination of applicable
3.			remedies. DHS shall have
	staffing plan as proposed in its Technical		discretion to approve,
	Proposal.		reject, or modify any CAP,
	a. If the Contract necessitates lower		and the DMO shall be
	staffing levels, the Contractor may		required to render such
	request DHS to approve a modified		CAP acceptable to DHS.
	staffing plan.		Any such CAP shall be due to DHS within ten (10)
	b. The Contractor shall always maintain		business days of request.
	staffing levels at 90 percent of its		Any DHS-approved CAP
	proposed staffing plan set forth in its		may run concurrently with
	Technical Proposal or its modified		or independently of any
	staffing plan as approved by the		other remedies or
	Contract Monitor.		sanctions that may be
	c. The staffing for the plan covered by		imposed by DHS pursuant
	this RFP must be capable of fulfilling		to the Agreement or by law.
	the requirements of this RFP.		10W.
	d. A single individual shall not hold more		
	than one position unless otherwise		
	specified.		
	e. The DMO must submit an		
	organizational chart to DHS that		
	identifies the staff required in the		
	requirements of this Solicitation. The		
	DMO must notify DHS of any		
	changes to the organizational chart		
	within five (5) business days and		
	submit a new organizational chart		
	reflecting these changes.		
	f. For reporting staffing rates, the		
	Contractor shall submit to the		
	Contract Monitor by the fifteenth		
	(15 th) of each month a list of all		
	Contract Personnel with associated		
	full-time equivalencies (forty (40)		
	hours equals one (1) full time		
	equivalent position) and the number		
	of days of any vacancies for those		
	positions for the previous month.		
	g. The Contract Monitor will compare		
	this monthly staffing report to the		
	Contractor's Staffing Plan for the		
	purposes of calculating compliance		
	with the staffing requirement and		
	damages, if required.		
C. Th	ne minimum staff requirements shall be as		

Servi	ce Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
fol	lows:	Fenomance	Fenomance
	A full-time administrator (Project		
	Director) dedicated 100% to this		
	Contract, shall be specifically		
	responsible for the coordination and		
	operation of all aspects of the Contract.		
	This person shall be at the Contractor's		
	officer level and must be approved by		
	DHS, including upon replacement.		
2.			
2.	who shall conduct daily business in an		
	orderly manner, including such functions		
	as administration, accounting and		
	finance, prior authorizations, Grievance		
	and Appeal System, and Claims		
	adjudication and reporting.		
3.			
0.	Provider relations staff, whose primary		
	duties shall include development and		
	implementation of the Contractor's		
	ongoing strategies to increase Provider		
	participation and to perform other		
	necessary Provider relation activities.		
4.			
	Coordinator dedicated 100% to this		
	Contract and regionally located outreach		
	staff, whose primary duties shall include		
	development and implementation of the		
	Contractor's ongoing strategies to		
	increase utilization of Dental Services,		
	lead the Contractor's program for		
	dealing with Non-Compliant Enrolled		
	Members as described and perform all		
	other necessary outreach and education		
	activities.		
5.	Dental Director, a dentist who shall be		
	licensed by and physically located in the		
	State of Arkansas, who shall be		
	responsible for ensuring the proper		
	provision of Covered Services to		
	Enrolled Members.		
6.	A staff of qualified, clinically trained		
	personnel whose primary duties shall be		
	to assist in evaluating Medical Necessity		
	for dental specialty services, as well as		
	represent DHS and the Contractor at		
	dental Administrative Hearings.		

Servi	ce Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
7.	A Quality Assurance Coordinator who	i vitormanoc	
	shall coordinate requirements and		
	monitor the quality of care, as described		
	in Section 3.9 of this RFP.		
8.	An appropriately experienced		
	Information Technology Director who		
	shall manage all necessary data		
	functions including eligibility, Claims,		
	and reporting, and who shall work with		
	DHS' Office of Information Technology		
	(OIT) to ensure compliance with all state		
	and federal data requirements.		
9.	Sufficiently trained and experienced full-		
	time staff who shall maintain Member		
	and Provider Call Center functions and		
	shall be responsible for explaining the		
	program, assisting Beneficiaries in the		
	selection of dental Providers, assisting		
	Enrolled Members to make		
	appointments and obtain services, and		
	maintaining the Member and Provider		
	Grievance and Appeal Systems.		
10	. A Chief Financial Officer who shall have		
	direct supervisory responsibility for all		
	personnel performing financial functions		
	required for the fulfillment of the		
	Contract.		
11	A Compliance Officer who is		
	accountable to the Contractor's		
	executive leadership. This individual		
	must maintain a current knowledge of		
	federal and State legislation, legislative		
	initiatives and regulations that may		
	impact the program. The Compliance Officer, in close coordination with other		
	key staff, has primary responsibility for		
	ensuring all Contractor functions are		
	compliant with the terms of the Contract		
	and the law.		
12	. Special Investigation Unit staff to review		
	and investigate Contractor's Providers		
	and Enrolled Members that are		
	suspected of engaging in wasteful,		
	abusive, or fraudulent billing or service		
	utilization.		
13	Staff members described above with		
	titles of "Director," "Coordinator," or		

Se	ervio	ce Criteria ⁱ	Acceptable	Damages for Insufficient
			Performance	Performance ⁱⁱ
		"Officer" shall be considered Key		
		Personnel under this Contract.		
	14.	The Contractor shall submit to the		
		Contract Monitor names, qualifications,		
		and resumes of all proposed Key		
		Personnel by the Readiness Review.		
		DHS shall approve Key Personnel or		
		request alternate candidates.		
	15.	Key positions may be filled after award		
		of the contract, but the Project Director		
		and Dental Director position shall be		
		filled within thirty (30) days of contract		
		start date.		
D.	Sul	ostitution of Key Personnel		
	1.	Continuous performance of key		
		personnel: Unless substitution is		
		approved under this section, key		
		personnel shall be the same people		
		proposed in the Contractor's Technical		
		Proposal, which shall be incorporated		
		into the Contract by reference.		
	2.	Such identified key personnel shall		
	۷.	perform continuously for the Contract		
		Term, or such lesser duration as		
	0	specified in the Technical Proposal.		
	3.	When possible, the Contractor shall		
		provide written notice of removal of Key		
		Personnel, through voluntary or		
		involuntary termination, promotion, or		
		demotion, at least two weeks prior to the		
		removal date. If two weeks' notice is not		
		possible, the Contractor shall provide		
		immediate notice.		
1	4.	For the purposes of this Section, the		
		following definitions shall apply:		
		a. Extraordinary Personal		
		Circumstance: Any circumstance in		
		an individual's personal life that		
		reasonably requires immediate and		
1		continuous attention for more than		
1		fifteen (15) days and that precludes		
1		the individual from performing his/her		
1		job duties under this Contract.		
		Examples of such circumstances may		
1		include, but are not limited to:		
1		i. A sudden leave of absence to		
		I. A SUUCEITIEAVE OF ADSENCE IO		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
care for a family member who is		
injured, sick, or incapacitated.		
ii. The death of a family member,		
including the need to attend to the		
estate or other affairs of the		
deceased or his/her dependents.		
iii. Substantial damage to, or		
destruction of, the individual's		
home that causes a major		
disruption in the individual's		
normal living circumstances.		
iv. Criminal or civil proceedings		
against the individual or a family		
member.		
v. Jury duty.		
vi. Military service call-up.		
b. Incapacitating: Any health		
circumstance that substantially		
impairs the ability of an individual to		
perform the job duties described for		
that individual's position in the RFP or		
the Contractor's Technical Proposal.		
c. Sudden: When the Contractor has		
less than thirty (30) days' prior notice		
of a circumstance beyond its control		
that will require the replacement of		
any key personnel working under the		
Contract.		
5. The following provisions shall apply to all		
the circumstances of staff substitution		
described in this section:		
a. The Contractor shall demonstrate to		
the Contract Monitor's satisfaction		
_		
that the proposed substitute key		
personnel have qualifications at least		
equal to those of the key personnel		
for whom the replacement is		
requested.		
b. The Contractor shall provide the		
Contract Monitor with a substitution		
request that shall include:		
i. A detailed explanation of the		
reason(s) for the substitution		
request.		
ii. The resume of the proposed		
substitute personnel, signed by		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
the substituting individual and	Performance	Performance ⁱⁱ
his/her formal supervisor.		
iii. The official resume of the current		
personnel for comparison		
purposes; and		
iv. Any evidence of any required		
credentials.		
c. The Contract Monitor shall have the		
right to require additional information		
concerning the proposed substitution. d. The Contract Monitor and other		
appropriate State personnel involved with the Contract shall have the right		
to interview the proposed substitute		
personnel prior to deciding whether to		
approve the substitution request.		
e. The Contract Monitor will notify the		
Contractor in writing of: (i) the		
acceptance or denial, or (ii)		
contingent or temporary approval for		
a specified time limit, of the		
requested substitution.		
f. The Contract Monitor will not		
unreasonably withhold approval of a		
requested key personnel		
replacement.		
6. Replacement Circumstances:		
a. Voluntary Key Personnel		
Replacement:		
i. The Contractor shall submit a		
substitution request at least fifteen		
(15) days prior to the intended date		
of change.		
ii. A substitution shall not occur		
unless and until the Contract		
Monitor approves the substitution in		
writing.		
b. Key Personnel Replacement Due to		
Vacancy:		
i. The Contractor shall replace key		
personnel whenever a vacancy		
occurs due to the sudden		
termination, resignation, leave of		
absence due to an Extraordinary		
Personal Circumstance,		
Incapacitating injury, illness or		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
physical condition, or death of such		
personnel.		
ii. The Contractor shall identify a		
suitable replacement and provide		
the information or items required		
for a substitution request within		
fifteen (15) days of the actual		
vacancy occurrence or from when		
the Contractor first knew or should		
have known that the vacancy would		
be occurring, whichever is earlier.		
iii. A termination or resignation with		
thirty (30) days or more advance		
notice shall be treated as a		
Voluntary Key Personnel		
Replacement.		
c. Key Personnel Replacement Due to		
an Indeterminate Absence:		
i. If any key personnel has been		
absent from his/her job for a period		
of ten (10) days due to injury,		
illness, or other physical condition,		
leave of absence under a family		
medical leave, or an Extraordinary Personal Circumstance and it is not		
known or reasonably anticipated that the individual will be returning		
to work within the next twenty (20)		
days to fully resume all job duties,		
before the 25th day of continuous		
absence, the Contractor shall		
identify a suitable replacement and		
shall provide the information or		
items required for a substitution		
request to the Contract Monitor.		
ii. If this person is available to return		
to work and fully perform all job		
duties before a replacement has		
been authorized by the Contract		
Monitor, at the option and sole		
discretion of the Contract Monitor,		
the original personnel may continue		
to work under the Contract, or the		
replacement personnel will be		
authorized to replace the original		
personnel, notwithstanding the		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
original personnel's ability to return.		
d. Directed Personnel Replacement:		
i. The Contract Monitor shall have		
the right to direct the Contractor to		
replace any personnel who are		
perceived by DHS as being		
unqualified, non-productive, unable		
to fully perform the job duties due		
to full or partial Incapacity or		
Extraordinary Personal		
Circumstance, disruptive, or known		
or reasonably believed to have		
committed a major infraction of		
legal or Contract requirements.		
ii. If deemed appropriate in the		
discretion of the Contract Monitor,		
the Contract Monitor shall give		
written notice of any personnel		
performance issues to the		
Contractor, describing the problem		
and delineating the remediation		
requirement(s).		
iii. The Contractor shall provide a		
written Remediation Plan within ten		
(10) days of the date of the notice and shall implement the		
Remediation Plan immediately		
upon written acceptance by the		
Contract Monitor.		
iv. If the Contract Monitor rejects the		
Remediation Plan, the Contractor		
shall revise and resubmit the plan		
to the Contract Monitor within five		
(5) days, or in the timeframe set forth by the Contract Monitor in		
writing.		
 Should performance issues 		
persist despite the approved		
Remediation Plan, the Contract		
Monitor will give written notice of		
the continuing performance		
issues and shall have the right		
to either request a new		
Remediation Plan within a		
specified time limit or direct the substitution of personnel whose		
performance is at issue with a		
qualified substitute, including		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 requiring the immediate removal of the key personnel at issue. If possible, the Contract Monitor will provide at least fifteen (15) days notification of a directed replacement. However, if the Contract Monitor deems it necessary and in DHS' best interests to remove the personnel with less than fifteen (15) days' notice, the Contract Monitor shall have the right to direct the removal in a timeframe of less than fifteen (15) days, including immediate removal. v. In circumstances of directed removal, the Contract or shall provide a suitable replacement for approval within fifteen (15) days of the notification of the need for removal, or the actual removal, whichever occurs first. vi. Replacement or substitution of personnel under this section shall be in addition to, and not in lieu of, the State's remedies under the Contract or which otherwise may be available at law or in equity. E. Approval of Staffing and Facilities 1. During the Start-Up Period, the Contract or shall: a. Provide a completed organizational chart with staffing plan and staff training materials to the Contract Monitor for approval by the Readiness Review and shall make any requested changes in five (5) Business Days. Key personnel must be identified by the start of the Readiness Review. b. Provide a Contract Monitor at the office facility location and ensure the functioning of all systems by the Readiness Review. c. Provide personnel-specific contact information for the following positions and departments by the Readiness Review: 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
i. Key Personnel:		- i onormanoc
Project Director		
Dental Director		
 Provider Relations Director 		
Chief Financial Officer		
 Information Technology 		
Director		
Outreach and Education		
Coordinator		
Compliance Officer		
Quality Assurance Director		
 Clinicians for Dental 		
Administrative Hearings		
Outreach Coordinator		
ii. Departments:		
Accounting and Finance		
Prior Authorizations		
Claims ProcessingInformation Systems		
The Call Center		
Provider Relations		
Member Relations		
F. Debarred Individuals		
1. The contractor shall have policies and		
procedures in place to routinely monitor		
its own staff positions and subcontractors		
for individuals debarred or excluded from participation in the Contract by law.		
2. The Contractor shall be required to		
disclose to the Contract Monitor		
information required by 42 CFR §		
455.106 regarding the Contractor's staff		
and persons with an		
ownership/controlling interest in the		
Contractor that have been convicted of a criminal offense related to that person's		
involvement in Medicare/Medicaid or Title		
XIX programs.		
Delegation of DMO Responsibilities		
1. The DMO may delegate performance of		
work required under the general		
requirements and/or Scope of Work		
contained herein through subcontract or		
delegation agreement with written prior		
approval by DMS. Any subcontract or		
agreement must comply with all		
applicable state and federal laws,		
including, without limitation, 42 CFR		
438.230 and all other applicable Medicaid		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
laws and regulations, other sub-		
regulatory guidance, and all provisions of		
the resulting Contract. The DMO must		
obtain written approval of the subcontract		
or agreement from DMS prior to		
implementation of any subcontract or		
agreement entered after the Effective		
Date of the Contract. DHS reserves the		
right to inspect any existing subcontracts		
or delegation agreements for compliance		
with the terms of the Contract.		
2. A subcontract or delegation agreement		
does not relieve the DMO of any		
responsibilities under the requirement of		
any resulting Contract, and the DMO is		
ultimately responsible for ensuring all		
activities are performed in accordance		
with the Contract's terms. The DMO must		
submit to DHS a monitoring plan for each		
subcontract or delegation agreement it		
enters that includes a system for regular		
and periodic assessment of the		
subcontractor or delegates compliance		
with the terms of the subcontract or		
agreement.		
3. The DMO, all subcontractors, and all		
network providers must comply with the		
applicable provisions of federal and state		
laws, regulations, and policies.		
4. The DMO or subcontractor must, to the		
extent that the subcontractor is delegated		
responsibility by the DMO for coverage of		
services and payment of claims under the		
Contract, implement and maintain a		
compliance program that must include:		
a. Written policies, procedures, and		
standards of conduct that articulate		
the Subcontractor's commitment to		
comply with all applicable		
requirements and standards under		
the Contract, and all applicable		
Federal and State requirements.		
b. A Compliance Officer (CO) who is		
responsible for developing and		
implementing policies, procedures,		
and practices designed to ensure		
compliance with the requirements of		

Service	Criteria ⁱ	Acceptable	Damages for Insufficient
	the contract and who reports directly	Performance	Performance ⁱⁱ
	to the CEO and the Board of		
	Directors (BoD).		
C.	A Regulatory Compliance Committee		
	(RCC) of the BoD and at the senior		
	management level charged with		
	overseeing the Subcontractor's		
	compliance with the requirements		
	under the Contract.		
d.	A system for training and education		
	for the CO, the Subcontractor's		
	senior management, and the		
	Subcontractor's employees for the		
	federal and state standards and		
	requirements, under the Contract.		
e.	Effective lines of communication		
	between the CO and the		
	Subcontractor's employees.		
f.	Enforcement of standards through		
	well-publicized disciplinary		
	guidelines.		
g.	The establishment and		
	implementation of procedures and a		
	system with dedicated staff for		
	routine internal monitoring and		
	auditing of compliance risks, prompt		
	response to compliance issues as		
	they are raised, investigation of		
	potential compliance problems as		
	identified in the course of self-		
	evaluation and audits, correction of		
	such problems promptly and		
	thoroughly (or coordination of		
	investigation of suspected criminal		
	acts with law enforcement		
	agencies) to reduce the potential for		
	recurrence, and ongoing compliance		
	with the requirements under the		
	Contract.		
5. Th	e DMO or Subcontractor, to the extent		
	at the Subcontractor is delegated		
	sponsibility by the DMO for coverage of		
	rvices and payment of claims under the		
	intract, must implement and maintain		
	angements or procedures for prompt		
	porting of all overpayments identified or		
	covered, specifying the overpayments		

Serv	ice Criteria ⁱ	Acceptable	Damages for Insufficient
	due to potential fraud, to DHS, MFCU	Performance	Performance ⁱⁱ
	and OMIG.		
6			
0.	The DMO or Subcontractor, to the extent		
	that the Subcontractor is delegated		
	responsibility by the DMO for coverage of		
	services and payments of claims under		
	the Contract, must implement and		
	maintain arrangements or procedures for		
	prompt notification to DHS when it		
	receives information about changes in an		
	Enrolled Member's circumstances that		
	may affect the Enrolled Member's		
	eligibility, including changes in the		
	Enrolled Member's residence or the death		
	of an Enrolled Member.		
7.	The DMO or Subcontractor, to the extent		
	that the Subcontractor is delegated		
	responsibility by the DMO for coverage of		
	services and payments of claims under		
	the Contract, must implement and		
	maintain arrangements or procedures for		
	notification to DHS, MFCU, and OMIG		
	when it receives information about a		
	change in a Network Provider's		
	circumstances that may affect the		
	Network Provider's eligibility to participate		
	in the DMO program, including the		
	termination of the Provider Agreement		
	with the DMO.		
8.	The DMO or Subcontractor, to the extent		
	that the Subcontractor is delegated		
	responsibility by the DMO for coverage of		
	services and payments of claims under		
	the Contract, must implement and		
	maintain arrangements or procedures		
	that include provisions to verify, by		
	sampling or other methods, whether		
	services that have been represented to		
	have been delivered by Network		
	Providers were received by Enrolled		
	Members and the application of such		
	verification processes on a regular basis.		
9.	For DMOs that make or receive annual		
	payments under this contract of at least		
	\$5,000,000, the DMO or Subcontractor,		
	to the extent that the Subcontractor is		
	delegated responsibility by the DMO for		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
coverage of services and payments of		
claims under the Contract, must		
implement and maintain written policies		
for all employees of the entity, and of any		
contractor or agent, that provide detailed		
information about the False Claims Act		
(FCA) and other Federal and State laws,		
including information about rights of		
employees to be protected as		
whistleblowers.		
10. The DMO or Subcontractor, to the extent		
that the Subcontractor is delegated		
responsibility by the DMO for coverage of		
services and payments of claims under		
the Contract, must implement and		
maintain arrangements or procedures		
that include provision for the timely		
referral of any potential fraud, waste, or		
abuse the DMO or Subcontractor		
identifies to MFCU and OMIG.		
11. The DMO or subcontractor, to the extent		
that the subcontractor is delegated		
responsibility by the DMO for coverage of		
services and payments of claims under		
the Agreement, must implement and		
maintain arrangements or procedures		
that include provision for the DMO's		
suspension of payments to a Network		
Provider upon prior notice from DHS,		
MFCU, or OMIG of a determination that		
there is a credible allegation of fraud,		
absent a law enforcement exception.		
12. A Subcontract or delegation agreement		
that delegates activities under the		
Contract or any amendments thereto,		
must be in writing, signed, and dated		
prior to work under the subcontract or		
agreement beginning. The subcontractor		
or delegate must meet all the		
requirements and obligations of the DMO		
related to the activities delegated under		
the subcontract or delegation agreement.		
13. The DMO shall not include provisions in		
any Subcontract or delegation agreement		
that contain compensation terms that discourage Network Providers from		
serving any specific eligibility category.		
serving any specific enginency category.		

Constant Ontential	Acceptable	Damages for Insufficient
Service Criteria ⁱ	Performance	Performance ⁱⁱ
14. The DMO shall maintain a fully executed		
original or electronic copy of all		
Subcontracts or delegation agreements,		
which shall be available to DHS within		
five (5) business days of a request by		
DHS to inspect.		
15. Subcontract or delegation agreement		
terms, conditions, and other information		
may be designated as confidential, but		
must not be withheld or redacted when		
provided to DHS, OMIG, or MFCU.		
16. DHS will not disclose information		
designated as confidential without the		
prior written consent of the DMO, except		
as required by law.		
17. The DMO must document compliance		
certification (business-to-business)		
testing of transaction compliance with		
HIPAA for any Subcontractor or delegate		
that receives Enrolled Member data.		
18. The DMO may not use a Subcontract or		
delegation agreement to make a specific		
payment directly or indirectly under a		
Provider Incentive Plan, as described in		
Section 8.3.1, as an inducement to		
reduce or limit Medically Necessary		
services to an Enrolled Member. All		
Subcontractors or delegates, and all		
employees of the Subcontractor or		
delegate, must meet the following		
requirements:		
a. Eligible for participation in the		
Medicaid program; however, Medicaid		
participation in Medicaid FFS is not		
required;		
b. Pass a background check based on		
the nature and scope of the work the		
subcontractor or delegate will perform;		
c. Not debarred, suspended, or		
otherwise excluded from participating		
in procurement activities under the		
FAR or from participating in non-		
procurement activities under		
regulations or guidelines issued under		
Executive Order 12549; and		
d. Not debarred, suspended, or		
otherwise excluded from participation		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
in Federal health care programs under	T chormanec	T chormanee
either section 1128 or section 1128A		
of the Social Security Act or listed on		
the Arkansas Medicaid Excluded		
Provider's List.		
19. For all Subcontracts or delegation		
_		
agreements that contain a capitated or		
risk sharing arrangement, the		
Subcontract or agreement must include		
the following provisions:		
a. A provision requiring the		
Subcontractor or delegate to provide a		
"claim for payment" for the capitated		
amount or risk-sharing payment;		
b. A provision requiring the submission of		
a claim or encounter which conforms		
to the Arkansas DHS claim and		
encounter format for Dental Services		
provided to a DMO Enrolled Member		
regardless of whether the pre-paid		
Capitated Payment amount or shared		
risk/shared savings payment includes		
the claim or encounter amount;		
20. Subcontractor claims or encounters		
submitted to the DMO shall be subject to		
review under federal or state fraud and		
abuse statutes, rules, and regulations.		
21. DHS encourages the use of minority or		
female-owned business enterprise		
subcontractors or delegates.		
G. Delegation of Administrative Services		
1. The DMO Project Director must retain		
the authority to direct and prioritize any		
delegated administrative services		
functions or responsibilities performed		
by the Subcontractor or delegate;		
2. If the DMO delegates administrative		
duties or responsibilities, then the		
DMO shall establish in the Subcontract		
or delegation agreement the activities		
and reporting responsibilities		
delegated to the Subcontractor or		
delegate;		
3. The subcontract or delegation		
agreement must include language for		
revoking delegation or imposing other		
sanctions if the Subcontractor's or		

Servi	ice Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	delegate's performance is inadequate		
	or below required service levels (see		
	42 CFR 438.230(c)(1)(iii));		
4.	It shall be the DMO's responsibility to		
	evaluate Subcontractor or delegate		
	performance and determine if service		
	level performance meets Contract		
_	requirements;		
5.	The DMO will notify DHS, within five		
	(5) business days of any deficiencies		
	identified and CAPs developed as a		
	result of ongoing Subcontractor or		
	delegate monitoring or performance		
6	reviews;		
6.	, , , , , , , , , , , , , , , , , , , ,		
	additional reviews, if necessary, to assure the subcontractor or delegate		
	maintains adequate service levels and		
	complies with the requirements found		
	in the Contract;		
7.	If at any time during the contract		
1.	period, the Subcontractor or delegate		
	is found to be in significant non-		
	compliance with its Subcontract with		
	the DMO, the Healthy Smiles Waiver,		
	the Contract resulting from this RFP,		
	or any other applicable state or federal		
	law, the DMO shall notify DHS;		
8.	The DMO must require Subcontractors		
_	and delegates who perform		
	administrative services to adhere to		
	screening and disclosure requirements		
	as required by DHS or the State of		
	Arkansas.		
9.	The Contractor shall submit to the		
	Contract Monitor any proposed		
	arrangements with a Subcontractor at		
	least 90 days prior to implementation.		
10.	DHS will approve or deny		
	Subcontractor requests within 90 days		
	of receipt.		
11.	While the Contractor may choose to		
	subcontract claims processing		
	functions, or portions of those		
	functions, with a State-approved		
	Subcontractor, the Contractor shall		
	demonstrate that the use of such		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Subcontractors is invisible to		- i onormanoc
Providers, including out-of-network		
and self-referral Providers, and will not		
result in confusion to the Provider		
community about where to submit		
claims for payments. For example, the		
Contractor may elect to establish one		
post office box address for submission		
of all out-of-network Provider claims. If		
different subcontracting organizations		
are responsible for processing those		
claims, the Contractor shall ensure		
that the subcontracting organizations		
forward claims to the appropriate		
processing entity.		
H. Quality Assessment and Performance		
Improvement (QAPI) Strategic Plan		
1. The DMO must establish and implement		
a Quality Assessment and Performance		
Improvement (QAPI) Strategic Plan for		
the services it furnishes to Enrolled		
Members. The QAPI, and any		
amendments thereto, must be approved		
by DHS prior to implementation, and		
must meet the requirements of the		
Contract and 42 CFR § 438.330.		
2. Performance Improvement Projects		
(PIPs)		
a. The QAPI must include PIPs which		
must:		
i. Be designed to achieve significant		
improvement, sustained over time, in		
dental health outcomes and/or Enrolled		
Member satisfaction;		
ii. Include measurements of performance		
using objective quality indicators;		
iii. Implement interventions to achieve		
improvement in the access to and		
quality of care;		
iv. Evaluate the effectiveness of the		
interventions based on the performance		
measures collected;		
v. Include planning and initiation of		
activities for increasing or sustaining		
improvement.		
b. The PIP must address:		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
i. The collection and submission of		
performance measurement data,		
including any required by CMS or		
DHS;		
ii. The mechanisms to detect both		
under and over-utilization of		
services; and		
iii. Mechanisms to assess the quality and		
appropriateness of care furnished to		
Enrolled Members with special health		
care needs, as defined by the state in the		
quality strategy.		
3. Provider Agreement Arrangements to		
Improve Quality		
a. Consistent with Section 6.2.7 of this		
Amendment, the DMO may utilize		
Provider Incentive Plans to make		
incentive payments to Network		
Providers under the Provider		
Agreement that are based on value.		
The DMO must make available to		
DHS, CMS, or their agents any		
Provider Incentive Plans currently in		
use.		
b. Incentive payments cannot be based		
on volume to increase inappropriate		
utilization (including denial of		
services).		
c. The incentive payment may not		
condition participation in the Network		
on the Network Provider entering or		
adhering to intergovernmental transfer agreements.		
d. Provider Incentive Plans cannot allow		
for payments directly or indirectly		
through a subcontractor or delegate		
to induce a reduction or limit of		
Medically Necessary services to an		
Enrolled Member.		
e. If the Provider Incentive Plan places		
the Network Provider at substantial		
financial risk pursuant to 42 CFR §		
422.208(a)(d)) for services that the		
Network Provider does not furnish		
itself, the DMO must ensure that all		
Network Providers at substantial risk		
have either aggregate or per-patient		

Service	Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	stop-loss protection in accordance		
£	with 42 CFR § 422.208(f).		
١.	Withhold arrangements may be part		
	of the Provider Agreement. If the		
	DMO utilizes withholding		
	arrangements, the following		
	provisions apply:		
g.	The arrangement must be for a fixed		
	period;		
n.	Performance must be measured		
	during the rating period under the		
	contract in which the withhold		
	arrangement is applied;		
i.	The arrangement may not be		
	renewed automatically;		
j.	The arrangement must be made		
	available to both public and private		
	contractors under the same terms of		
	performance;		
k.	The arrangement must not condition		
	DMO participation in the withhold		
	arrangement on the DMO entering		
	into or adhering to intergovernmental		
	transfer agreements; and		
l. I.	The arrangement must be necessary		
	for the specified activities, targets,		
	performance measures, or quality-		
	based outcomes that support		
	program initiatives as specified in the		
	state's quality strategy.		
m	The Contractor shall develop an		
	internal quality assurance and		
	improvement program that is		
	comprehensive and routinely and		
	systematically monitors access,		
	availability and utilization of services,		
	customer satisfaction, Provider		
	Network adequacy, and any other		
	aspects of the Contractor's operation		
	that affect Beneficiary care.		
n.	At least ninety (90) days prior to the		
	Go-Live Date, and in a method and		
	format approved by the Contract		
	Monitor, the Contractor shall submit		
	to the Contract Monitor for review and		
	approval a written plan which shall		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
describe all aspects of its quality		
assurance and improvement		
program, which shall, at a minimum,		
i. Include measurable goals and		
objectives.		
ii. Address both clinical and non-		
clinical aspects of care.		
iii. Include all demographic and		
special needs groups, care		
settings, and types of services.		
o. Within ten (10) days of receiving		
DHS's comments on the draft, the		
Contractor shall make the required		
changes and submit the final plan for		
the Contract Monitor's approval.		
p. The Contractor shall implement and		
maintain all necessary processes and		
procedures, including timeliness, to		
support its quality assurance and		
improvement plan.		
q. On an ongoing basis, the Contractor		
shall look for opportunities for quality		
improvement and implement timely		
corrective action.		
r. The Contractor shall be required to		
meet a set of performance measures		
outlined in Attachment C.		
s. The State shall reserve the right to		
re-negotiate the Quality Measures		
during the Contract Term. All		
changes made to the Quality		
Measures, shall become an official		
part of the contract.		
t. Failure to meet the Quality Measures,		
as outlined in the attachment to the		
Contract, will result in corrective		
action or sanctions being taken, up to		
and including recoupment or capping		
enrollment,		
u. The DMO must submit quarterly		
reports on the quality of the DMO's		
dental program to DHS, as outlined		
herein in general requirements,		
Scope of Work, or any relevant		
attachments.		
v. These reports, as specified in the		
deliverables section below, will be		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
monthly for the first year of the	FEITUITIalite	r en ormanice:
Contract but, if requested by the		
Contract Monitor, must move to		
quarterly submissions.		
w. The Contractor shall cooperate with		
the State's External Quality Review		
Organization.		
-		
 If requested, the Contractor must submit to and cooperate with any 		
audit of the dental program as		
determined necessary by the		
Department. An annual audit shall		
encompass all major aspects of the		
administration of the dental program		
to determine if the Contractor is		
meeting its contractual		
responsibilities.		
y. To ensure that the Contractor		
receives ongoing feedback on its		
administration of the dental program		
from Beneficiaries and Providers, the		
Contractor shall form two (2) advisory		
groups within the first three (3)		
months of the initial Contract year.		
i. One group shall be composed of		
Beneficiaries and the other group		
shall be composed of Providers.		
ii. Each group shall meet at least		
quarterly and must have at least		
ten (10) members that represent		
all geographic areas throughout		
the State.		
iii. Meetings should be scheduled in		
locations and at times that		
encourage maximum attendance.		
iv. The Contractor shall be required		
to keep detailed minutes of each		
meeting. The Contractor shall		
review and evaluate these		
minutes as part of its quality		
assurance and improvement		
program and, as a result,		
implement any necessary		
corrective action.		
v. The Contract Monitor must		
approve all appointments to the		
groups.		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 z. During the Contract Term, the Contractor shall submit monthly reports to the Contract Monitor on the status of the quality of the dental program by the 10th of the following month. i. The Contractor shall submit for the Contract Monitor's approval a reporting template by the Readiness Review. ii. After the first year of the Contract, the Contract Monitor may reduce the frequency of these reports. These reports shall include, at a minimum, the following information: (2) All quality assurance improvement activities that took place during the month, including: A summary of the Beneficiary and Provider advisory group meetings. An up-to-date list of representatives in each advisory group. (3) The status of the Contractor's goals and objectives; (4) All quality improvements that were implemented during the month; and 		
COORDINATION OF BENEFITS & THIRD- PARTY LIABILITY A. Identification of Third-Party Liability 1. The DMO is responsible for Third Party Liability (TPL). Medicaid is the payor of last resort, unless specifically prohibited by applicable state or federal law. Therefore, the DMO must pay for Covered Services only after all other sources of payment	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable	1st Incident: \$250 for each tenth of a percentage point below 99.0% (excluding maintenance time during the specified window) during the month. 2nd incident: A five percent (5%) penalty will
 have been exhausted. 2. All other available Third-Party Liability (TPL) resources must meet their legal obligation to pay Claims before the Medicaid program pays for the care of an 	performance throughout the contract term as determined by DHS.	be assessed in the following months' payment to the DMO for each thirty (30) day period the DMO is not in full compliance
	Acceptable	Damages for Insufficient
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Service Criteria ⁱ	Performance	Performance ⁱⁱ
individual eligible for Medicaid.		with all requirements of
3. The DMO must take reasonable measures		the contract. The five
to identify potentially legally liable third-		percent (5%) penalty will
party sources, in accordance with		be calculated from the
requirements outlined herein.		total payment for the
4. The DMO must have procedures to		identified month in which
coordinate provision of and payment for		the deficiency took place.
DMO furnished services with services		
furnished by:		
a. Any other insurance provider, including		DHS may impose
Medicare or Third-party insurance;		sanctions provided for
b. Any other Medicaid MCO, PAHP, or		under state or federal
PIHP (as those are defined by CMS);		statutes, rules, or
and		regulations to address
c. Medicaid in the FFS environment.		noncompliance, including
5. DHS will provide Contractor with a monthly		but not limited to,
TPL file including the names of all Enrolled		sanctions set forth in 42
Members who are known or believed to		CFR Part 438.700 et seq.
have other insurance.		DHS may also require a
The TPL file will include all information		Corrective Action Plan
DHS possesses on the type of TPL,		(CAP), may withhold, or
including the type of coverage, the		reduce payment until
insurance carrier, the effective date, and		noncompliance is
the name of the insured on the policy (if		corrected, file and
other than the Enrolled Member).		maintain a negative
The DMO must identify the existence of		Vendor Performance
potentially liable parties using a variety of		Report, or any
methods, including referrals, and data		combination of applicable
mining. The DMO must not pursue		remedies. DHS shall have
recovery in the following circumstances,		discretion to approve,
unless the case has been referred to the		reject, or modify any CAP,
DHS or DHS' authorized representative:		and the DMO shall be
a. Motor Vehicle Cases		required to render such
b. Other Casualty Cases		CAP acceptable to DHS.
c. Tortfeasors		Any such CAP shall be
d. Restitution Recoveries		due to DHS within ten (10)
e. Worker's Compensation Cases		business days of request.
8. Upon identification of a potentially liable		Any DHS-approved CAP
third party in any of the above situations,		may run concurrently with
the DMO must, within ten (10) business		or independently of any
days, report the potentially liable third		other remedies or
party to DHS for determination of a mass		sanctions that may be
tort, total plan case, or joint case. 9. A "mass tort case" is a case where		imposed by DHS pursuant
9. A mass for case is a case where multiple plaintiffs or a class of plaintiffs		to the Agreement or by law.
have filed a lawsuit against the same		
tortfeasor(s) to recover damages arising		
from the same or similar set of		
circumstances (e.g., class action lawsuits)		
regardless of whether any reinsurance or		
FFS payments are involved.		
10. A "total plan case" is a case where		
payments for services rendered to the		
Enrolled Member are exclusively the		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance
 responsibility of the DMO; no reinsurance or Fee-For-Service payments are involved. 11. By contrast, a "joint" case is one where Fee-For-Service payments and/or reinsurance payments are involved. The DMO must cooperate with DHS's authorized representative in all collection efforts. 12. In "total plan cases," the DMO is responsible for performing all research, investigation, the mandatory filing of initial liens on cases that exceed \$250, lien amendments, lien releases, and payment 	Performance	Performance ⁱⁱ
of other related costs in accordance with DHS guidelines. The DMO must use the DHS-approved casualty recovery correspondence when filing liens and when corresponding to others regarding casualty recovery. The DMO may retain up to 100% of its recovery collections if all the following conditions exist: a. Total collections received do not exceed the total amount of the DMO's financial liability for the Enrolled Member,		
 b. There are no payments made by DHS related to FFS, or applied DHS administrative costs (i.e., lien filing fee, etc.), and, c. Such recovery is not prohibited by state or federal law. 		
 13. Prior to negotiating a settlement on a "total plan case," the DMO must notify DHS to ensure that there is no reinsurance or FFS payment that has been made by DHS. 14. The DMO must report settlement information to DHS within ten (10) business days from the settlement date. 		
 B. Payment of Claims 1. For Enrolled Members with an identified TPL resource listed in the TPL file, Contractor shall coordinate Benefits in accordance with 42 C.F.R. § 433.125 et seq. 		
a. Unless otherwise specified below, the Contractor shall cost-avoid a Claim if a TPL resource is included in the monthly TPL file.		
 b. The Contractor shall send the Claim back to the Provider, noting the source of TPL; and instructing the Provider to bill the TPL resource. c. If a balance remains after the TPL resource has paid the provider or 		

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recovered. 3. The Contractor shall provide a quarterly	
report detailing claims cost-avoided and	
	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to_ sanctions set forth in 42 CFR Part 438.700 et seq. , DHS may also require a Corrective Action Plan (CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.

Service Criterial	Acceptable	Damages for Insufficient
Service Criteria ⁱ	Performance	Performance ⁱⁱ
with a start-up date no later than		
thirty (30) days prior to the Go-Live		
Date.		
vii. Other matters deemed important for		
the transition phase by either DHS or		
the Contractor.		
viii. Training/Orientation Plan for the		
Contractor and Department staff		
involved with the dental program.		
b. Submit a final Start-Up and Transition		
Plan due within ten (10) Business Days		
of the Kick-off meeting.		
c. Submit, by the time of Readiness		
Review, Security, and Disaster Recovery documentation to include		
system and processing security, and		
physical security.		
B. Information Management and Systems (IT		
Systems)		
1. The DMO must have information		
management processes and information		
systems (IT Systems) that comply with		
Section 6504(a) of the Affordable Care		
Act (ACA). This means that it must have		
a claims processing and retrieval system		
that can collect data elements necessary		
to enable the mechanized claims		
processing and information retrieval		
systems in operation by DHS to meet the		
requirements of Section 1903(r)(1)(F) of		
the Social Security Act.		
2. The IT Systems must conform to HIPAA		
and HITECH standards for data and		
document management. 3. This includes the ability to transmit,		
receive and process data in HIPAA		
compliant formats that are in use as of		
the Contract start date.		
4. All HIPAA-conforming transactions		
between DHS and the DMO must be		
subjected to the highest level of		
compliance as measured using an		
industry standard HIPAA compliance		
checker application.		
5. Beginning at Contract Go-Live, any new		
IT Systems must be approved by DHS		
prior to implementation or use of the new		
IT Systems. The DMO must provide		
details of the test regions and		
environments of its core production IT		
Systems, including a live demonstration		
to DHS representatives, to enable DHS to determine the readiness of the DMO's IT		
Systems.		
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		Acceptable	Damages for Insufficient
Servi	ce Criteria ⁱ	Performance	Performance ⁱⁱ
6.	The DMO's IT Systems must conform to		
	future federal and DHS-specific		
	standards for data exchange as of the		
	date stipulated by CMS, or as otherwise		
	agreed to by DHS and the DMO.		
7	The DMO must ensure that critical		
<i>'</i> .	systems functions are available to		
	Enrolled Members and providers 24/7,		
	except during periods of scheduled		
	system unavailability. To the extent		
	possible, the DMO will schedule system		
	unavailability at night (7:00 p.m. to 7:00		
	a.m.) and/or during the weekend (Friday		
	at 7:00 p.m. to Monday at 7:00 a.m.) to minimize the effects of downtime to		
	Enrolled Members and/or Providers. The		
	DMO shall supply a monthly report of		
	system downtime to DHS.		
8.	The DMO must make DHS aware of the		
	nature and availability of these functions		
	prior to extending access to these		
	functions to Enrolled Members and/or		
	providers.		
9.	If at any point there is a problem with a		
	critical systems function, the DMO must		
	provide to DHS full written documentation		
	that includes a CAP that describes how		
	problems with critical systems functions		
	will be restored and prevented from		
4.0	occurring again.		
10.	The CAP must be delivered to DHS		
	within five (5) business days of the critical		
	systems function problem or failure.		
<mark>11.</mark>	Failure to submit a CAP or to show		
	progress in implementing the CAP may		
	subject the DMO to sanctions, in		
	accordance with the Performance		
	Indicators attached hereto as Attachment		
	C		
12.	The DMO must develop a Business		
	Continuity-Disaster Recovery Plan (BC-		
	DR) that is continually ready to be		
	invoked.		
13.	The BC-DR must be reviewed and		
	approved by DHS prior to		
	implementation. Changes in the plan are		
	due to DHS within ten (10) business days		
	after the change and are subject to		
	review and approval by DHS.		
14.	At a minimum, the DMO's BC-DR must		
	address the following scenarios:		
	a. The central computer installation and		
	resident software are destroyed or		
	damaged;		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
b. System interruption or failure resulting		
from network, operating hardware,		
software, or operational errors that		
compromise the integrity of		
transactions that are active in a live		
system at the time of the outage;		
c. System interruption or failure resulting		
from network, operating hardware,		
software, or operational errors that		
compromise the integrity of data		
maintained in a live or archival system;		
d. Unavailability of critical functions		
caused by events outside of a DMO's		
span of control; and		
e. System interruption or failure resulting		
from network, operating hardware,		
software, or operational errors that do		
not compromise the integrity of		
transactions or data maintained in a		
live or archival system but do prevent		
access to the system, i.e., cause		
unscheduled system unavailability;		
and		
f. Malicious acts, including malware or		
manipulation.		
15. The BC-DR Plan shall include:		
a. Plan Objectives;		
b. What situations and conditions are		
covered by the Plan;		
c. Technical considerations;		
d. Roles and responsibilities of		
Contractor staff;		
e. How and when to notify the Contract		
Monitor;		
f. Recovery procedures;		
g. Procedures for deactivating the Plan.		
16. This Plan must be provided by the		
Readiness Review, which shall include		
backup, and recovery procedures, which		
will allow recovery of the system and all		
adjudicated Claims data up to the		
moment of the disaster and successfully		
resume data collection within twenty-four		
(24) hours of any disaster.		
17. The DR plan will have a Recovery Time		
Objective (RTO) of twenty-four (24) hours		
and a Recovery Point Objective (RPO) of		
twenty-four (24) hours.		
18. The DMO must periodically, but no less		
than annually, perform comprehensive		
tests of its BC-DR through simulated		
disasters and lower-level failures to		
demonstrate to DHS that it can restore		
system functions per the standards		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
 Service Criteriaⁱ outlined herein, including Attachments. In the event the DMO fails to demonstrate in the tests of its BC-DR that it can restore system functions per the standards outlined herein, including attachments, the DMO must submit to DHS a CAP that describes how the failure will be resolved. The CAP must be delivered within ten (10) business days of the conclusion of the test. 19. When there are unexpected or unscheduled IT Systems outages that are caused by the failure of systems and technologies within the DMO's control, these outages must be corrected, and the IT Systems restored RTO of twenty-four (24) hours and a RPO of twenty-four (24) hours within forty-eight (48) hours of the official declaration of system unavailability. However, the DMO will not be responsible for correcting systems and technologies failures that are outside of its control. 20. The DMO and DHS or its agent must make predominant use of secure file transfer protocol (SFTP) and electronic data interchange (EDI) in their exchanges of data. Additionally, the DMO must encourage Network Providers to participate in DHS's Direct Secure Messaging (DSM) service when it is implemented. 21. If the DMO uses social networking or smartphone/tablet applications (apps), the DMO must develop and maintain appropriate policies and procedures that are submitted to DHS for review and approval. 22. Any app must be approved by DHS prior to utilization by the DMO. 23. If the DMO uses apps to allow Enrolled Members direct access to DHS approved materials, the DMO must comply with the fully approved materials, the DMO must comply with the fully approved materials. 		Damages for Insufficient Performance ⁱⁱ
approval.22. Any app must be approved by DHS prior to utilization by the DMO.23. If the DMO uses apps to allow Enrolled Members direct access to DHS approved materials, the DMO must comply with the		
following: a. The app must disclaim that use is not private and that no PHI or personally identifying information should be published on the app by the DMO or the end user; and b. The DMO must ensure that software		
 applications obtained, purchased, leased, or developed are based on secure coding guidelines. 24. DHS will monitor all social networking 		

	Acceptable	Damages for Insufficient
Service Criteria	Performance	Performance ⁱⁱ
 Service Criteriaⁱ activities and apps to ensure compliance with all DMO provider manual and DMO provider agreement terms. The DMO may be subject to sanctions in accordance with the Performance Indicators found in Attachment C	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
request.		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 conducting and providing to DHS State and/or Federal criminal background checks, including fingerprinting, for everyone performing services on-site at a State facility. c. These checks may be performed by a public or private entity, and if required shall be provided by the Contractor to DHS prior to the employee's providing on-site services. d. DHS shall have the right to refuse any individual employee to work on State premises, based upon information provided in a background check. e. At the discretion of DHS, the Contractor or Subcontractor employees or agents who enter the premises of a facility under DHS or State jurisdiction shall be searched, fingerprinted (for the purpose of a criminal history background check), photographed, and required to wear an identification card issued by DHS. f. The Contractor, its employees and agents, and Subcontractor employees and agents, shall not violate Department of Human Services Policy 1002 (a copy of which is enclosed in the Vendors' Library), or other State security regulations or policies about which they may be informed from time to time. E. At all times, at any facility, the Contractor's personnel shall ensure cooperation with State site requirements. The failure of any of the Contractor's or Subcontractor's employees or agents to comply with any security provision of the Contract shall be sufficient grounds for the Department to terminate the Contract for default. The Contract shall perform system updates as requested by the Contract Monitor. Changes, corrections, or enhancements to the system shall be characterized as a system improvement. These changes may result from a determination by the Contractor or the Contract Monitor that a deficiency exists within the Contractor feel that changes, corrections, or enhancements are needed to the 	Performance	Performance

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 system, the Contract Monitor must be advised of the changes, corrections, or enhancements and must approve before implementation. 2. The Department shall advise the Contractor of changes to MMIS throughout the Contract Term. 3. The Contractor shall adapt to all changes to fulfill all the tasks outlined in this RFP. Payment to Contractor 		DHS may impose
 A. Capitation Payments DHS will make Capitated Payments to the DMO for all Medicaid-eligible Enrolled Members in accordance with Attachment O. Capitated Payments must be actuarially sound, and guarantee cost effectiveness of the Healthy Smiles Program. DHS will notify the DMO of the Capitated Payments and any changes thereto prior to implementation of those payments. The DMO will have the opportunity to respond prior to implementation of the rates. DHS must consider any comments made by the DMO to the rates; however, the DMO will be required to accept the DHS proposed Capitated Payments to participate in the Healthy Smiles program. 		sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have
B. The DMO shall report to DHS when it has identified overpayment of the Capitated Payment, or any other amount specified in the contract, within thirty (30) calendar days of when the DMO identified the overpayment or was notified by a Subcontractor of the overpayment.		discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10)
 C. All disputes regarding the amount owed shall be addressed in accordance with the process determined in contract negotiations. D. If an Enrolled Member qualifies for retroactive coverage prior to the date of application for Medicaid coverage, Contractor will receive a capitation payment for each month during the retroactive eligibility period. 		business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
 E. If an Enrolled Member is retroactively disenrolled from coverage for any reason, including but not limited to by death or incarceration, DHS shall recoup premiums paid for such Enrolled Member. F. At the end of each year, the Contractor shall submit reports on its Medical Loss Ratio calculated in accordance with the 		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
requirements established under federal		
regulations,		
MEDICAL LOSS RATIO (MLR)	Acceptable	1st incident: \$500 penalty
A. The DMO shall track and report to DHS	performance is	for failure to report actual
actual medical expenditures against an MLR	defined as one	medical expenditures
of eighty-five percent (85%). The report shall be made as outlined within the Scope.	hundred percent (100%) compliance	against an MLR of eighty- five percent (85%) in
B. The DMO must calculate and report to DHS	with all service	accordance with the
a MLR for each reporting year. The DMO	criteria and	standards outlined in
shall calculate and report the MLR, including	standards for	Service Criteria.
all related underlying data provided by its	acceptable	
subcontractors. The DMO and its	performance	2 nd incident: A five
Subcontractors shall classify and report	throughout the	percent (5%) penalty will
revenues and expenditures for all Medicaid	contract term as	be assessed in the
covered services in a manner consistent	determined by DHS.	following months' payment
with federal and state laws, regulations, and guidance.		to the DMO for each thirty (30) day period the DMO
C. The MLR is the ratio of the numerator to the		is not in full compliance
denominator as defined in 42 CFR § 438.8:		with all requirements of
1. Numerator — Required elements. The		the contract. The five
numerator of a DMO's MLR for a MLR		percent (5%) penalty will
reporting year is the sum of the DMO's		be calculated from the
incurred claims; expenditures for		total payment for the
activities that improve health care		identified month in which
quality; and fraud prevention activities.		the deficiency took place.
a. Incurred claims i. Incurred claims must include:		
Direct claims that the DMO paid		
to providers (including under		DHS may impose
capitated contracts with network		sanctions provided for
providers) for Covered Services		under state or federal
or contractually covered		statutes, rules, or
supplies and services meeting		regulations to address
the requirements of § 438.3©		noncompliance, including
provided to enrollees.		but not limited to,
 Unpaid claims liabilities for the MLR reporting year, including 		sanctions set forth in 42 CFR Part 438.700 et seq.
claims reported that are in the		DHS may also require a
process of being adjusted or		Corrective Action Plan
claims incurred but not reported.		(CAP), may withhold, or
 Withholds from payments made 		reduce payment until
to Network Providers.		noncompliance is
Claims that are recoverable for		corrected, file and
anticipated coordination of		maintain a negative
benefits.		Vendor Performance Report, or any
 Claims payments recoveries received because of 		combination of applicable
subrogation.		remedies. DHS shall have
 Incurred but not reported claims 		discretion to approve,
based on experience, and		reject, or modify any CAP,
modified to reflect current		and the DMO shall be
conditions, such as changes in		required to render such
exposure or claim frequency or		CAP acceptable to DHS.
severity.		Any such CAP shall be

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Changes in other claims-related		due to DHS within ten (10)
reserves.		business days of request.
Reserves for contingent benefits		Any DHS-approved CAP
and the medical claim portion of		may run concurrently with
lawsuits.		or independently of any
ii. Amounts that must be deducted		other remedies or
from incurred claims include the		sanctions that may be
following:		imposed by DHS pursuant
 Overpayment recoveries 		to the Agreement or by
received from Network		law.
Providers.		
iii. Expenditures that must be		
included in incurred claims include		
the following:		
The amount of incentive and		
bonus payments made, or		
expected to be made, to		
Network Providers.		
The amount of claims payments recovered through froud		
recovered through fraud		
reduction efforts, not to exceed the amount of fraud reduction		
expenses. The amount of fraud reduction expenses must not		
include Fraud Prevention		
activities specified herein.		
iv. Amounts that must either be		
included in or deducted from		
incurred claims include,		
respectively, net payments or		
receipts related to State mandated		
solvency funds. The DMO shall		
explicitly report whether these		
amounts were:		
 included in; or 		
 deducted from incurred claims. 		
v. Amounts that must be excluded		
from incurred claims:		
•Non-claims costs, as defined in		
42 CFR § 438.8(b), which include		
the following:		
 Amounts paid to Subcontractors for secondary 		
network savings.		
 Amounts paid to 		
Subcontractors for network		
development, administrative		
fees, claims processing, and		
utilization management.		
 Amounts paid, including 		
amounts paid to a provider, for		
professional or administrative		
services that do not represent		
compensation or		

Service Criteria ⁱ	Performance	
	1 chomanee	Performance ⁱⁱ
reimbursement for State Plan		
services or Value-Added		
Services or In Lieu of Services		
and provided to an Enrolled		
Member.		
 Fines and penalties assessed 		
by regulatory authorities.		
 Amounts paid to the State as 		
remittance under 42 CFR §		
438.8(j).		
 Amounts paid to Network 		
Providers under 42 CFR §		
438.6(d).		
vi. Incurred claims paid by one DMO		
that is later assumed by another		
entity must be reported by the		
assuming DMO for the entire MLR		
reporting year and no incurred		
claims for that MLR reporting year		
may be reported by the ceding		
DMO.		
b. Activities that improve health care		
quality. Activities that improve health		
care quality must be in one of the		
following categories:		
i. A DMO activity that meets the		
requirements of 45 CFR §		
158.150(b) and is not excluded		
under 45 CFR § 158.150(c).		
ii. A DMO activity related to any		
EQR-related activity as described		
in 42 CFR §§ 438.358(b) and (c).		
iii. Any DMO expenditure that is		
related to Health Information		
Technology and meaningful use,		
meets the requirements placed on		
issuers found in 45 CFR §		
158.151, and is not considered		
incurred claims, as defined herein.		
c. Fraud prevention activities. DMO		
expenditures on activities related to		
fraud prevention consistent with		
regulations adopted for the private		
market at 45 CFR Part 158.		
Expenditures under this paragraph		
must not include expenses for fraud		
reduction efforts as described		
above.		
2. Denominator — Required elements.		
The denominator of a DMO for a MLR		
reporting year must equal the adjusted		
premium revenue. The adjusted		
premium revenue is the DMO's		
premium revenue minus the DMO's		

renormalize renormalize federal, State, and local taxes and licensing and regulatory fees and is aggregated as required by DMS. a. a. Premium revenue. Premium revenue includes the following for the MLR reporting year: i. i. State capitation payments, developed in accordance with 42 CFR § 438.4, to the DMO for all members under a risk contract approved under 42 CFR § 438.3(a), excluding payments made under 42 CFR § 438.3(a), excluding payments made under 42 CFR § 438.6(b)(3). ii. DMS-developed one-time payments, for specific life events of members. iii. Other payments to the DMO approved under 42 CFR § 438.6(b)(3). iv. Unpaid cost-sharing amounts that the DMO could have collected from members under the contract, except those amounts the DMO can show it made a reasonable, but unsuccessful, effort to collect. v. All changes to unearned premium reserves. vi. Net payments or receipts related to risk sharing mechanisms developed in accordance with 42 CFR § 438.5 or § 438.6. Risk- sharing mechanisms may not be added or modified after the start of the rating period. b. Federal, State, and local taxes and licensing and regulatory fees. Taxes, licensing and regulatory f	Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
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 but unsuccessful, effort to collect. v. All changes to unearned premium reserves. vi. Net payments or receipts related to risk sharing mechanisms developed in accordance with 42 CFR § 438.5 or § 438.6. Risk-sharing mechanisms may not be added or modified after the start of the rating period. b. Federal, State, and local taxes and licensing and regulatory fees. Taxes, licensing, and regulatory fees that may be deducted for the MLR reporting year include: Statutory assessments to defray the operating expenses of any State or Federal department. Examination fees in lieu of premium taxes as specified by 	except those amounts the DMO		
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 added or modified after the start of the rating period. b. Federal, State, and local taxes and licensing and regulatory fees. Taxes, licensing, and regulatory fees that may be deducted for the MLR reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by 	CFR § 438.5 or § 438.6. Risk-		
 added or modified after the start of the rating period. b. Federal, State, and local taxes and licensing and regulatory fees. Taxes, licensing, and regulatory fees that may be deducted for the MLR reporting year include: Statutory assessments to defray the operating expenses of any State or Federal department. Examination fees in lieu of premium taxes as specified by 	sharing mechanisms may not be		
 b. Federal, State, and local taxes and licensing and regulatory fees. Taxes, licensing, and regulatory fees that may be deducted for the MLR reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by 	added or modified after the start of		
licensing and regulatory fees. Taxes, licensing, and regulatory fees that may be deducted for the MLR reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by	the rating period.		
licensing, and regulatory fees that may be deducted for the MLR reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by	b. Federal, State, and local taxes and		
licensing, and regulatory fees that may be deducted for the MLR reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by	licensing and regulatory fees. Taxes,		
reporting year include: i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by	licensing, and regulatory fees that		
 i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by 	may be deducted for the MLR		
 i. Statutory assessments to defray the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by 			
the operating expenses of any State or Federal department. ii. Examination fees in lieu of premium taxes as specified by			
State or Federal department. ii. Examination fees in lieu of premium taxes as specified by			
ii. Examination fees in lieu of premium taxes as specified by			
	premium taxes as specified by		
iii. Federal taxes and assessments	iii. Federal taxes and assessments		
allocated to DMOs, excluding	allocated to DMOs, excluding		
Federal income taxes on	-		
investment income and capital			
gains and Federal employment			
taxes.			
iv. State and local taxes and			
assessments including:			
Any industry-wide (or subset)	5		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
assessments (other than	i onormanoo	
surcharges on specific claims)		
paid to the State or locality		
directly.		
 Guaranty fund assessments. 		
 Assessments of State or locality 		
industrial boards or other boards		
for operating expenses or for		
benefits to sick employed		
persons in connection with		
disability benefit laws or similar		
taxes levied by States.		
 State or locality income, excise, 		
and business taxes other than		
premium taxes and State		
employment and similar taxes		
and assessments.		
 State or locality premium taxes 		
plus State or locality taxes		
based on reserves, if in lieu of		
premium taxes.		
v. Payments made by a DMO that		
are otherwise exempt from		
Federal income taxes, for		
community benefit expenditures as defined in 45 CFR §		
158.162(c), limited to the highest		
of either:		
Three percent of earned		
premium; or		
The highest premium tax rate in		
the State for which the report is		
being submitted, multiplied by		
the DMO's earned premium in		
the State.		
3. Denominator when DMO is assumed.		
The total amount of the denominator for		
a DMO which is later assumed by		
another entity must be reported by the		
assuming DMO for the entire MLR		
reporting year and no amount under		
this paragraph for that year may be		
reported by the ceding DMO.		
D. The MLR will be monitored per 42 CFR §		
438.8, and the MLR will be used to enforce a rebate at the end of the year. Risk-sharing		
mechanisms may not be added or modified		
after the start of the rating period.		
E. Allocation of Expenses		
1. General requirements.		
Each expense must be reported under		
only one type of expense, unless a		
portion of the expense fits under the		
definition of or criteria for one type of		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient
 expense and the remainder fits into a different type of expense, in which case the expense must be pro-rated between types of expenses. Expenditures that benefit lines of business or products other than those being reported, including but not limited to those that are for or benefit self-funded plans, must be reported on a pro rata share. Description of the methods used to allocate expenses. The MLR report required in 42 CFR § 438.8 must include a detailed description of the methods used to allocate expenses, including incurred claims, quality improvement expenses, federal and State taxes and licensing or regulatory fees, and other non-claims costs. A detailed description of each expense element must be provided, including how each specific expense in which it is categorized, as well as the method by which it was aggregate. a. Allocation to each category should be based on a generally accepted accounting method that is expected to yield the most accurate results. Specific identification of an expense with an activity that is represented by one of the categories above will generally be the most accurate method. If a specific identification is not feasible, the Contractor should provide an explanation of why it believes the more accurate result will be gained from allocation of expenses based upon pertinent factors or ratios such as studies of employee activities, salary ratios or similar analyses. 	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
current federal regulations. Shared expenses, including expenses under the terms of a management or administrative contract, must be apportioned pro rata to the entities incurring the expens b. e. Any basis adopted to apportion expenses must be that which is expected to yield the most accurate results and may result from special		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
studies of employee activities, salary ratios, premium ratios, or similar analyses. Expenses that relate solely to the operations of a reporting entity, such as personnel costs associated with the adjusting and paying of claims, must be borne solely by the reporting entity and are not to be apportioned to other entities within a grou c. p.		
3. of allocation methods. The DMO must identify in the MLR report required in 42 CFR § 438.8, the specific basis used to allocate expenses reported.		
Maintenance of records. The DMO and its Subcontractors must maintain and make available to DHS, upon request, the data used to allocate expenses reported in the M eportprt together with all supporting information required to determine that the methods identified and reported as required under 42 CFR § 438.8(k) were accurately implemented in preparing the report required in 42 CFR § 438. 4. 8.		
The DMO may add a credibility adjustment, based on the methodology in 42 CFR § 438.8(h)(4), to the calculated MLR, if the MLR reporting year experience is partially credible. If the DMO's experience is non-credible, it is presumed to meet or exceed the MLR calculation standard. The credibility adjustment cannot be added to the calculated MLR, if the MLR reporting year is fully credible. The credibility adjustment shall be added to the MLR calculation before the MLR report is submitte 5. d.		
The DMO must aggregate data for all Medicaid eligibility groups covered under the Contract, unless separate reporting is otherwise require 6. d.		
The DMO must require any Subcontractor providing claims adjudication activities to provide all underlying data associated with MLR reporting to that DMO within 180 days of the end of the MLR reporting year or within thirty (30) days of being requested by the DMO, whichever comes sooner, regardless of current contractual limitations, to calculate and validate the accuracy of MLR reporting. The level of detail must be sufficient to allow the DMO to		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 accurately incorporate the expenditures associated with the subcontractor's activities into the DMO's overall MLR calculation 7. a. When a DMO's Subcontractor is also performing an administrative function not attributable to the direct provision of Medicaid covered services, such as eligibility and coverage verification, claims processing, utilization review, or network development, payments by the DMO to the Subcontractor for 	- chomande	
such functions are a non-claims administrative expense as described in 42 CFR § 438.8(e)(2)(v)(A), and should not be counted as an incurred claim for the purposes of MLR calculations.		
8. The DMO and its Subcontractors must calculate all components of and adjustments to incurred claims, expenditures for activities that improve health care quality, and fraud prevention activities based on claims incurred only during the MLR reporting year and paid through March 31st of the following year. Contract reserves must be calculated as of December 31st of the applicable year.		
If DMS makes a retroactive change to the Capitation Payment for an MLR reporting year, and the MLR report has already been submitted to DMS, the DMO must: a. Re-calculate the MLR for all MLR reporting years affected by the change; and b. Submit a new MLR report meeting the applicable requirements in this RFP and the resulting Contract.		
F. Attachment A3 illustrates the Risk Corridor parameters relevant to this contract. If the Contractor's profits or losses exceed the amounts listed in Attachment A3, the State will receive a portion of the profits or refund the Contractor a portion of the losses in the proportion indicated in Attachment A3. The State shall reserve the right to independently verify these calculations prior to the State issuing any refunds in accordance with this section.		
 The methodology shown in the Risk Corridor Examples Attachment A3 shall remain the same during the first year of service provision after Go-Live. However, DHS shall retain the right to re-negotiate 		

Service Criteria ⁱ	Acceptable	Damages for Insufficient Performance ⁱⁱ
the methodology prior to renewal of the	Performance	renormance"
contract for the second year of services or at any-time during the remaining life of		
the Contract.		
a. The Risk Corridor and Medical Loss		
Ratio are two separate calculations.		
Calendar year 2024 includes a risk		
corridor program. The risk corridor		
program is based on and calculated		
within the Financial Data Request in a		
format required by DHS.		
The pricing assumptions for CY2024 are contained within the CY2024 Rate		
Certification (attached to this		
agreement). CY2024 Dental rates will be reconciled upon CMS approval.		
b. The risk corridor settlement will occur		
after the CY 2024 contract period has		
ended and enough time has passed to		
collect and validate CY 2024 Dental		
encounter data and financial data. The		
final settlement using data with fifteen		
months of claim runout will be		
completed as described below.		
c. Reporting of information for purposes		
of the risk corridor must be consistent		
with MLR reporting requirements in 42		
CFR § 438.8.		
d. The Contractor and its subcontractors		
must agree that the State of Arkansas,		
DHS, MFCU, OMIG, HHS, the		
Comptroller General, or their		
designees may, at any time, inspect		
and audit any records or documents of		
the Contractor, its subcontractors, or		
delegates, and may, at any time,		
inspect the premises, physical		
facilities, and equipment where		
Medicaid-related activities or work is		
conducted. The right to audit exists for		
ten (10) years from the final date of		
the contract period or from the date of		
completion of any audit, whichever is		
later. Based on any such inspection,		
audit, or review, DHS reserves the		
right to adjust the risk corridor		
calculation as necessary to reflect		
market level reimbursement of		
providers.		
G. 2024 Risk Corridor Settlement		
a. The CY 2024 risk corridor settlement		
shall include all claims and revenue		
incurred between January 1, 2024, and		
December 31, 2024, with allowable		

Se	vice Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
H.	 claims runout for CY 2024 submitted by providers to the Dental MCO through March 31, 2026. b. The CY 2024 risk corridor with fifteen months of claims runout information will be provided by the Dental MCO to DHS no later than April 20, 2026, which DHS will use to calculate the final 2024 Risk Corridor settlement. c. The CY 2024 risk corridor settlement will be paid in the manner mutually agreed upon by parties no later than June 30, 2026. d. This section shall survive the termination or replacement of this Agreement. Pay-for-performance arrangements the bidder has in place with contracted entities shall be included in the risk corridor calculation, subject to the requirements in 3.4.C.2. 		
	 Corting Requirements General Reporting Requirements 1. The DMO shall submit reports as outlined in the scope of work. 2. The reporting requirements set out in this Section are in addition to other reporting requirements found this RFP and the resultant Contract and do not supplant or supersede those other requirements. 3. Reports shall be submitted in a manner and format agreed upon by the parties, unless otherwise specified herein. Call Center reports required under the Contract must be submitted for both the Enrolled Member Support Call Center and the Provider Support Call Center. 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	1st Incident: \$2,000 for each day past the deadline for each report. In addition to the above penalties, DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. DHS may also require a Corrective Action Plan (CAP), may withhold, or
	 dical Loss Ratio (MLR) Reporting The DMO must submit a report detailing the calculation of its MLR according to Section 12.2 of this RFP. This report must be submitted on the 15th day of August in the year following the completion of each calendar year. In accordance with 42 CFR § 438.8(k), the MLR Report submitted to DHS must include: Total Incurred Claims. Expenditures on quality improving activities. Expenditures related to activities compliant with program integrity 		reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request.

Servic	e Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	requirements (Fraud Prevention		Any DHS-approved CAP
	Activities).		may run concurrently with
4.	Non-claims costs. Non-Claims Costs as		or independently of any
	referenced in Section 9.3, means those		other remedies or
	expenses for administrative services		sanctions that may be
	that are not: Incurred claims;		imposed by DHS pursuant
	expenditures on activities that improve		to the Agreement or by
	health care quality; or licensing and		law.
	regulatory fees, or Federal and State		iaw.
	taxes.		
5.	Premium Revenue.		
5. 6.	Taxes.		
7.	Licensing fees.		
8.	Regulatory fees.		
9.	Methodologies for allocation of		
5.	expenditures. A detailed description of		
	all methods used by the DMO or its		
	Subcontractors to allocate expenses,		
	including incurred claims, quality		
	improvement expenses, Federal and		
	State taxes and licensing or regulatory		
	fees, and other non-claims costs.		
10			
10.	Any credibility adjustment applied.		
	Credibility adjustment, as referenced in		
	Section 9.3, means an adjustment to the MLR for a partially credible DMO to		
	account for a difference between the		
	actual and target MLRs that may be		
	due to random statistical variation.		
	Partial credibility, as referenced in		
	Section 9.3, means a standard for		
	which the experience of a DMO is determined to be sufficient for the		
	calculation of a MLR but with a non-		
	negligible chance that the difference between the actual and target MLR is		
	statistically significant. A DMO that is		
	assigned partial credibility (or is partially credible) will receive a		
	credibility adjustment to its MLR.		
11	The calculated MLR. The MLR		
11.			
	experienced for each DMO in a MLR		
	reporting year is the ratio of the		
	numerator to the denominator. A MLR		
	may be increased by a credibility		
40	adjustment, as permitted.		
12.	Any remittance owed to the State, if		
	applicable. If required, a DMO must		
	provide a remittance for an MLR		
	reporting year if the MLR for that MLR		
	reporting year does not meet the		
	minimum MLR standard of eighty-five		
	percent (85%) or higher set by DHS.		
	When applicable, DHS or its contracted		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 actuaries will specify the methodology to be used when determining the remittance calculation. 13. A comparison of the information reported with the audited financial report. The audit must be conducted in accordance with generally accepted accounting principles and generally accepted auditing standards. 14. A description of the aggregation method used to calculate total Incurred Claims. The DMO will aggregate data for all Medicaid eligibility groups covered under the Contract unless DHS requires separate reporting and a separate MLR calculation for specific populations. 15. The number of member months. Member months, as referenced in Section 9.3 mean the number of months a member or group of members is covered by a DMO over a specified time period, such as a year. 16. Other metrics or information required by DHS. C. The DMO must attest to the accuracy of the calculation of the MLR in accordance with the MLR standards when submitting required MLR reports. The DMO chief executive officer (CEO), Chief Financial Officer (CFO) or his/her designee, is the authorized representative who may attest to the accuracy of the calculation of the MLR. D. The DMO must submit audited financial reports specific to the Contract on an annual basis. The audit must be conducted in accordance with generally accepted auditing standards. Audited financial reports prepared in accordance with Arkansas statutes and the Arkansas Insurance Code, and accepted by the Arkansas Insurance Department will be deemed to meet the requirements of Section 9. 		
 Quality Metrics DMO shall strive to achieve the following goals: At least 16.8% of Enrolled Members over the age of 21 received an oral evaluation for dental service during the contract year. At least 57.2% of Enrolled Members under the age of 21 received at least 	Minimum Acceptable Performance for this Service Criteria shall comply with the following quantitative metrics: 1. At least 15% of Enrolled Members	For failure to meet all of the two-point performance targets, the following damages may be assessed based on the total point value receive for all four, quality metrics: • If 6-7 points are

Service Criteria ⁱ	Acceptable	Damages for Insufficient
 Service Criteriaⁱ one oral evaluation for dental service during the contract year. At least 28.9% of Enrolled Members under the age of 21 received topical fluoride treatment during the contract year. At least 51.3% of Enrolled Members received sealants on permanent first molar teeth by their 10th birthday. Notwithstanding the goals outlined above, DMO shall meet certain minimum quality metrics during the contract year. Details about the calculation, reporting, and supporting data for these measures will be specified by DHS. 	Acceptable Performance over age 21, shall have had at least one (1) oral evaluation or preventative dental service during the contract year to receive one point towards the eight total points available; 15.2% to receive two points: i. Enrolled Members who have been enrolled for less than nine (9) months of the contract year shall be excluded from	 Damages for Insufficient Performanceⁱⁱ earned, damages equal to one-tenth of one percent (0.10%) of the total capitated payments made during the contract year. If 4-5 points are earned, damages equal to three-tenths of one percent (0.30%) of the total capitated payments made during the contract year. If 0-3 points are earned, damages equal to five-tenths of one percent (0.50%) of the total capitated payments made during the contract year. For failure to meet any
	this measure. 2. At least 50% of Enrolled Members under age 21, shall have had at least one (1) oral evaluation during the contract year to receive one point towards the eight total points available; 51.9% to receive two points. i. The following Enrolled Members shall	 of the enumerated minimum performance criteria, DHS may require a CAP acceptable to DHS, which shall be due to DHS within ten (10) business days of request. DHS may also suspend all new enrollments to the DMO, pending remediation of the deficient criteria.
	be excluded from this measure: a. Enrolled Members who have been enrolled for less than nine (9) months of the contract year. b. Enrolled Members under on (1) year of age at the midpoint of the contract	penalties, DHS reserves the right to impose additional penalties including without limitation, monetary damages, withholding payment on future invoices until DMO is in full compliance, maintaining a below standard Vendor Performance Report (VPR) in the DMO file, or contract termination.

 3. At least 25% of Enrolled Members under age 21, shall have had at least one (1) topical fluoride treatment during the contract year to receive one point towards the eight total points available; 23.3% to receive two points. i. The following Enrolled Members shall be excluded from this measure: a. Enrolled Members who have been enrolled for less than nine (9) months of the contract year. b. Enrolled Members under on (1) year of age at the midpoint of the contract year. ii. Data in support of this measure shall align with TFL-CH Child Core Set Specifications (2025). 4. At least 45% of Enrolled Members who turn 01 years of age during the contract year shall have received at least one sealant on permanent first molar teet by their 10th birthday to receive one point towards the eight 	Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		 year. At least 25% of Enrolled Members under age 21, shall have had at least one (1) topical fluoride treatment during the contract year to receive one point towards the eight total points available; 26.3% to receive two points. i. The following Enrolled Members shall be excluded from this measure: a. Enrolled Members who have been enrolled for less than nine (9) months of the contract year. b. Enrolled Members under on (1) year of age at the midpoint of the contract year. ii. Data in support of this measure shall align with TFL-CH Child Core Set Specifications (2025). 4. At least 45% of Enrolled Members who turn 10 years of age during the contract year shall have received at least one sealant on permanent first molar teeth by their 10th birthday to 	Pertormance

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
	total points available; 46.5% to	
	receive two points.	
	i. The following	
	Enrolled	
	Members shall	
	be excluded	
	from this	
	measure:	
	a. Enrolled	
	Members who	
	have been	
	enrolled for	
	less than nine	
	(9) months of	
	the contract	
	year.	
	b. Enrolled	
	Members under	
	on (1) year of	
	age at the midpoint of the	
	contract year.	
	c. Enrolled	
	Members who	
	have received	
	treatment	
	(restorations,	
	extractions,	
	endodontic,	
	prosthodontic,	
	and other	
	dental	
	treatments) on	
	all four (4)	
	permanent first molars in the	
	48 months prior	
	to their 10 th	
	birthdate.	
	ii. Data in support	
	of this measure	
	shall align with	
	SFM-CH Child	
	Core Set	
	Specifications	
	(2025).	
	DHS has the discretion	
	to allow a variance of	
	any of the quality	
	metrics performance	
	criteria. The DMO may request a variance of	
	these standards on a	
		L

Service Criteria ⁱ	Acceptable	Damages for Insufficient
Service Criteria	Performance	Performance ⁱⁱ
	metric-by-metric basis if extenuating circumstances beyond the DMO's control prohibit compliance with the specified threshold. A comprehensive analysis of the extenuating circumstances must be documented and submitted to DHS for	
Program Integrity	review. Acceptable	If the DMO fails to timely
 A. The Arkansas Office of the Attorney General, Medicaid Fraud Control Unit (MFCU) and the Office of the Medicaid Inspector General (OMIG) are the State entities responsible for the investigation of provider fraud in the Arkansas Medicaid program. The DMO shall work collaboratively with these agencies and units as described below. B. Required Disclosures The Contractor, as well as its Subcontractors, and any Providers, whether contract or non-contract shall comply with all federal requirements (42 CFR Part 455) on disclosure reporting, including but not limited to business transaction disclosure reporting (42 CFR § 455.104) and certain criminal convictions (42 CFR § 455.106) and shall further provide any additional information necessary for the DHS to perform its own exclusion status checks pursuant to 42 CFR § 455.436 if requested. All tax-reporting provider entities that bill and/or receive Arkansas Medicaid funds as the result of this Contract shall submit routine disclosures in accordance with timeframes specified in 42 CFR Part 455, Subpart B and the terms of this Contract, including at the time of initial contracting, Contract renewal, at any time there is a change to any of the information on the disclosure form, at least once every three (3) years, and at any time upon 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	submit an acceptable FAPP or fails to timely submit the reports referenced in the Scope, a sanction of up to \$2,000 per day, from the date the report is due to DHS or OMIG, until DHS or OMIG deems the DMO to be in compliance. If the DMO fails to implement an FAPP or create an investigative unit, a sanction of up to \$10,000 may be imposed. If the DMO fails to timely report or fully report to DHS and OMIG all required information for suspected or confirmed instances of provider, recipient, or internal Fraud within fifteen (15) business days after detection or fails to timely file quarterly reports of Fraud, Abuse, Waste or Overpayments due to suspected Fraud, a sanction of up to \$1,000 per day may be imposed until DHS and OMIG deems the DMO to be in compliance.For other violations of the corresponding Service
request. 3. Any Provider failing to disclose in accordance with these requirements (or		Criteria, DHS may impose sanctions provided for

Sei	ulion Cri	itorial	Acceptable	Damages for Insufficient
Sei	vice Cri	iteria	Performance	Performance ⁱⁱ
C.	req not 4. Suc Sta cop Ver Prohibit 1. The	 Provider which otherwise fails any juirement of 42 CFR Part 455) shall be part of the Contractor's Network. ch disclosures shall be made on the ite's Enrollment Disclosure form (a by of which is included in the indors' Library). ted Relationships Contractor, as well as its 		under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. DHS may also require a Corrective Action Plan
	whe con (42 deb 2. The for pro esta of c Ser with a. b. b. c. d.	becontractors, and any Providers, ether contract or non-contract, shall inply with all federal requirements CFR § 1002) on exclusion and barment screening. DMO must not have a relationship the administration, management, or vision of Dental Services (or the ablishment of policies or provisions operation support for such Dental rvices), either directly or indirectly, in any individual or entity that is: Excluded from participation in any Federal health care program under section 1128 or 1128A of the Social Security Act: Listed on the Arkansas Medicaid Excluded Providers List; Convicted of crimes described in section 1128(b)(8)(B) of the Social Security Act; Debarred, suspended, or excluded from participating in procurement activities under the Federal Acquisition Regulation (FAR) or from participating in non-procurement activities under regulation issued under Executive Order No. 12549 or under guidelines implementing Executive Order 12549; purposes of this Section, "have a		(CAP), may withhold, or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
	rela a. b.	ationship" includes: A director, officer, owner, or partner of the DMO; A SubDMO or delegate of the DMO; A person with beneficial ownership		
	d.	of five percent (5%) or more of the DMO entity's equity; A Network Provider or person with an employment, consulting, or other arrangement with the DMO for the provision of items and services that are significant and		

• •	• ·· · · ·	Acceptable	Damages for Insufficient
Servic	e Criteria ⁱ	Performance	Performance ⁱⁱ
	material to the DMO entity's		
	obligations under the Contract; and		
	e. An employee of the DMO or		
	member of the Board of Directors		
	of the DMO.		
4.	If the DMO determines it has a		
	relationship, with someone who is		
	excluded from DMO participation according to 42 CFR 438.600 et.seq.		
	the DMO must disclose such		
	relationship immediately to DHS and		
	OMIG, in writing, along with any		
	remedial actions being taken by the		
	DMO.		
5.	On at least a monthly basis and at the		
	time that the DMO engages the		
	individual or during renewal of		
	agreements, the DMO must disclose individuals they have a relationship		
	with, as defined above, against		
	a. The federal List of Excluded		
	Individuals and Entities (LEIE) and		
	the federal System for Award		
	Management (SAM) (includes the		
	former Excluded Parties List System		
	(EPLS)) or their equivalent, to		
	identify excluded parties; and		
	b. DHS listing of suspended and		
	terminated providers at the DHS website below, to ensure the DMO		
	does not include any non-Medicaid		
	eligible providers in its Network:		
	i. https://dhs.arkansas.gov/dhs/porta		
	I/Exclusions/PublicSearch/		
6.	The DMO must not be controlled by a		
	sanctioned individual who is excluded		
-	under Section 42 CFR 438.600 et.seq.		
7.	The DMO must comply with the conflict-of-interest safeguards		
	described in 42 CFR § 438.58 and with		
	the prohibitions described in section		
	1902(a)(4)(C) of the Act applicable to		
	contracting officers, employees, or		
	independent contractors.		
8.	All tax-reporting provider entities that		
	bill and/or receive Arkansas Medicaid		
	funds as the result of this Contract shall screen their owners and employees		
	against the federal exclusion databases		
	(such as LEIE and EPLS) as well as		
	the Arkansas database of excluded		
	entities enacted under DHS Policy		
	1088 (a copy of which is included in the		

Servic	e Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	Vendors' Library).		i shormanoc
9.			
0.	individuals shall be refunded to and/or		
	obtained by the State and/or the DMO		
	as prescribed in Section 3.18.J -		
	Program Integrity Overpayment		
	Recovery.		
10	. Where the excluded individual is the		
	Provider of services or an owner of the		
	Provider, all amounts paid to the		
	Provider shall be refunded to the State.		
11	. Any Provider listed on any of these		
	excluded or disbarred entity databases		
	shall not be included in the Contractor's		
	Network.		
D. Fra	aud and Abuse Prevention		
1.	The DMO must have a written Fraud		
	and Abuse Prevention Program (FAPP)		
	designed to reduce the incidence of		
	fraud, waste, and abuse and must		
	comply with all state and federal		
	program integrity requirements,		
	including but not limited to the		
	applicable provisions of the Social		
	Security Act, §§ 1128, 1902, 1903, and		
	1932; 42 CFR §§ 431, 433, 434, 435,		
	438, 441, 447, 455; and all applicable		
	state laws.		
	a. The FAPP must have internal		
	controls, policies, and procedures in		
	place to prevent, reduce, detect,		
	investigate, correct and report		
	known or suspected fraud, waste, and abuse activities.		
	b. The FAPP must have a clear		
	procedure and policy to report		
	instances of fraud, waste, and abuse.		
	c. In accordance with Section 6032 of		
	the federal Deficit Reduction Act of		
	2005, the DMO must make available		
	to all DMO employees a copy of the		
	written fraud, waste, and abuse		
	policies. If the DMO has an		
	employee handbook, the DMO must		
	include specific information about		
	Section 6032, the DMO's policies,		
	and the rights of employees to be		
	protected as whistleblowers.		
	d. The FAPP must have an adequately		
	staffed fraud investigation unit to		
	investigate and report possible acts		
	of fraud, waste, abuse, or		
	overpayment. All fraud, waste,		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
abuse, or overpayments due to	renomiance	Ferrormance
suspected fraud must be compiled		
into a quarterly report to DHS,		
MFCU, and OMIG, or at the request		
of DHS, MFCU, or OMIG. Any		
suspected incidents of fraud must be		
reported within five (5) business		
days of discovery to OMIG and		
DHS.		
2. The DMO must have a written		
compliance and antifraud plan		
(compliance plan), including its fraud,		
waste, and abuse policies and		
procedures. The compliance plan must		
comply with 42 CFR § 438.608 and		
include an organizational chart listing		
DMO's personnel who are responsible		
for the investigation and reporting of		
possible overpayment, abuse, waste, or		
fraud. The compliance plan must have		
a description of the DMO's procedures		
for:		
a. Mandatory reporting of possible		
overpayment, abuse, waste, or fraud		
to DHS and OMIG;		
b. A summary of the results of the		
investigations of fraud, waste,		
abuse, or overpayment which were		
conducted during the previous fiscal		
year by the DMO's fraud		
investigative unit;		
c. Enforcement of standards through		
well-publicized statutory		
requirements, the Agreement scope		
requirements, and related		
disciplinary guidelines;		
d. A description of the specific controls		
in place for prevention and detection		
of potential or suspected fraud and		
abuse, including but not limited to:		
i. Prior authorization;		
ii. Utilization management;		
iii. Subcontract and Provider		
Agreement provisions; iv. Provisions from the provider and		
•		
the member handbooks; and v. Standards for a code of conduct.		
3. The first iteration of the FAPP shall be		
submitted for review and approval by		
DHS and OMIG 90 days prior to the		
Go-Live Date. Thereafter, the Program		
Integrity Plan shall be submitted		
annually and upon request by DHS or		
OMIG, and updated quarterly, or more		

	Acceptable	Damages for Insufficient
Service Criteria ⁱ	Performance	Performance ⁱⁱ
 frequently if required by DHS or OMIG. 4. The FAPP and/or updates to the PI Plan shall be submitted to the Contract Monitor ten (10) business days prior to scheduled meetings discussing the Plan. The Plan shall include provisions enabling the efficient identification, investigation, and resolution of waste, fraud and abuse issues of Providers and any Subcontractors, including but not limited to: a. Written policies, procedures and standards of conduct that articulate the organization's commitment to comply with all applicable State and federal standards. b. The designation of investigatory and program integrity staff. c. The type and frequency of training and education of DMO employees on the detection of fraud, waste, and abuse. Training must be annual and address the False Claims Act, Arkansas laws and requirements governing Medicaid reimbursement and the utilization of services – particularly changes in rules, and other Federal and State laws governing Medicaid provider participation and payment as directed by CMS, DHS and OMIG. Training should also focus on recent changes in rules when there have been changes. d. A risk assessment of the DMO's various fraud and abuse/program integrity processes. A risk assessment shall also be submitted on an 'as needed' basis and updated after program integrity-related actions, including financial-related actions (such as overpayment, repayment, and fines), are taken. The DMO shall inform DHS and OMIG of such actions in its audit plan. The assessment shall also include a listing of the DMO's top three (3) vulnerable areas and shall outline 	Performance	Performance
action plans mitigating such risks. 5. Provision for internal monitoring and		
auditing.		
6. Procedures designed to prevent and		

Service	e Criteria ⁱ	Acceptable	Damages for Insufficient
		Performance	Performance ⁱⁱ
	detect abuse and fraud in the		
	administration and delivery Dental		
	Services under the Contract.		
7.	A description of the specific controls in		
	place for prevention and detection of		
	potential or suspected fraud and abuse,		
	including but not limited to:		
	 A list of automated pre-payment claims edits. 		
	b. A list of automated post-payment		
	claims edits.		
	 A list of types of desk audits on 		
	post-processing review of claims.		
	d. A list of reports for Provider		
	profiling and credentialing used to		
	aid program and payment integrity		
	reviews.		
	e. A list of surveillance and/or		
	utilization management protocols		
	used to safeguard against		
	unnecessary or inappropriate use		
	of Medicaid services.		
	f. A list of provisions in the SubDMO		
	and Provider agreements that		
	ensure the integrity of Provider		
	credentials.		
	g. A list of references in Provider and		
	Enrolled Member material		
	regarding fraud and abuse		
	referrals.		
	h. A list of provisions for the		
	confidential reporting of PI Plan		
	violations to the designated person.		
	i. A list of provisions for the		
	investigation and follow-up of any		
	suspected or confirmed fraud and		
	abuse, even if already reported,		
	and/or compliance plan reports.		
8.			
	of individuals reporting violations of the		
	DMO are protected and that there is no		
	retaliation against such persons.		
9.	Specific and detailed internal		
•	procedures for officers, directors,		
	managers, and employees for		
	detecting, reporting, and investigating		
	fraud and abuse compliance PI Plan		
	violations.		
10	Requirements regarding the reporting		
10.	of any confirmed or suspected provider		
	fraud and abuse under State or federal		
	law to the DHS.		
11	Assurances that no individual who		
''.	reports Contractor's potential violations		
	reports contractor s potential violations		

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
or suspected fraud and abuse	is	
retaliated against.		
12. Policies and procedures for co		
both announced and unannour	nced site	
visits and field audits of Provide	ers to	
ensure services are rendered a	and billed	
correctly.		
Provisions for prompt response	e to	
detected offenses, and for dev	elopment	
of corrective action initiatives.		
14. Program integrity-related goals	,	
objectives, and planned activiti		
the upcoming year.		
E. At a minimum, the DMO must ensu	ire that:	
1. All suspected or confirmed inst		
internal and external fraud, was		
abuse relating to the provision	of, and	
payment for, Medicaid services		
including but not limited to DM		
employees/management, provi		
subDMOs, vendors, or membe	rs under	
state and/or federal law be rep		
DHS and OMIG within five bus	iness	
days;		
2. All Provider Agreements entere	ed into	
by the DMO with Network Prov		
must, at a minimum, require the		
Network Provider comply with		
applicable state and federal law		
well as the requirements of this		
of the Amendment Scope of W		
the resultant Contract;		
3. Any final resolution reached by	' the	
DMO regarding a suspected ca	ase of	
waste, abuse, or fraud must inc	clude a	
written statement that provides	notice	
to the provider or Enrolled Men	nber that	
the resolution in no way binds	the State	
of Arkansas nor precludes the		
Arkansas from taking further a	ction for	
the circumstances that brought	rise to	
the matter; and		
4. As required by 42 CFR § 438.3	B(h), the	
DMO, its subcontractors, and a		
Network Providers, upon reque	est and	
as required by DHS, OMIG, MI	=CU,	
other state agents, and/or fede	ral law,	
must:		
a. Make available to all autho	rized	
federal and state oversight		
agencies and their agents,		
including but not limited to	DHS,	
MFCU, and OMIG all		
administrative, financial, ar	nd	

Ser	vice Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	 medical/case records and data relating to the delivery of items or services for which Medicaid monies are expended, and b. Allow access to all authorized federal and state oversight agencies and their agents, including but not limited to DHS, MFCU, and OMIG to any place of business and all medical/case records and data, as required by state and/or federal laws. Access must be during normal business hours, except under special circumstances when DHS, MFCU, or OMIG must have after hours admission. DHS, OMIG, or MFCU must determine the need for special circumstance. 		
	ogram Integrity Operations The DMO shall have surveillance and utilization control programs and procedures (42 CFR §§ 456.3, 456.4, 456.23) to safeguard Medicaid funds against improper payments and unnecessary or		
В.	inappropriate use. The DMO shall have internal controls and policies and procedures in place that are designed to prevent, detect, and report known or suspected waste, fraud, and		
C.	abuse activities. DMO shall have operations sufficient to enable the efficient identification, investigation, and resolution of waste, fraud, and abuse issues of Network Providers.		
D.	DMO shall conduct all operations and deploy all capabilities described below on a routine basis and as necessary for the effective reduction of Medicaid waste,		
E.	fraud, and abuse. The DMO shall have the ability to make referrals of suspected malfeasance to DHS and OMIG, and accept referrals from a variety of sources including: directly from Providers (either provider self-referrals or from other providers), Enrolled Members, law enforcement, government agencies, etc. The DMO shall also have effective		
Г. 	procedures for timely reviewing, investigating, and processing such referrals.		

Service Criteria ⁱ	Acceptable	Damages for Insufficient	
	Performance	Performance ⁱⁱ	
G. DMO shall conduct and maintain at a minimum the following operations and			
capabilities:			
1. Data mining, analytics, and predictiv	/e		
modeling for the identification of			
potential overpayments and aberrar			
payments/providers warranting furth	ner		
review/investigation.			
2. Provider profiling and peer comparisons of all Network Provide	r		
types and specialties – at a minimu			
annually - to identify aberrant servic			
and billing patterns warranting furth	er		
review/audit.	_		
 Onsite audit capability and protocols identifying how and when the DMO 			
State shall conduct such onsite aud			
of providers.			
4. Medical claim audit capabilities			
sufficient to enable the DMO to aud			
any payment issued to any provider			
including the ability to audit paymen before they are made for newly enror			
Network Providers, providers	Jied		
suspected of improper practices, or			
providers with a history of payment			
issues.			
5. Member service utilization analytics			
identify Enrolled Members that may abusing services.	be		
Preliminary Investigation of Suspected			
Waste, Fraud or Abuse			
A. The DMO shall promptly perform a	of		
preliminary investigation of all incidents suspected and/or confirmed waste, frau			
or abuse. If the preliminary investigation			
determines that further investigation is			
warranted, the DMO shall report the			
suspected incident to DHS and OMIG.	.		
 B. Unless prior written approval is obtained from DHS, after reporting fraud or 			
suspected fraud and/or suspected abus	e		
and/or confirmed abuse, the DMO shall			
1. Contact the subject of the investigation			
about any matters related to the			
investigation;			
2. Enter into or attempt to negotiate ar settlement or agreement regarding			
incident; or			
3. Accept any monetary or other thing	of		
valuable consideration offered by th	e		
subject of the investigation in			
connection with the incident.			
Se	vice Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
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C.	The DMO shall cooperate with all appropriate State and federal agencies, including the Arkansas MFCU, OMIG and DHS, in investigating fraud and abuse. The DMO shall have methods for identification, investigation, and referral of suspected fraud cases (42 CFR §§ 455.13, 455.14, 455.21).		
	porting Suspected or Confirmed		
	idences of Waste, Fraud or Abuse After a preliminary investigation, the DMO shall immediately report all suspected or confirmed instances of waste, fraud and		
В.	abuse to the State and DHS. The DMO shall be subject to non- compliance remedies under the Contract for willful failure to report fraud and abuse by Providers, Beneficiaries, or applicants to DHS as appropriate.		
Qu	arterly Audit Activity Report		
	On a quarterly basis, or as otherwise directed by DHS or OMIG, and in a method and format approved by DHS or OMIG, the DMO shall submit a detailed Audit Report to DHS and OMIG which outlines the Contractor's program integrity-related activities, as well as identifies the Contractor's progress in meeting program integrity-related goals and objectives, if any. The Audit Report shall specify current audits, reviews, claim denials, and investigation activity of the unit, a summary of the reason for the audit/investigative activity, the disposition of any such completed activity (including detailed overpayment amounts identified or recouped), and projected upcoming activity for the following quarter. The Audit Report should also specify		
В.	 individual Provider recoupment, repayment schedules, and actions taken for each audit or investigation. 1. The quarterly progress report must identify recoupment totals for the reporting period. 2. The Audit Report shall identify projected upcoming activity, including the top five (5) Providers on Contractor's list for audit, and the type(s) of audit(s) envisioned. 		
C.	DHS shall review and approve, approve with modifications, or reject the Audit		

Service C	riteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Repor	t and specify the grounds for	FEITUITIAIICE	Fentimance
rejecti			
	ipment totals and summaries for each		
	ing period (quarterly unless otherwise		
	ied by DHS)		
must l	be submitted in the Audit Report.		
Cooperat	ion with Further Investigation		
and/or Pr	osecution		
	MO shall cooperate fully in any		
	r investigation or prosecution by any		
	uthorized government agency,		
	er administrative, civil, or criminal.		
	cooperation shall include providing, request, information, access to		
	ls, and access to interview DMO		
	yees and consultants, including but		
	nited to those with expertise in the		
	istration of the program and/or any		
	related to an investigation.		
Auditing	Program Integrity Operations		
	or OMIG shall have the right to		
condu	ct audits of Contractor's program		
	ty activities to determine the		
	veness of Contractor's operations.		
	audit activities may include		
	cting interviews of relevant staff,		
	ving all documentation and systems for Special Investigation Unit		
	ies, and reviewing the SI Unit's		
	mance metrics.		
	or OMIG shall have the right to issue		
	ective action or performance		
	vement plan and outline timelines for		
	vement measures. The failure to		
	e to operational improvement		
	ures may result in the State's		
	ing damages up to the amount of ayments recovered from Contractor's		
	ers by DHS or OMIG audits for the		
	ding calendar year or imposing other		
	compliance remedies including		
dama	•		
	CE REQUIREMENTS	Acceptable	DHS may impose
	must meet and maintain throughout	performance is	sanctions provided for
	the Contract term the following	defined as one	under state or federal
	nts as outlined in Section 2.12.2 of	hundred percent	statutes, rules, or
the RFP.		(100%) compliance	regulations to address
	al Coverage	with all service criteria and	noncompliance, including but not limited to,
	ne Contractor shall maintain, at ontractor's own expense, during the	standards for	sanctions set forth in 42
	ontract Term and until final	acceptable	CFR Part 438.700 et seq.
	cceptance of all services and	performance	In addition to the above,

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
deliverables, the following insurance coverage: c. Business Automobile Liability Insurance for all owned, non-owned, and hired vehicles, for bodily injury and property damage;	throughout the contract term as determined by DHS.	DHS may also require-a Corrective Action Plan (CAP), may withhold- or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance
d. Comprehensive General Liability insurance of at least \$1,000,000.00 per occurrence, and \$5,000,000.00 in the aggregate (including Bodily injury coverage of \$100,000.00 per each occurrence and Property Damage Coverage of \$25,000.00 per occurrence.		Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
e. If the Contractor's current Comprehensive General Liability insurance coverage does not meet the above stated requirements, the Contractor will obtain Umbrella Liability insurance to compensate for the difference in the coverage amounts.		
 f. If Umbrella Liability insurance is provided, it must follow the form of the primary coverage. 		
 B. Professional Liability Coverage The Contractor must maintain, at its own expense, or cause its Network Providers to maintain, during the Term of the Contract and until final acceptance of all services and deliverables, the following insurance coverage: 		
 a. Professional Liability Insurance for each Network Provider of \$100,000.00 per occurrence and \$300,000.00 in the aggregate. The Contractor must provide proof of such coverage upon request to DHS. 		
b. An Excess Professional		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Liability (Errors and Omissions) Insurance Policy for the greater of \$3,000,000.00 or an amount (rounded to the nearest \$100,000.00) that represents the number o Beneficiaries enrolled wit the Contractor in the first month of the applicable Contract Year multiplied \$150.00, not to exceed \$10,000,000.00.	it f h	
 C. General Requirements for All Insurance Coverage 11. All exceptions to the Contract's insurance requirements must be approved in writing by DHS. 		
 The Contractor or Provider shall be responsible for all deductibles stated the policies. 	in	
 Insurance coverage must be issued insurance companies authorized by applicable law to conduct business in the State of Arkansas. 		
 Insurance coverage kept by the Contractor must be always maintain in full force during the Contract Term and until DHS's final acceptance of a services and deliverables. Failure to maintain such insurance coverage shall constitute a material breach of Contract. 	1 	
10. The Contractor shall require that any subcontractors providing services un this Contract obtain and maintain similar levels of insurance and shall provide the Contract Manager with the same documentation as is required of the Contractor.	ne	
 11. Except for Professional Liability Insurance maintained by Network Providers, the insurance policies described in this Section must have extended reporting period of two (2) years. When policies are renewed of replaced, the policy retroactive date must coincide with, or precede, the Contract Commencement. 12. Any insurance coverages and limits 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
furnished by the Contractor shall not in any way expand or limit the Contractor's liabilities and responsibilities specified within the Contract documents or by applicable law.		
 Any insurance maintained by DHS will apply more than and shall not contribute to insurance provided by the Contractor under the Contract. 		
 14. If the Contractor or its Network Providers desire additional coverage, higher limits of liability, or other modifications for its own protection, the Contractor or its Network Providers shall be responsible for the acquisition and cost of such additional protection. Such additional protection shall not be an Allowable Expense under this Contract. 		
15. Insurance coverage must name DHS as an additional insured, except for Professional Liability insurance maintained by Network Providers. Insurance coverage must name DHS as a loss payee, except for Professional Liability insurance maintained by Network Providers and Business Automobile Liability insurance.		
16. Except for Professional Liability Insurance maintained by Network Providers, the insurance policies described in this Section must provide that prior written notice to be given to DHS at least thirty (30) calendar days before coverage is reduced below minimum DHS contractual requirements, canceled, or non- renewed. The Contractor must submit a new coverage binder to Arkansas Insurance Department (AID).		
 The Contractor must require all insurers to waive their rights of subrogation against DHS. 		
 D. Proof of Insurance Coverage 12. The Contractor must furnish DHS with original Certificates of Insurance evidencing the required insurance coverage on or before the Contract 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 Commencement. Such Certificates must be submitted prior to Contract award. The failure of DHS or OSP to obtain such evidence from Contractor before permitting the Contractor to commence work shall not be deemed to be a waiver by DHS or OSP, and the Contractor shall remain under continuing obligation to maintain and provide proof of the insurance coverage. 18. If insurance coverage is renewed during the Contract Term, the Contractor must furnish DHS renewal certificates of insurance or such similar evidence within five (5) Business Days of renewal. 19. The insurance specified above must be carried until all required services and deliverables are satisfactorily completed. Failure to carry or keep such insurance in force shall constitute a violation of the Contract. 	renormance	renormance
1. PROBLEM ESCALATION PROCEDURE The DMO must meet and maintain throughout the life of the Contract term the following requirements as outlined in Section 2.12.7 of the RFP. The Contractor must provide and maintain a Problem Escalation Procedure (PEP) for both routine and emergency situations. The PEP must state how the Contractor will address problem situations as they occur during the performance of the Contract, especially problems that are not resolved to the satisfaction of the State within appropriate timeframes. The Contractor shall provide contact information to the Contract Manager, as well as to other State personnel, as directed, should the Contract Manager not be available. The Contractor must provide the PEP to the Contract Manager no later than ten (10) Business Days after Contract Commencement. The PEP, including any revisions thereto, must also be provided within ten	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS. Any such CAP shall be

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 (10) Business Days after the start of each Contract year and within ten (10) Business Days after any change in circumstance which changes the PEP. The PEP shall detail how problems with work under the Contract will be escalated to resolve any issues in a timely manner. The PEP shall include: The process for establishing the existence of a problem; The maximum duration that a problem may remain unresolved at each level in the Contraction before automation with the contraction. 	renormance	due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
Contractor's organization before automatically escalating the problem to a higher level for resolution; I. Circumstances in which the escalation will		
occur in less than the normal timeframe;		
 The nature of feedback on resolution progress, including the frequency of feedback to be provided to the State; 		
 Identification of, and contact information for, progressively higher levels of personnel in the Contractor's organization who would become involved in resolving a problem; 		
 Contact information for persons responsible for resolving issues after normal business hours (e.g., evenings, weekends, holidays, etc.) and on an emergency basis; and 		
 A process for updating and notifying the Contract Manager of any changes to the PEP. 		
Nothing in this section shall be construed to limit any rights of the Contract Manager or the State that may be allowed by the Contract or applicable law.		
A. AUDITS AND ACCESS TO RECORDS	Acceptable	DHS may impose
The DMO must meet and maintain throughout the life of the Contract term the following	performance is defined as one	sanctions provided for under state or federal
requirements as outlined in Section 2.12.4 of the RFP.	hundred percent (100%) compliance	statutes, rules, or regulations to address
A. Audits 1. The Contractor shall have an	with all service criteria and	noncompliance, including but not limited to,
independent audit firm perform an annual audit of its handling of DHS's critical	standards for acceptable	sanctions set forth in 42 CFR Part 438.700 et seq.
functions and/or sensitive information, which is identified as Claims processing (collectively referred to as the "Information Functions and/or Processes").	performance throughout the contract term as determined by DHS.	In addition to the above, DHS may also require-a Corrective Action Plan (CAP), may withhold- or

Service Criteria ⁱ	Acceptable	Damages for Insufficient
	Performance	Performance ⁱⁱ
2. Such audits shall be performed in		reduce payment until
accordance with audit guidance: Reporting		noncompliance is
on Controls at a Service Organization		corrected, file and
Relevant to Security, Availability,		maintain a negative
Processing Integrity, Confidentiality, or		Vendor Performance
Privacy (SOC 2) as published by the		Report, or any
American Institute of Certified Public		combination of applicable
Accountants (AICPA) and as updated from		remedies. DHS shall have
time to time, or according to the most		discretion to approve,
current audit guidance promulgated by the		reject, or modify any CAP,
AICPA or similarly- recognized professional		and the DMO shall be
organization, as agreed to by the		required to render such
Department, to assess the security of		CAP acceptable to DHS.
outsourced client functions or data		Any such CAP shall be
(collectively, the "Guidance") as provided in		due to DHS within ten (10)
this section.		business days of request.
3. The type of audit to be performed in		Any DHS-approved CAP
accordance with the Guidance shall be a		may run concurrently with
SOC 2 Type II Report.		or independently of any
4. The SOC 2 Report shall be completed		other remedies or
annually, submitted by July 31 for the		sanctions that may be
previous State fiscal year.		imposed by DHS pursuant
5. The SOC 2 Report shall report on a		to the Agreement or by law.
description of the Contractor's system and the suitability of the design and operating		law.
effectiveness of controls of the Information		
Functions and/or processes relevant to the		
following trust principles: Processing		
Integrity, as defined in the Guidance.		
6. The SOC 2 Report shall include work		
performed by subcontractors that provide		
essential support to the Contractor for the		
Information Functions and/or Processes for		
the services provided to DHS under the		
Contract. The Contractor shall ensure the		
performance of the SOC 2 Audits includes		
its Subcontractor(s).		
7. All SOC 2 Audits, including the SOC 2		
Audits of Contractor's subcontractors, shall		
be considered Allowable Expenses.		
8. The Contractor shall promptly provide a		
complete copy of the final SOC 2 Report to		
the Contract Manager upon completion of		
each SOC 2 Audit engagement.		
9. The Contractor shall provide to the		
Contract Manager, within thirty (30)		
calendar days of the issuance of the final		
SOC 2 Report, a documented corrective		
action plan that addresses each audit		
finding or exception contained in the SOC 2		
Report.		
10. The corrective action plan shall identify		
in detail the remedial action to be taken by		
the Contractor along with the date(s) when		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 each remedial action is to be implemented. 11. If the Contractor currently has an annual information security assessment performed that includes the operations, systems, and repositories of the Information Functions and/or Processes services being provided by the Contractor to DHS under the Contract, and if that assessment generally conforms to the content and objective of the Guidance, the Department shall have the determination in consultation with appropriate State government technology and audit authorities, whether the Contractor's current audits are acceptable in lieu of the SOC 2 Report(s). 12. If the Contractor fails during the Contract Term to obtain an annual SOC 2 Report by July 31 for the preceding fiscal year, the Department shall have the right to retain an independent audit firm to perform an audit engagement to issue a SOC 2 Report of the Information Functions and/or Processes being hosted by the Contractor. 13. The Contractor shall allow the independent audit firm to access its facilities for purposes of conducting this audit engagement(s) and provide reasonable support to the independent audit firm to access. 1. Contractor shall econtractor. 14. The audit shall be completed at the Contractor's expense. B. Record Retention and Access 1. Contractor shall retain, and shall require its Subcontractors to retain, all records related to the Contract for a period of ten (10) years from the final date of the contract period or from the date of completion of any audit, whichever is later. 2. The DMO must retain, as applicable, the following information: Enrolled Member Grievance and Appeal records in 42 CFR § 438.6(c), MLR reports in 42 CFR § 438.6(c), monter teatin, and require subcontractors to retain, as applicable, the following information. Access to Facilities and Records 		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 a. The DMO must allow access and entry to its premises, facilities, and records, including computer and other electronic systems, to DMS, MFCU, OMIG, HHS, the Comptroller General, or their designees to evaluate, through inspection, audit, or other means, compliance with the requirements for reporting and calculation of data submitted to DMS, and the timeliness and accuracy of rebate payments made. b. The DMO must also allow access and entry to the facilities and records, including computer and other electronic systems, of its parent organization, subsidiaries, related entities, contractors, subcontractors, agents, or a transferee that pertain to any aspect of the data reported to DMS or any payment made, or service provided under the DMO Agreement. To the extent that the DMO does not control access to the facilities and records of its parent organization, related entities, or third parties, it will be the responsibility of the DMO to contractually obligate any such parent organization, related entities, or third parties to grant said access. 4. Upon reasonable notice, the Contractor must provide, and cause its subcontractors to provide, reasonable and adequate access by DHS and its authorized representatives to any records that are related to the scope of this Contract. 5. At the determination of DHS, such access may consist of granting DHS access to physical records or responding in a timely manner to requests by DHS for copies of electronic or paper records. 6. Any costs of such access shall be borne by the Contractor and shall not constitute Allowable Expenses under the Contract. 		
1.		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
Mandated Reporting		
 Mandated Reporting Pursuant to Ark. Code Ann. §12-18-402 (b)(10) and Ark. Code Ann. §§ 12-12-1708(a)(1)(AA), DMO and all of its employees, agents, and all Subcontractors and Subcontractor's employees and agents shall immediately make a report to the Child Abuse Hotline or the Adult Maltreatment Hotline (based on type of maltreatment) if DMO or any of its employees, agents, or Subcontractors' employees and agents, or Subcontractors' employees and agents, while performing duties under this contract, have reasonable cause to suspect that: a. A child has been subjected to child maltreatment; b. A child died as a result of child maltreatment; c. A child died suddenly and unexpectedly; or d. Observe a child being subjected to conditions or circumstances that would reasonably result in child maltreatment. or e. An endangered person or an impaired person has been subjected to conditions or circumstances that constitute adult 	Acceptable performance is defined as one hundred percent (100%) compliance with all service criteria and standards for acceptable performance throughout the contract term as determined by DHS.	 For each failure to report, DHS may impose: 1. A ten percent (10%) penalty, assessed in the following months' payment for each failure to report. The penalty will be calculated from the total payment for the identified month in which the deficiency took place; or 2. A one percent (1%) penalty, assessed in the next payment for each failure to report. The penalty will be calculated from the projected total yearly contract amount for the contract, as determined by DHS. DHS may elect to calculate penalties/damages
 A privilege or contract shall not prevent a person from reporting maltreatment when he or she is a mandated reporter and required to report under this section. An employer or supervisor of a mandated reporter shall not prohibit an employee or a volunteer from directly reporting maltreatment to the Hotline. An employer or supervisor of a mandated reporter shall not require an employee or a volunteer to obtain permission or notify any person, including an employee or a supervisor, before reporting maltreatment to the Hotline. Pursuant to Act 531 of 2019, Ark. Code Ann. §§ 12-12-1708(a)(1)(AA), DMO and all of its employees, agents, and all Subcontractors and Subcontractor's employees and agents are mandated reporters. 		differently per occurrence. DHS may impose sanctions provided for under state or federal statutes, rules, or regulations to address noncompliance, including but not limited to, sanctions set forth in 42 CFR Part 438.700 et seq. DHS may also require a Corrective Action Plan (CAP), may withhold or reduce payment until noncompliance is corrected, file and maintain a negative Vendor Performance Report, or any combination of applicable remedies. DHS shall have discretion to approve, reject, or modify any CAP, and the DMO shall be required to render such CAP acceptable to DHS.

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
		due to DHS within ten (10) business days of request. Any DHS-approved CAP may run concurrently with or independently of any other remedies or sanctions that may be imposed by DHS pursuant to the Agreement or by law.
 Performance Bonding The DMO shall be required to obtain performance bonds to protect the State's interest as follows: The amount of the performance bonds shall be one hundred percent (100%) of the annual contract price, unless the State determines that a lesser amount would be adequate for the protection of the State. The State shall require additional performance bond protection when a contract price is increased or modified. The additional performance bond must be delivered to the Arkansas Department of Human Services Chief Procurement Officer within fourteen (14) calendar days of request. The DMO shall notify the State of any changes, modification, or renewals for the performance bond during the term of the contract. The performance bond documentation must be provided to the 	Acceptable performance is always defined as one hundred percent (100%) compliance with Service Criteria throughout the contract term as determined by DHS.	Damages shall be one percent (1%) per day, calculated using the annual contract amount, for each day DMO fails to meet the Performance Bonding Requirements specified in Service Criteria. In addition, DMO's continued failure to meet Service Criteria, may result in a below standard Vendor Performance Report (VPR) maintained in the DMO file and contract termination. Failure to provide is a breach of contract and may result in immediate contract termination.
State with each required notice. Conflict of Interest Mitigation During the term of this contract, the DMO shall comply with the terms of the DHS Organizational or Personal Conflict of Interest provisions. The DMO shall disclose all actual, apparent, or potential conflicts of interest to the Department of Human Services (DHS) within five (5) days of having knowledge of them. The DMO shall develop a mitigation plan as requested by DHS which must be approved and accepted by DHS. Any changes to the approved mitigation plan must be approved in advance by DHS.	The DMO must always maintain one hundred percent (100%) compliance with this item throughout the term of the contract.	The DMO will be fined one thousand dollars (\$1,000) per day for each day past five (5) days for each actual, apparent, or potential conflict of interest it fails to disclose. The DMO shall be fined ten thousand dollars (\$10,000) for the first failure to comply with the mitigation plan developed by the DMO and approved by DHS. Each subsequent violation of the mitigation plan shall be twice the amount of the immediately preceding violation fine.
Transition Planning The DMO must meet and maintain throughout	The DMO must always maintain one hundred	If the DMO fails to meet the acceptable performance

	Acceptable	Damages for Insufficient
Service Criteria	Performance	Performance ⁱⁱ
the life of the Contract term the following	percent (100%)	standard, DHS may issue a
requirements as outlined in Section 2.12.8 of	compliance with this	below standard DMO
the RFP.	item throughout the	Performance Report (VPR)
A. At the end of this Contract, the	term of the contract.	maintained in the DMO file.
Contractor shall work cooperatively with DHS		Final payment may be withheld from the DMO until
and if applicable, any new contractor, to ensure an efficient and timely transition of Contract		all elements of the transition
responsibilities with minimal disruption of		are satisfied as determined
service to Beneficiaries and Providers.		by DHS.
B. At least six (6) months prior to the		DHS may impose
scheduled expiration of the Contract Term,		sanctions provided for
including any option period, the Contractor shall		under state or federal
develop and provide to the Contract Manager a		statutes, rules, or
detailed Full Operations Resources report		regulations to address
describing which resources (systems, software,		noncompliance, including
equipment, materials, staffing, etc.) shall be		but not limited to,
required by DHS or another contractor to take		sanctions set forth in 42
over the requirements specified in the RFP/Contract.		CFR Part 438.700 et seq.
C. An Exit Transition Period shall begin at		DHS may also require a Corrective Action Plan
least 60 days, but no more than 90 days, prior		(CAP), may withhold, or
to the last day the Contractor is responsible for		reduce payment until
the requirements of the Contract resulting from		noncompliance is
this RFP.		corrected, file and
D. During the Exit Transition Period, the		maintain a negative
Contractor shall work cooperatively with DHS		Vendor Performance
and the new contractor and shall provide		Report, or any
program information and details specified by		combination of applicable
DHS.		remedies. DHS shall have
E. Both the program information and the		discretion to approve,
working relationship between the Contractor and the new contractor shall be defined by		reject, or modify any CAP, and the DMO shall be
DHS.		required to render such
F. Within the Exit Transition Period, the		CAP acceptable to DHS.
Contractor shall prepare and submit an Exit		Any such CAP shall be
Transition Plan and Schedule of Activities to		due to DHS within ten (10)
facilitate the transfer of responsibilities,		business days of request.
information, computer systems, software and		Any DHS-approved CAP
documentation, materials, etc., to a new		may run concurrently with
contractor and/or DHS.		or independently of any
G. The Exit Transition Plan shall be		other remedies or
submitted by the Contractor within ten (10) days of the date of notification by DHS. The Exit		sanctions that may be imposed by DHS pursuant
Transition Plan shall include, at a minimum:		to the Agreement or by
1. The Contractor's proposed approach to		law.
the transition;		
2. The Contractor's tasks, subtasks, and		
schedule for all transition activities;		
3. An organizational chart and staffing		
matrix of the Contractor's staff (titles, phone,		
fax) responsible for transition activities;		
4. A detailed explanation of how the		
Contractor will begin work with a new		
Contractor and/or DHS within ten (10) days of		

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
 receipt of notice from DHS that another contractor has been selected to provide comprehensive Dental Services. H. The Contract Manager must approve the Exit Transition Plan before it can be implemented. I. The Contract Manager and the new contractor will define the information required during this transition period and time frames for submission. J. The Contract Manager shall have the final authority for determining the information required. K. The Contractor shall work closely and cooperatively with DHS and the new contractor to: Transfer appropriate software, hardware, records, telephone numbers and lines, equipment, Post Office Box, and other requirements deemed necessary by DHS; Ensure uninterrupted and efficient services to Beneficiaries, Providers, and DHS during the transition period. Thirty (30) days following turnover of operations, the Contractor must provide DHS with a Transition Results Report documenting the completion and results of each step of the Exit Transition Plan. M. The transition shall not be considered complete until this document is approved by DHS. N. DHS shall have the right to withhold up to 20% of the last month's Premium Payment until the Turnover activities are complete and the Turnover Plan is approved by DHS. 		
 Arkansas Freedom of Information Act (Ark. Code Ann. §25-19-101 et seq.): 1. DMO shall cooperate with DHS requests for information and documents that DHS requires to fulfil an Arkansas Freedom of Information Act (FOIA) request. 2. DMO shall timely provide all documents in its possession or control to DHS that match the request made by DHS. 3. DMO is subject to Arkansas FOIA law pursuant to Ark. Code Ann. §25-19- 103(7)(A). DMO shall timely and accurately respond to FOIA requests made directly to DMO. See Ark. Code Ann. §25-19-101 et seq. for specific requirements. 	DMO shall respond to FOIA requests timely and accurately one hundred percent (100%) of the time. DMO shall provide information and documents to DHS upon request in the timeframe specified in the request one hundred percent (100%) of the time. DHS shall have sole determination as to the sufficiency	 For each failure to meet performance standard, DHS may impose: A ten percent (10%) penalty, assessed in the following months' payment for each failure to report. The penalty will be calculated from the total payment for the identified month in which the deficiency took place; or A one percent

Service Criteria ⁱ	Acceptable Performance	Damages for Insufficient Performance ⁱⁱ
	of DMO's response and provision of documents.	 (1%) penalty, assessed in the next payment for each failure to report. The penalty will be calculated from the projected total yearly contract amount for the contract, as determined by DHS. DHS may elect to calculate penalties/damages differently per occurrence. In addition to the above, DMO shall be responsible for any penalties, fees, and costs imposed on DHS associated with DMO's failure to timely and accurately provide the requested information and documents.

Failure to meet the minimum Performance Standards as specified **may** result in the assessment of damages.

In the event a Performance Standard is not met, the DMO will have the opportunity to defend or respond to, or cure to the satisfaction of the State, the insufficiency. The State **may** waive damages if it determines there were extenuating factors beyond the control of the DMO that hindered the performance of services of it is in the best interest of the State. In these instances, the State **shall** have final determination of the performance acceptability.

Should any compensation be owed to the agency due to the assessment of damages, DMO **shall** follow the direction of the agency regarding the required compensation process.

ⁱ Nothing in this table is intended to set forth all obligations of the DMO under the contract. These obligations are in addition to any others imposed by the contract and applicable law.

ⁱⁱ The damages set forth are not exclusive and shall in no way exclude or limit any remedies available at law or in equity.