State of Arkansas DEPARTMENT OF HUMAN SERVICES 700 South Main Street P.O. Box 1437 / Slot W345 Little Rock, AR 72203

#### **ADDENDUM 1**

TO: All Addressed Vendors FROM: Office of Procurement DATE: March 22, 2024 SUBJECT: Dental Hygiene Services (710-24-064)

The following change(s) to the above referenced IFB have been made as designated below:

	Change of specification(s)
	Additional specification(s)
X	Change of bid opening date and time
	Cancellation of bid
Х	Other

Section 2.3.D. - remove and replace with the following:

The dental hygienist **must** have a minimum of (1) one year of experience in providing dental hygiene services for individuals with intellectual disabilities. For verification purposes, Prospective Contractor must complete and provide with bid submission Attachment G Client History Form.

#### CHANGE OF BID OPENING DATE AND TIME

- New Date and Time for Bid Submission: April 3, 2024, at 1:00 p.m., CST
- New Date and Time for Bid Opening: April 3, 2024, at 2:00 p.m., CST

The specifications by virtue of this addendum become a permanent addition to the above referenced IFB. Failure to return this signed addendum may result in rejection of your proposal.

If you have any questions, please contact: Arnetia Dean, <u>DHS.OP.Solicitations@dhs.arkansas.gov</u> or via phone at 501-683-5969.

4/2/2024

Vendor Signature

Date

Dental Power International, Inc. Company

### BID SIGNATURE PAGE

Type or Print the following information.

	PROSPE	CTIVE CONTR	ACTOR'S INFORM	ATION				
Company:	Dental Power Internat	ional, Inc.						
Address:	205 Lloyd Street Suite	e 101						
City:	Carrboro		State:	NC	Zip Code:	27510		
Business	Individual     Sole Proprietorship     Public Service Corp							
Designation:  Partnership Corporation Nonprofit								
Minority and	□ Not Applicable □ American Indian □ Service Disabled Veteran							
Women-Owned	African American	Hispanic	American	] Women-Ov	/ned			
Designation*:	Asian American	Pacific Is	slander American					
	AR Certification #:		* See Minority	and Women	Owned Busin	ess Policy		
	PROSPECTIV Provide contact info		OR CONTACT INF		tters.			
Contact Person:	James Walsh		Title:	Vice Pres	sident			
Phone:	(919) 241-8155		Alternate Phone:	(919) 452	2-7241			
Email:	jimw@dentalpower.	com						
	CON	IFIRMATION O	F REDACTED COP	Υ				
<ul> <li>YES, a redacted copy of submission documents is enclosed.</li> <li>NO, a redacted copy of submission documents is <u>not</u> enclosed. I understand a full copy of non-redacted submission documents will be released if requested.</li> </ul>								
Note: If a redacted copy of the submission documents is not provided with Prospective Contractor's response packet, and neither box is checked, a copy of the non-redacted documents, with the exception of financial data (other than pricing), will be released in response to any request made under the Arkansas Freedom of Information Act (FOIA). See Bid Solicitation for additional information.								
	ILLE	GAL IMMIGRA	ANT CONFIRMATIC	N				
By signing and submitting a response to this <i>Bid Solicitation</i> , a Prospective Contractor agrees and certifies that they do not employ or contract with illegal immigrants. If selected, the Prospective Contractor certifies that they will not employ or contract with illegal immigrants during the aggregate term of a contract.								
	ISRAEL BOYCOTT RESTRICTION CONFIRMATION							
By checking the box below, a Prospective Contractor agrees and certifies that they do not boycott Israel, and if selected, will not boycott Israel during the aggregate term of the contract.								
X Prospective Contractor does not and will not boycott Israel.								
	ized to bind the Prospect				-	licitation will		

The signature below signifies agreement that any exception that conflicts with a Requirement of this *Bid Solicitation* will cause the Prospective Contractor's bid to be disqualified:

Authorized Signature:

Printed/Typed Name: James Walsh

Date: 04/02/2024

### SECTIONS 1 - 4 VENDOR AGREEMENT AND COMPLIANCE

- Any requested exceptions to items in this section which are <u>NON-mandatory</u> must be declared below or as an attachment to this page. Vendor must clearly explain the requested exception and should label the request to reference the specific solicitation item number to which the exception applies.
- Exceptions to Requirements shall cause the vendor's proposal to be disqualified.

None; No exceptions applicable

By signature below, vendor agrees to and **shall** fully comply with all requirements as shown in the bid solicitation.

Vendor Name:	Dental Power International, Inc.	Date:	04/02/2024
Signature:	A	Title:	Vice President
Printed Name:	James Walsh		

### MINIMUM QUALIFICATIONS

The Prospective Contractor must provide the name and location of the dental hygienist that will provide services under any resulting contract of this solicitation. Please provide the name and physical address below.

Name	Physical Address
Cynthia Gold, BS, RDH	3601 Lilac Cove Little Rock, AR 72202

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### PROPOSED SUBCONTRACTORS FORM

• **Do not** include additional information relating to subcontractors on this form or as an attachment to this form.

# PROSPECTIVE CONTRACTOR PROPOSES TO USE THE FOLLOWING SUBCONTRACTOR(S) TO PROVIDE SERVICES.

Type or Print the following information

Subcontractor's Company Name	Street Address	City, State, ZIP

### ☑ PROSPECTIVE CONTRACTOR DOES NOT PROPOSE TO USE SUBCONTRACTORS TO PERFORM SERVICES.

#### Details

For service of process contact the Secretary of State's office.

LLC Member information is now confidential per Act 865 of 2007

For access to our corporations bulk data download service click here.

Corporation Name DENTAL POWER INTERNATIONAL, INC.

Fictitious Names

Filing # 811321923

Filing Type Foreign For Profit Corporation

Filed Under Act Dom Bus Corp; 958 of 1987

Status Good Standing

Principal Address 205 LLOYD STREET CARRBORO, NC 27510

Reg. Agent INCORP SERVICES, INC.

Agent Address 4250 VENETIAN LANE FAYETTEVILLE, AR 72703

Date Filed 07/28/2021

Officers JAMIE B UNDERSTEIN, President JAMIE B UNDERSTEIN, Incorporator/Organizer

Foreign Name DENTAL POWER INTERNATIONAL, INC.

Foreign Address

205 LLOYD STREET STE 101 CARRBORO, NC 27510

State of Origin MD <u>Purchase a Certificate of Good Standing for this Entity</u> <u>Pay Franchise Tax for this corporation</u>

### CONTRACT AND GRANT DISCLOSURE AND CERTIFICATION FORM

	0		nay result in a delay in obtaining a co	ontract, lea	se, purchas	se agreement, or grant award with any Arkansas State Age	ency.	
	ITRACTOR N							
X Yes No Denta	al Powe	er Inte	rnational, Inc.			IS THIS FOR:		
TAXPAYER ID NAME: Denta	<u>l Powe</u>	<u>er Inte</u>	rnational, Inc.			Goods? N Services? Y Bo	oth? N	
YOUR LAST NAME: Walsh			FIRST NAME JA	ames		м.і.: Р		
ADDRESS: 205 Lloyd Stre	et Suit	te 101						
сіту: Carrboro			STATE: NC		ZIP COI	ое: 27510 сои	INTRY: USA	
						A CONTRACT, LEASE, PURCHASE AGI		
OR GRANT AWARD W	ITH AN	Y ARK	ANSAS STATE AGENCY	', THE F	OLLOW	ING INFORMATION MUST BE DISCLOSE	<u>:D:</u>	
			FOR	IND	Ινι	DUALS*		
Indicate below if: you, your spou Member, or State Employee:	se or the	brother, s	sister, parent, or child of you or your	spouse is a	a current or	former: member of the General Assembly, Constitutional	Officer, State Board or Commi	
Position Held	Mar	Mark $(\sqrt{)}$ Name of Position of Job Held [senator, representative, name of		For Hov	w Long?		erson(s) name and how are they related to you? Public, spouse, John Q. Public, Jr., child, etc.]	
	Current	Former	board/ commission, data entry, etc.]	From MM/YY	To MM/YY	Person's Name(s)	Relation	
General Assembly								
Constitutional Officer								
State Board or Commission Member								
State Employee								
None of the above appl	ies							
			FOR AN EI	NTI	гу (	B U S I N E S S ) *		
Officer, State Board or Commissi	on Memb	er, State	nt or former, hold any position of cor Employee, or the spouse, brother, s sans the power to direct the purchas	sister, parer	nt, or child o	rship interest of 10% or greater in the entity: member of th of a member of the General Assembly, Constitutional Office the management of the entity.	e General Assembly, Constitut er, State Board or Commission	
Position Held		rk (√)	Name of Position of Job Held [senator, representative, name of	For How Long?				
1 Usition Heid	Current	Former	[senator, representative, name of board/commission, data entry, etc.]	From MM/YY	To MM/YY	Person's Name(s)	OwnershipPosition of Control	
General Assembly								
Constitutional Officer								
State Board or Commission Member								
State Employee								
None of the above appl	ies							

<u>Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to</u> that Order, shall be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency.

#### As an additional condition of obtaining, extending, amending, or renewing a contract with a *state agency* I agree as follows:

- 1. Prior to entering into any agreement with any subcontractor, prior or subsequent to the contract date, I will require the subcontractor to complete a **CONTRACT AND GRANT DISCLOSURE AND CERTIFICATION FORM**. Subcontractor shall mean any person or entity with whom I enter an agreement whereby I assign or otherwise delegate to the person or entity, for consideration, all, or any part, of the performance required of me under the terms of my contract with the state agency.
- 2. I will include the following language as a part of any agreement with a subcontractor:

Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that Order, shall be a material breach of the terms of this subcontract. The party who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the contractor.

3. No later than ten (10) days after entering into any agreement with a subcontractor, whether prior or subsequent to the contract date, I will mail a copy of the **CONTRACT AND GRANT DISCLOSURE AND CERTIFICATION FORM** completed by the subcontractor and a statement containing the dollar amount of the subcontract to the state agency.

<u>I certify under penalty of perjury, to the be</u> that I agree to the subcontractor disclosur		ll of the above infor	mation is true and correct and
Signature	Title		Date
Vendor Contact Person	Title		Phone No
Agency use onlyAgencyAgencyNumberName	Agency Contact Person	Contact _Phone No	Contract or Grant No

## Attachment G Client History Form

*Instructions:* This form is intended to help the State gain a more complete understanding of each Respondent's dental hygienist experience. This form **must** be completed completely and accurately.

The State reserves the right to verify the accuracy of these answers by contacting any of the listed clients, and all applicable clients **must** be listed. Omission of a client will constitute a failure to complete this form.

For purposes of this form, the "client" is not an individual but the entity which held the contract. By way of explanation, in the Contract resulting from this IFB, Arkansas DHS will be the client. For each listed client, Respondents may (but are not required) provide the contact information for a person at the client entity who is knowledgeable of the named project. If the State contacts clients listed on this form, the State reserves the right to contact the listed individual or another person at the listed client.

The boxes below each prompt will expand if necessary. The form **must** be signed (please see the final page) by the same signatory who signed the Signature Page located in the response packet.

1. Please list at least three (3) clients where you (the prime contractor only) **served as the prime contractor** providing dental hygiene services for individuals with intellectual disabilities. For each client, please specify the organization/agency/division, not just the state or political subdivision. Please provide a description of the services, population served, duration of services provided, location, and client contact information. If there are no contracts which meet this definition, please state "none."

None

Authorized Signature:	A	Title: Vice President
Printed/Typed Name:	Use Ink Only. James Walsh	Date: 04/02/2024

# **Dental Power International, Inc.**

# <u>DentalPower</u>®



Proposal for Dental Hygienist

Conway Human Development Center Conway, AR

Date April 2, 2024 Solicitation Number IFB# 710-24-064

### Submitted To

Ms. Arnetia Dean, Buyer Arkansas Dep. of Human Services Attn: Office of Procurement 112 West 8<sup>th</sup> Street, Slot W345 Little Rock, AR 72201 Submitted By Mr. James Walsh Vice President Dental Power International, Inc. 205 Lloyd Street, Suite #101 Carrboro, NC 27510 Tel: 888.932.2450 Fax: 866.240.8249 Email: jimw@dentalpower.com

The data and information in this proposal shall not be disclosed outside the organization it is being submitted to named on this page ("RFQ Org") and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the proposal; provided, that if a contract is awarded to Dental Power as a result of or in connection with the submission of these data, the RFQ Org shall have the right to duplicate, use, or disclose the data to the extent provided in the contract. This restriction does not limit the RFQ Org's right to use information contained in the data if it is obtainable from another source without restriction.



Date: April 2, 2024

Ms. Arnetia Dean, Buyer Arkansas Department of Human Services Attn: Office of Procurement 112 West 8<sup>th</sup> Street, Slot W345 Little Rock, AR 72201

#### Sub: Proposal for Dental Hygienist Services

Dental Power International, Inc. (DPI) is pleased to submit its proposal for providing dental hygienist services to the Conway Human Development Center located in Conway, AR.

DPI is a leading Dental staffing provider that has been providing its services to the commercial and government marketplace for the past 48 years. With our extensive expertise and experience in providing dentists, dental specialists, dental hygienists, dental assistants, and dental office administrators to numerous clients, we are extremely confident that DPI can provide the Conway Human Development Center with an exceptional dental hygienist to provide a very high standard of care to its patients.

We further acknowledge and confirm that the services to be provided upon contract award will be per all terms, conditions, and provisions included in the solicitation and SOW.

Sincerely,

James Walsh, Vice President

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# **Executive Summary**

Dental Power International, Inc. (hereinafter "Dental Power" or "DPI"), a national leader in dental staffing and employment placement services since 1975, is highly proficient and experienced in providing a comprehensive team of qualified, dependable and compatible dental professionals to its clients, to include general dentists, dental specialists, dental hygienists, dental assistants, dental technicians and various other dental support and administrative staff for fill-in / temporary needs, contract placement, as well as candidates for direct hire. DPI has provided a significant number of dental professionals to numerous clients including small private practices, regional and national corporately group practices, mobile-based dental service companies, not-for-profit community outreach programs, community health centers and government health clinics, and government services and funded programs (county, state and federal).

Throughout Dental Power's 48-year history, thousands of dental practice clients have placed their trust in our Company to provide them with outstanding dental talent to help keep their practices productive and running smoothly. To earn that trust, our Placement Specialists continually demonstrate their deep understanding of our clients' needs, utilize their extensive industry knowledge and experience, and maintain uncompromising professionalism. Additionally, our clients enjoy working with Dental Power because they value the relationships we build with our pool of dental talent and trust our process of supplying the right dental professionals to their offices. Our solid reputation as one of the highest regarded and most trusted names in the dental industry reflects how well we have incorporated these values into our daily operations.

Dental Power understands that everyone in your offices -- from the front office staff to the dentist -- is the primary reason patients return for all their dental care. You can rely on Dental Power to place dental professionals who best fit your practice and goals for success.

In the following proposal, DPI will describe its background, services, qualifications and management strategies, including technical approach that relates to the performance of its services.

# Section I – Introduction

# **1.0 Company Profile**

Dental Power International, Inc. ("DPI") is a national leader in dental staffing and employment placement services since 1975. Nationally known, but locally based, each DPI staffing location is deeply rooted in the dental community it serves and creates strong professional relationships with each dental provider and dental practice client with whom we work.

A Maryland based corporation, founded by industry leader Meryl Klingsberg Samii in 1975, the Company's early success in the Greater Washington, DC metropolitan region in the late 1970's resulted in DPI expanding its dental staffing model nationwide in the early 1980s. Today, DPI has 14 staffing office locations throughout the United States, which provide the necessary service coverage to handle staffing and placement needs on a nationwide basis.

DPI places dependable and experienced dental professionals either on a temporary (fill-in), permanent (direct hire), or contract basis with private dental practices (from solo practitioners to national groups), community health clinics, mobile and on-site dental service programs, county and state level dental clinics, and Federal government dental facilities and programs. The Company places general dentists, dental specialists, dental hygienists, dental assistants (including EFDAs, CDAs & RDAs, Radiologic Technologists, and those who concentrate on working with specialists), dental technicians, and dental front desk and administrative personnel. Several of DPI's locations also service the medical field and place physicians, registered nurses, physician assistants and nurse practitioners.

DPI provides its national services via the following three specialized service teams:

Our **Dental Power Staffing (DPS)** team is a network of traditional staffing offices in metropolitan markets across the country which are deeply rooted in their local dental communities, and focus on placing dental hygienists, dental assistants, dental technicians, office managers, front office personnel, and other administrative dental professionals into dental offices and facilities in their local areas. DPS handles both fill-in / temporary assignments and permanent hire recruiting needs. Several of the DPS

staffing locations are Dental / Medical Power offices which also work within the medical field.

Dentist Placement Advantage (DPA) is our expert team for dentist placements and recruiting nationwide. Operated by veteran dental professionals and lead by an accomplished dentist, DPA works with dental practices and dentists on locum tenens / fill-in assignments, associate placements, as well as partnership and equity opportunities.

**National Contract Placement (NCP)** is our team of placement consultants who are dedicated to working with the government sector, as well as national commercial clients, who have offices across multiple regions. This unique team is accustomed to utilizing a multitude of resources, including the two other internal service teams, to ensure our larger clients get the comprehensive service they require.

All three of our specialized service teams regularly work together to share information and resources, to create one powerful dental staffing and employment Services Company.

# 2.0 Locations

Dental Power has 14 staffing office locations throughout the United States. The following map shows our various office locations (notated by the green stars), which together service the entire country.





### **3.0 Partial Client List**

The following is a sample list of the clients DPI has serviced during the past 15 years:

### Federal Government

- United States Department of Labor, U.S Forest Service, Job Corps
- United States Department of Justice, Federal Bureau of Prisons
- United States Department of Veterans Affairs, Washington DC
- United States Department of Defense, U.S. Air Force
- United States Department of Defense, Armed Forces Dental Readiness and Treatment
- United States Department of Homeland Security, U.S. Coast Guard
- United States Health and Human Services, The National Institutes of Health
- United States Health and Human Services, Indian Health Service

#### State & County Governments

- North Carolina Department of Corrections
- Arapahoe County Detention Center, Colorado
- California Department of Corrections and Rehabilitation
- Prince Georges County Government, Health Department, Maryland
- District of Columbia Government, St. Elizabeth's Hospital
- Wisconsin Department of Health Services, Central Wisconsin Center

- Dental Power International
  - Department of Children's Services, Tennessee
  - Forsyth County Department of Health, North Carolina
  - Whatcom County Jail, Washington

Not-for-Profit and Community Health Initiatives

- Colgate-Palmolive Company, Bright Smiles, Bright Futures Program
- Drexel University College of Medicine, U. of Pennsylvania, Temple University
- Madison County Community Health Centers, Indiana

<u>Commercial</u>

• Thousands of private dental practices and community health centers throughout the country, as well as numerous regionally and nationally managed group practices (identification is kept confidential, however references are available).

## 4.0 Services

Since 1975, DPI has supplied the national dental community with dental providers and support staff for their offices or clinics. In addition, a select number of our locations also supply medical providers and related support staff to their Clients.

At the heart of Dental Power's group of services is our dynamic team of industry experienced placement consultants who bring a highly valuable set of dental knowledge and understanding to each staffing order or placement request we work on.

All of the Company's placement consultants must have a minimum of five years of direct dental field experience, either in a clinical or administrative capacity. In addition, they must possess and demonstrate their ability to do the following: communicate effectively with other dental professionals about working in the field, make sound judgments and act professionally during urgent situations, use computers and automated systems with proficiency, and seek to continually learn and grow within the field. All Dental Power staffing consultants have been professionally certified in the dental field and/or have a four-year college level degree.

This section will provide more details about our various services provided by service teams and divisions.

### 4.1 Dental Power Staffing

Each DPS location is typically staffed with 1-3 staffing consultants who are closely rooted to the dental communities they serve. Before joining Dental Power, many of them had a clinical professional career within the local dental community they now service.

The core service which our DPS locations provide is the daily temporary (fill-in) support staff needs of local clients. They have extensive experience in working with and supplying the following dental personnel:

- Dental Hygienists
- Dental Assistants (EFDAs, CDAs & RDAs) and X-ray Technicians
- Dental Specialist Assistants (such as pediatric and surgery clinics)
- Treatment and Patient Coordinators
- Dental Office Managers
- Dental Front Desk and Administrative Personnel
- Dental Laboratory Technicians

Fill-In/Temporary dental staff are provided either on a referral basis to clients who prefer to compensate the temporary worker directly at the end of the day, or on an employment basis where Dental Power handles the payroll and employment requirements of the worker, including state unemployment, worker's compensation insurance, general and professional liability insurance coverage.

DPS locations are accustomed to working within a fast paced environment, where many staffing requests and needs are urgent in nature, due to unforeseen circumstances such as illnesses or accidents. That being said, DPS locations also regularly handle temporary requests for scheduled absences such as vacations and maternity coverage. Workers may also begin their employment with a client on a temporary "trial basis" as a way for the client to get a chance to validate a good fit for permanent direct hire before a commitment to hire is made.

Dental Power has built a proprietary web-driven staffing application, which all of our locations share, that provides a very powerful database and scheduling tool for quickly identifying appropriate dental workers who are available for the days a client needs them and those who are in close proximity to the office in need. The system also includes important quality control measures to help alleviate common staffing

oversights such as accidental double bookings, contacting dental professionals who have been requested not to return to a particular office, or sending out a worker who may have an expired license or other credential.

DPS locations also handle various direct hire recruitment requests to fill permanent position openings. Occasionally, a client will like a temporary worker enough to hire them for an open position they have. However, most clients will provide Dental Power with a request for direct hire candidates to fill an open position. On a continuous basis, Dental Power evaluates the dental talent we work with for possible fit with full and part-time permanent position openings. In addition, a number of our successful and growing dental practice clients are always on the lookout for top dental talent and want us to call them as soon as we meet a dental professional who may be a good fit for their office.

Dental Power meticulously screens its candidates who may be a fit for a permanent position at a client office, confidentially schedules our clients to interview and meet with only those candidates who are appropriate for their practice, and helps transition a new worker into their office environment.

For direct hire recruiting, staffing consultants use a combination of community networking, our Company's staffing application and website, and various marketing and recruiting methods to identify qualified candidates for our clients to consider.

Recruitment of experienced dental personnel is handled through various methods and avenues, such as the company's very popular career website <u>www.dentalpower.com</u>, personal visits to local area dental and dental hygiene schools and training programs, exhibits at dental society meetings and conventions, advertising in local dental and dental hygienist society newsletters and journals, direct mailings to licensed dental field workers, dental field professional networking and business partnerships, and personal and professional referrals. Applicants who meet the necessary minimum education and/or experience levels are then personally screened and interviewed by a member of the DPS placement team. References on prior work experience are obtained, educational backgrounds are reviewed and verified, and all licensing is investigated and verified. Dental Power regularly performs national criminal background checks and when requested, performs drug screenings on candidates for direct hire.

### 4.2 Dentist Placement Advantage (DPA)

In response to the increasing needs of small private practices seeking to hire associates and partners, commercial practices in need of dentists for their growing business, and government and public health based clinics either needing dentist recruiting services or outsourcing their dentist and dental specialist positions, in 2001 Dental Power created a distinct service division to address the dentist placement needs of its clients, called Dentist Placement Advantage ("DPA"). As DPA grew its services, the need for locum tenens or fill-in dentists quickly became a significant service for many of its clients. Although the DPS locations had historically provided temporary dentists on a short-term basis, their ability to focus on the more demanding and meticulous nature of providing dentists was not as strong as providing support staff.

The DPA team works with the following dentists and specialists: General Dentists, Pediatric Dentists, Oral Surgeons, Orthodontists, Endodontists, Periodontists and Prosthodontists.

Led and supervised by experienced dentists and operated by specifically trained placement consultants, DPA offers an exceptionally specialized service which understands the expertise needed to properly screen, match, and supply appropriate general dentists and dental specialists within a multitude of dental environments, and for the purpose of providing a wide base of dental treatment. The National Director of DPA, a 30+ year veteran of the dental field, personally reviews and/or screens many of the dentist candidates prior to them being supplied to clients.

In the commercial sector, DPA works with numerous practices of all sizes, from solo practitioners to national groups, primarily providing locum tenens (fill-in) dentists. These needs are in response to a mix of both urgent and scheduled absences such as maternity coverage, employment gaps between associates or staff dentists, vacations and continuing education, or even busy periods in need of additional help. DPA is setup to handle both short-term fill-in needs, as well as longer locum tenens assignments, which are typically scheduled for durations between several weeks to several months. Also, similar to the DPS services, dentists may also begin their employment with a client on an evaluation or "trial basis" as a way for the client to get a chance to work with a newly introduced dentist, to best evaluate whether they are truly a good fit for direct hire as an associate or staff dentist. A growing portion of DPA's business is working with the NCP team in providing dentists to fulfill long-term contract positions for both commercial and government based customers. For government based clients, Dental Power has a specifically trained contracts supervisor and placement specialist who both oversee the coordination and compliance, employment and monitoring of dentists throughout the U.S., and who regularly handle multi-year contract positions.

For all DPA locum tenens and fill-in dentist assignments and contract positions, Dental Power is the employer of the dentist and handles all necessary payroll and insurance needs.

Many clients also seek the services of DPA for recruitment and screening of dentists to fill open associate or staff dentist positions. DPA staffing consultants use a combination of community networking, our Company's staffing application and database, and various marketing and recruiting methods to identify qualified candidates for our clients to evaluate. As with our support staff recruiting, DPA meticulously screens its dentist candidates, with assistance of the National Director, to seek those who may be a good fit for a position at a client office. Only those candidates who have the requested experience level, specific skill sets and credentials, and have a closely matching dental philosophy with our clients are introduced as candidates. When a client is interested in pursuing a candidate, DPA confidentially schedules interviews and/or working interview assignments to help the candidate dentist and client get to know each other. Dental Power regularly will have prime candidates work a trial basis assignment to help transition the new dentist into the practice or clinic.

### 4.3 National Contract Placement (NCP)

Dental Power's NCP team is focused on providing its services to national dental groups which have offices outside of the scope for a DPS location, as well as government clients. NCP regularly works with the DPA team for dentist needs, and also recruits and sources for the following non-dentist positions:

- Dental Hygienists
- Dental Assistants (EFDAs, CDAs & RDAs) and X-ray Technicians
- Dental Specialist Assistants (such as pediatric and surgery clinics)



- Treatment / Patient Coordinators
- Dental Office Managers
- Dental Front Desk and Administrative Personnel

As with DPS, the temporary or fill-in services can range from short to long-term in nature. However, NCP also handles many government based contract positions. These positions are often part of a contract award which includes both dentists and support staff, where NCP and DPA work together to procure contracts and fulfill the contract requirements. All temporary and contract position workers supplied through NCP are employees or contractors of Dental Power, and as such the Company handles all payroll and employment requirements.

Applicants who meet the necessary minimum education and/or experience levels are then personally screened and interviewed by a member of the NCP team. References on prior work experience are obtained; educational backgrounds are reviewed and verified, and all licensing is investigated and verified. Dental Power performs national criminal background checks on all workers placed through NCP, and when required, drug screenings are also performed.

For government-based clients, Dental Power has a specifically trained contracts supervisor and placement specialist who both oversee the coordination and compliance, employment and monitoring of contract workers throughout the U.S., and who regularly handle multi-year contract positions.

### 4.4 Screening Process for Applicants

The following provides a brief overview of Dental Power's requirements and screening process for dental personnel:

Dental Assistants - Dental Power requires all dental assistants working with the company to have a minimum of two years of dental office experience, training at an accredited school for dental assisting, as well as all appropriate certifications necessary for taking radiographs and performing their duties, within states that have certification requirements. Copies of all licensure and/or certifications are securely kept in electronic form on the company's proprietary computer-based placement system. Because skills and job requirements of a dental assistant can vary greatly, a member of the Dental Power staffing team carefully reviews with each dental assistant their specific



skill sets and experiences in the field, which is documented on a form with more than 35 different skills and certification types.

Dental Front Desk and Administrative Personnel – Similar to dental assistants, dental administrative personnel can have a very wide range of training and experience. It is the role of our staffing team to carefully review and discuss the training, skills and experiences of our administrative and front desk candidates in order to properly match them up with positions that fit their level of expertise and comfort. Generally speaking, dental front desk and administrative personnel must also have a minimum of two years in the dental field in order to work with Dental Power.

<u>Dental Hygienists</u> - All dental hygienists must have current state licensure within the state they will be practicing, which also must be free and clear of any disciplinary actions (including suspensions and probations). Copies of all licensure are securely kept in electronic form on the company's proprietary computer-based placement system. Having this licensure includes their successful graduation from an accredited U.S dental hygiene program, taking the National Board Dental Hygiene Examination and passing a state or regional clinical licensure exams. Dental hygienist candidates must complete a representations form with regard to their licensing history, malpractice history, and history of any pending court cases, judgments or settlements in any criminal cases. Dental Power staffing team members review the different clinical settings in which each dental hygienist working with Dental Power has practiced, in order to appropriately match them up with congruent clinical environments.

<u>Dental Laboratory Technicians</u> - In some laboratories, technicians perform all stages of the work, whereas in other labs, each technician does only a few, so it is of key importance that the Dental Power staffing team evaluates the extent of each dental laboratory technician's training and experience and their particular area of specialization (orthodontic appliances, crowns and bridges, complete dentures, partial dentures, or ceramics). Although not typically required by employers, dental technicians can be certified by the National Board for Certification in Dental Laboratory Technology. Dental Power does prefer to work with Certified Dental Technicians (CDTs).

<u>General Dentists</u> - All dentists must have an active dental license within the state they will be practicing, which also must be free and clear of any disciplinary actions

(including suspensions and probations). Typically, a general dentist must graduate from a U.S. dental school accredited by the ADA Commission on Dental Accreditation and pass written and practical examinations to qualify for licensure. All states in which a general dentist has been licensed are reviewed by Dental Power to identify any past problems with licensure. General Dentist candidates of Dental Power must provide information on states of present and past licensure and complete a representations form, with regard to their license history, malpractice history, history of suspensions or revocations of their membership in any medical organizations, and history of any pending court cases, judgments or settlements in any criminal cases. General Dentists must also have a current DEA license, state substance control registration and CPR certification. Copies of all licensure are securely kept in electronic form on the company's proprietary computer-based placement system. Dentists are screened by the guidelines established by Dental Power's National Dentist Placement Director, Dr. Steve Peterson and Director, Dr. Howard Benson. This screening and interview process is an in depth review of each dentist candidate's particular school and post graduate training, clinical experience, level of skill with regard to different general dental procedures and specialty areas, and experience and comfort of various patient demographics.

<u>Dental Specialists</u> – In addition to the requirements and screening process of general dentists above, Dr. Peterson or Dr. Benson review a dental specialist's postgraduate training within their specialty area and related experience for appropriate placement in specialist positions.

### 4.5 Credentials and Compliance Process

The Credentials and compliance of all the candidates for potential employment are verified by contacting the schools where they earned their degrees as well as the relevant Board institutions who have certified them in their field of work, and the state licensing authorities that have licensed them to provide services in the states. Normally, verifying with the relevant board, institutions, and state licensing authorities inherently includes a thorough check as these bodies typically conduct educational and work experience verification prior to awarding the relevant license, certificate, and accreditation. DPI also receives past employer and client references, and contacts a select number of them to verify past employment, performance, and conduct of the candidate, skill level and past projects. In addition, drug testing and national criminal background checks are also conducted.



### 4.6 Substitution of Personnel for Service Interruption

Dental Power regularly recruits multiple candidates for all contract positions. Dental Power is well aware that circumstances may arise for urgent replacement on short notice due to illness, emergencies, and other unforeseen situations. Dental Power has a well established system in place to accommodate these situations. Our system to counteract unplanned contingencies and provide continuous service to our clients is summarized below:

- 1. **Proactive Approach:** Dental Power is continually recruiting new workers and also credentialing/updating our current network of workers.
- 2. After-Hours Urgent Staffing: Dental Power has a dedicated staffing consultant who works in the evening hours to handle any urgent needs arising outside of regular business hours.
- 3. Flexibility in the schedule /Alternate Schedule: With situations like inclement weather, unforeseen absentee, or other unexpected situations, our service model makes our workers available to provide services on an alternate schedule/day.
- 4. Per Diem & Contingency Staffing Approach: Dental Power maintains a pool of workers to fill vacant positions on a temporary basis (vacation, maternity leave, exiting resource). A temporary worker can fill-in immediately and can then be contracted on a long-term basis or be replaced with another suitable temporary worker.

# Section II – Work Performance History

# **1.0 Experience with Federal, State & County Agencies**

In addition to the many thousands of private dental practices to which Dental Power has supplied dental providers and dental support personnel for temporary assignments and permanent position needs, the following is a summary of government contract based services Dental Power has fulfilled:

<u>1.0 United States Department of Labor, U.S. Forest Service, Job Corps Program</u> From 2009 to present, as a prime contractor and first-level subcontractor, Dental Power has serviced over 25 Job Corps Centers throughout the country providing general dentists, dental hygienists and dental assistants. The services are provided under multi-year contracts and bridge contracts, in Arizona, Arkansas, California, District of Columbia, Georgia, Illinois, Louisiana, Maryland, Massachusetts, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Utah, Vermont, Virginia, Washington and Wisconsin.

#### 2.0 State of Tennessee, Department of Children's Services

From 2011 and currently ongoing, as a prime contractor, Dental Power provides 1 parttime dentist and 1 part-time dental hygienist to the to the Wilder Youth Development Center in Somerville, TN under a multi-year contract.

### 3.0 North Carolina Department of Corrections

Beginning in 2010 and currently ongoing, as a prime contractor, Dental Power has successfully fulfilled locum tenens general dentist needs at 20 facility locations throughout the state of North Carolina, under a multi-year contract with the state. These locum tenens assignments have lasted anywhere from several weeks to more than 10 months in duration. In January of 2015, Dental Power began providing temporary/fill-in dental assistants to these same facilities on an as needed basis.

### 4.0 Whatcom County, Whatcom County Sherriff's Office

From 2014 and currently ongoing, as a prime contractor, Dental Power provides 1 parttime dentist to the to the Whatcom County Jail in Bellingham, WA under a multi-year contract.



### 5.0 Arapahoe County, Arapahoe County Sherriff's Office

From 2014 and currently ongoing, as a prime contractor, Dental Power provides 1 parttime dentist to the to the Arapahoe County Detention Facility in Centennial, CO under a multi-year contract.

### 6.0 United States Department of Defense, Air Force

From 2014 and currently ongoing, as a prime contractor, Dental Power has provided 11 FTE and 2 PTE dental positions to the Davis-Monthan Air Force Base in Tucson, Arizona under a multi-year contract. Positions include: 10 full-time dental assistants, 1 full-time dental hygienist, and 2 part-time dentists.

### 7.0 United States Department of Veteran Affairs

From 2014 and currently ongoing, as a prime contractor, Dental Power has provided 2 full-time dental assistants to the to the Washington DC Veterans Affairs Medical Center in Washington, DC under a multi-year contract.

### 8.0 United States Department of Justice, Federal Bureau of Prisons

From 2014 and currently ongoing, as a prime contractor, Dental Power has provided two full time dental assistants to the Federal Correctional Institution in Bastrop, TX and the Federal Correctional Institution in Berlin, NH under multi-year contracts. From 2009 to 2013, as a first level sub-contractor, Dental Power had two part-time general dentists working at two separate Federal Prison Camps, one under a multi-year contract and the other being provided on a short-term contract basis, in Yankton, South Dakota and Allenwood, Pennsylvania.

### 9.0 United States Department of Defense, Dental Readiness and Treatment

From 2005 and currently ongoing, Dental Power has annually provided hundreds of general dentists, dental specialists, dental assistants and dental radiology technologists through various sub-contractor relationships, to perform both dental readiness exams and provide dental treatment at many various military bases throughout the country. The following Armed Services branches have been served under these sub-contractor relationships: United States Army United State Army Reserve

U.S. Army National Guard U.S. Air National Guard United States Air Force Reserve United States Navy Reserve <u>10.0 United States Department of Homeland Security, United States Coast Guard</u> From 2007 to 2009, as a first level sub-contractor, Dental Power supplied 13 general dentists for performing onsite chart audit and peer reviews of dental charts and dental radiographs, for the U.S. Coast Guard (USCG) utilizing the USCG peer review instruments. This work was provided on-site at more than 30 USCG locations across the United States each year.

#### 11.0 U.S. Health and Human Services, Indian Health Service

Beginning in August of 2014 and currently ongoing, as a prime contractor, Dental Power has been providing one part-time general dentist to the Spirit Lake Health Center in Fort Totten, ND. From 2011 to 2013, as a prime contractor, Dental Power provided two part-time general dentists to fulfill contract position needs at the White Earth IHS Center in Ogema, MN.

<u>12.0 U.S. Health and Human Services, The National Institutes of Health</u> From 2004 to 2007, through a prime contract with NIH, Dental Power provided multiple dental assistants, as needed, for the Bethesda, Maryland based dental clinic.

### 13.0 Prince Georges County Government, Health Department

From 2003 to 2008, through a prime contract with P.G. County, Dental Power provided numerous general dentists and dental hygienists on an as needed basis, to their dental clinics in Maryland. Also provided under the contract, were up to three full-time dental assistants throughout the year, and various temporary dental assistants as needed.

#### 14.0 District of Columbia Government, St. Elizabeth's Hospital

From 2007 to 2009, through a prime contract with the D.C. Government, Dental Power provided two part-time dental assistants throughout the year for the St. Elizabeth's Hospital dental clinic in Washington, DC.

#### 15.0 Drexel University College of Medicine

From 2005 to 2008, through a prime contract with Drexel University, Dental Power provided ten dental hygienists, on an as needed basis, for their family health services dental clinic in Philadelphia, Pennsylvania.

# 2.0 Experience with Commercial Dental Groups

In addition to the government based clinics and programs above to which Dental Power has supplied dental providers and dental support personnel, the following is a summary of our most active contract based services to commercial sector dental groups with a national network of offices:

In addition to the government based clinics and programs above to which Dental Power has supplied dental providers and dental support personnel, the following is a summary of our most active contract based services to commercial sector dental groups with a national network of offices:

### 1.0 Aspen Dental Management, Inc.

Dental Power's relationship with Aspen Dental began in 2006, when the Company was directly contracted to assist their corporate recruiting department with identifying associate and director dentist candidates to fill vacant positions. Dental Power was successful in assisting them with several key positions, and in February 2011, Aspen expanded the contract to include the sourcing of temporary help / fill-in dental professionals, with an emphasis on fill-in / locum tenens dentists. To date, Dental Power has provided more than 450 dentists to fulfill needs ranging from several days to several months, in more than 200 offices in 28 states.

In February 2012, Aspen Dental again expanded the contract to include providing temporary / fill-in dental support staff (dental assistants and dental hygienists) for needs in several states. Dental support staff have been provided to approximately 90 offices in 15 states. In addition, Aspen Dental has directly hired about a dozen dentists and support staff who were a good fit for permanent positions at their offices.

#### 2.0 Colgate-Palmolive Company, Bright Smiles, Bright Futures

From 2009 and currently ongoing, Dental Power has been directly contracted by Colgate-Palmolive to provide both general dentists and dental hygienists, on an as

needed basis, to provide oral screenings on underprivileged children for their Bright Smiles, Bright Futures community dental awareness program. Thus far, Dental Power has provided over 300 dentists and hygienists to communities throughout 30 states.

### 3.0 ClearChoice Implant Centers

Dental Power's relationship with ClearChoice and their national group of high end implant centers, began in 2011 and is currently ongoing. In this time, Dental Power has provided more than 175 specialized dental assistants and administrative support for their offices in Texas, California, Missouri, Utah, Washington, Illinois, Florida, Georgia, Nevada, Colorado, Maryland, Minnesota, Ohio, Oregon, South Carolina and Arizona. The dental workers have been provided for temporary assignments, lasting from several days to multiple months in duration, as well as temporary-to-permanent hire. Dental Power is also ClearChoice's exclusive employer organization for their trial period employees, before they are directly hired by ClearChoice Management Services.

### 4.0 Kool Smiles

Dental Power's relationship with Kool Smiles began in 2008 and is currently ongoing. During this time, Dental Power has provided more than 40 dentists, dental hygienists, dental assistants and X-ray technicians to numerous offices in Maryland, Virginia, District of Columbia, Indiana and Oklahoma. Most of these dental workers have been provided for temporary assignments on a short-term basis of typically a few days to a few weeks in duration. Kool Smiles has also directly hired a couple of our temporary workers who were a good fit for their offices.

### 5.0 ReachOut Healthcare America

Dental Power's relationship with ReachOut Healthcare and their Mobile Smiles Program began in 2005 and is currently ongoing. During this time, Dental Power has provided more than 200 dentists, dental hygienists, dental assistants and X-ray technicians to numerous military basis they provide dental services to, mobile van units providing dental services, as well school locations for their dental outreach program. These temporary and project based workers have been provided to nearly 90 different service locations in 42 states / U.S. territories. The assignments range from single day fill-in needs, to weekend event assignments, to multiple week assignments. Many of the workers sent to ReachOut (and their affiliated programs) have returned multiple times



for various projects and assignments. About a dozen of our workers have been directly hired to fill permanent position needs.

# **Section III – Credentials of Personnel**

### Please find below the credentials, licenses, and certifications of: PROPOSED CANDIDATE DENTAL HYGIENIST

#### Cynthia Gold, BS, RDH

3601 Lilac Cove Little Rock, Arkansas 72202 cindycindygold@aol.com 501-258-3318

#### Personal Summary

I love to develop a rapport with my patients. I genuinely care about them and I never meet a stranger. I can make everyone feel at home and easily navigate and alleviate any dental fears and/or anxieties. I am confident in my skill set...including, but not limited to, taking digital radiographs, diagnosing, comprehensive treatment planning, periodontal therapy and local anesthesia. I have a strong work ethic and a can-do attitude. I am willing and able to learn and adapt quickly. I am professional, friendly, high performing and helpful!

#### **Experience**

Dental Hygienist Hatley Family Dentistry Little Rock, Arkansas 2022-2024

Dental Hygienist Bannerman Family Dental North Little Rock, Arkansas 2022 Temp

Dental Hygienist Arkansas Dental Centers Central Arkansas Locations 2021-2022

Dental Hygienist Dunlap Dental Little Rock, Arkansas 2020-2021

Dental Hygienist Smile Brands Inc. Central Arkansas Locations 2017-2020

Dental Hygienist Dunlap Dental Little Rock, Arkansas 2003-2005



Dental Hygienist Roy Jolley, DDS Little Rock, Arkansas 2000-2003

Dental Hygienist Richard Wiedower, DDS Conway, Arkansas 1998-2000

#### Education

Bachelor of Science in Dental Hygiene University of Arkansas for Medical Sciences Little Rock, Arkansas 1996-1998

Undergraduate Prerequisites for Dental Hygiene Program University of Central Arkansas Conway, Arkansas 1993-1995

#### Honors and Awards

UAMS Dean's List 1996-1998

Outstanding Case History Award from the International College of Dentists 1998

#### Licenses/Permits/Certifications

AR Dental Hygiene License #2807 2017-Present

AR Dental Hygiene License #1301 1998-2005 (purposely allowed it to expire when I chose to be a stay at home mother to raise my two children)

Local Anesthesia Permit #311 1998-Present (never expires because it was included in my dental hygiene school curriculum)

Nitrous Oxide Certification 1998-Present (never expires because it was included in my dental hygiene school curriculum)

CPR Certification-Healthcare Provider Level 1998-Present
Local Anesthesia Administration

#### <u>Skills</u>

Nitrous Oxide Administration CPR Administration with AED Taking Comprehensive Digital Radiographs including Cone Beam Use of ITERO Scanner Development of Comprehensive Treatment Plan for Hygiene and Restorative Periodontal Charting and Classification Performing Periodontal Therapy followed by a Continual Periodontal Maintenance Program Arestin Placement Giving Comprehensive Oral Hygiene Education and Instruction to Patients Sealant Placement Gluma and Topical Fluoride Placement Infection Control Training HIPPA Training OSHA Training DENTRIX

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# Section IV – DPI Insurances

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#### **CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)	
1/8/2024	

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT NAME: The Credentialing Team RODUCE Arthur J. Gallagher Risk Management Services, LLC 11550 Fuqua Street, Suite 205 PHONE (A/C. No. Ext): 281-674-1420 E-MAIL ADDRESS: GSHIS@AJG.COM FAX (A/C, No): 281-674-1460 Houston TX 77034 INSURER(S) AFFORDING COVERAGE NAIC # License#: BR-724491 INSURER A : ProAssurance Specialty Insurance Co Inc 10179 INSURED DENTPOW-0 INSURER B Dental Power International, Inc. INSURER C 205 Lloyd Street Suite 101 INSURER D Carrboro NC 27510 INSURER E INSURER F COVERAGES CERTIFICATE NUMBER: 271069884 **REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY EFF POLICY EXP (MM/DD/YYYY) (MM/DD/YYYY) NSR LTR TYPE OF INSURANCE LIMITS POLICY NUMBER COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) s CLAIMS-MADE OCCUR \$ MED EXP (Any one person) s PERSONAL & ADV INJURY s GEN'L AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE \$ PRO-JECT POLICY LOC PRODUCTS - COMP/OP AGG \$ \$ OTHER: OMBINED SINGLE LIMIT a accident) AUTOMOBILE LIABILITY \$ ANY AUTO BODILY INJURY (Per person) s OWNED AUTOS ONLY HIRED AUTOS ONLY SCHEDULED BODILY INJURY (Per accident s AUTOS NON-OWNED AUTOS ONLY PROPERTY DAMAGE (Per accident) s \$ UMBRELLA LIAB OCCUR EACH OCCURRENCE \$ EXCESS LIAB CLAIMS-MADE AGGREGATE \$ DED RETENTION \$ s WORKERS COMPENSATION AND EMPLOYERS' LIABILITY OTH-ER PER STATUTE Y / N ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) E.L. EACH ACCIDENT s N/A E.L. DISEASE - EA EMPLOYEE \$ f yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT Medical Professional Liability MM1088 7/8/2023 7/8/2024 Each Incident: Annual Aggregate Δ \$1,000,000 DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER	CANCELLATION
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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# Section V – Management Team

## 1.0 Management Team

### <u>Meryl Samii – President</u>

Dental Power's President and Founder, Meryl Samii, is based out of our Rockville, MD office. Mrs. Samii is a graduate of the University of Pennsylvania's School of Allied Medical Professions. She started Dental Power in 1975, in response to the Washington, DC area dental community's need for an independent personnel service that specialized in the dental field. Mrs. Samii has been closely involved with the operations of Dental Power, including all government contracts, for the past 40 years. Prior to founding Dental Power, Mrs. Samii was a dental assistant for a prominent Washington, DC area oral surgeon for more than five years.

## Jamie B. Understein, CPA – Vice President of Operations

Mr. Understein joined Dental Power in 1999 to expand the Company into new markets and make internal operations more efficient, effective and quality driven. He is a graduate of The George Washington University from 1994 and became a Certified Public Accountant in 1997. Prior to joining Dental Power, Mr. Understein held the positions of controller and business development director over a six year period, for a national computer industry consulting company. As a part of his role, Mr. Understein is in charge of all business development activities and contracts for Dental Power.

## Steven E. Peterson, D.D.S. – National Director

Dr. Steven E. Peterson joined Dental Power in October 2004 to direct and oversee the company's national dentist placement division. Dr. Peterson received his D.D.S. from Georgetown University and has nearly three decades of experience and accomplishments within the dental industry. Most notably, he served as Dental Director and Operations Manager of a multi-site, multi-specialty group practice where recruitment, assessment and mentoring of associate dentists were among his primary responsibilities. Additionally, Dr. Steve was a practitioner for nearly a decade in the greater Washington, DC area and was an instructor at Georgetown University School of Dentistry. He continues to be a dental school faculty member today and is a tripartite member of the American Dental Association.

## Howard Benson, D.D.S. – Operations Advisor

Dr. Benson is the Operations Advisor and a member of the Board of Directors of Dental Power. A former clinical instructor at the University of Maryland School of Dentistry, he has lectured and published material on restorative dentistry. Dr. Benson is a member of the American Dental Association, American College of Prosthodontics, District of Columbia Dental Society, Maryland State Dental Association, Greater Washington Society of Periodontology, Maimonedes Dental Society, the Federation of Prosthodontic Organizations, The Academy of Osseointegration, and is an Associate member of the American Academy of Periodontology. Since 1981, he has operated a private practice limited to prosthodontics, located in Washington, D.C.

NAME	FUNCTIONAL AREA	PROJECT
& TITLE	& RESPONSIBILITIES	CONTRIBUTION
Meryl Samii	Chief Executive for forty	Start-up Executive
President	(40) years	Committee Member
	Executive management	Allocate resources to
		ensure successful
		contract performance
Jamie Understein, CPA	• Seventeen (17) years with	Primary POC for Client
V.P. Operations	Dental Power	Dental Power Quality
	management team	Assurance
	Business development	
	<ul> <li>Manages operations &amp;</li> </ul>	
	contracts	
S.E. Peterson, DDS	Directs National Dentist	• Dentist recruitment,
National Director	Placement Division	assessment, &
	• Eleven (11) years with	mentoring
	Dental Power	<ul> <li>Advises team on</li> </ul>
		sourcing, recruiting, &
		retaining dentists
Howard Benson, DDS	Board of Director	<ul> <li>Advises &amp; mentors</li> </ul>
Operations Advisor	Member for 15 years	team on best practices
	Advisor to President & VP	Assists in sourcing
	of Operations	dental specialties

## 2.0 Management Team Responsibilities



Has private     Prosthodontics practice in	
Washington DC	<u> </u>



## 3.0 Management Line of Authority



# **Section VI – Client References**

REFERENCE	
Name of Client	Grafton Job Corps Center- Grafton, MA
Description of Services	Part-Time dentist, hygienist, and dental assistant provider for the Grafton Job Corps Center. One year contract, with annual renewal options. The Job Corps program, funded by the U.S. Department of Labor, is a national free education and training program that helps young people learn a career, earn a high school diploma or GED, and find and keep a good job. Contract dentist does the following: Provides initial oral examination for new students (adolescents and young adults) and routine general dentistry treatment; preventative dental health education to students at the center, diagnosis and treatment plan each student, and aid in the development, implementation, and monitoring of the total center dental health program.
Number & Type of	1 Dentist (336 hours/year)
Personnel Provided	1 Hygienist (336 hours/year) 1 Dental Assistant (456 hours/year)
Locations of Services	Grafton Job Corps Center 100 Pine Street North Grafton, MA 01536
Dates of Services	March 2012 – Current
Contact Person Name, title, address, phone, fax, email	Michael Farias, Corporate Director Grafton Job Corps Center 100 Pine Street North Grafton, MA 01536 Phone: (508) 799-3862 x 3113 Email: mfarias@adamsaai.com
Number, type, severit	y of any quality, delivery or price issues
None.	

Noteworthy successes, accomplishments, awards & commendations achieved (narrative)

100% fill rate. No issues.

REFERENCE					
Name of Client	Los Angeles Job Corps Center- Los Angeles, CA				
Description of Services	Part-Time dentist provider for the Los Angeles Job Corps Center. One year contract, with annual renewal options. The Job Corps program, funded by the U.S. Department of Labor, is a national free education and training program that helps young people learn a career, earn a high school diploma or GED, and find and keep a good job. Contract dentist does the following: Provides initial oral examination for new students (adolescents and young adults) and routine general dentistry treatment; preventative dental health education to students at the center, diagnosis and treatment plan each student, and aid in the development, implementation, and monitoring of the total center dental health program.				
Number & Type of	1 Dentist (864 hours/year)				
Personnel Provided					
Locations of Services	Los Angeles Job Corps Center 1020 S. Olive Street Los Angeles, CA 99015				
Dates of Services	January 2014 – Current				
Contact Person	Anthony Comres, Contract Specialist				
Name, title, address,	Los Angeles Job Corps Center				
phone, fax, email	1020 S. Olive Street				
	Los Angeles, CA				
	Phone: (213) 741-5356				
	Email: comres.anthony@jobcorps.org				
	Number, type, severity of any quality, delivery or price issues				
None.					



Noteworthy successes, accomplishments, awards & commendations achieved						
(narrative)						
100% fill rate. No issues.						
REFERENCE						
Name of Client	San Diego Job Corps Center- Imperial Beach, CA					
Description of Services	Part-Time dentist, hygienist, and dental assistant provider for the San Diego Corps Center. One year contract, with annual renewal options. The Job Corps program, funded by the U.S. Department of Labor, is a national free education and training program that helps young people learn a career, earn a high school diploma or GED, and find and keep a good job. Contract dentist does the following: Provides initial oral examination for new students (adolescents and young adults) and routine general dentistry treatment; preventative dental health education to students at the center, diagnosis and treatment plan each student, and aid in the development, implementation, and monitoring of the total center dental health program.					
Number & Type of Personnel Provided	1 Dentist (756 hours/year) 1 Hygienist (756 hours/year) 1 Dental Assistant (1008 hours/year)					
Locations of Services	San Diego Job Corps Center 1325 Iris Avenue Imperial Beach, CA 91932					
Dates of Services	September 2014 – Current					
Contact Person Name, title, address, phone, fax, email	Hans Hartwig, Director of Admin Services San Diego Job Corps Center 1325 Iris Avenue Imperial Beach, CA 91932					
	Phone: (619) 429-8500 Email: Burgess.Annette@jobcorps.org					
Number, type, severity	of any quality, delivery or price issues					
None.						



# Noteworthy successes, accomplishments, awards & commendations achieved (narrative)

100% fill rate. No issues.

# **Section VII – Company Credentials**

## 1.0 SAM, DUNS, & GSA Information

COMPANY ADDRESS: Dental Power International, Inc. 205 Lloyd Street Suite 101 Carrboro, NC 27510-1883 United States

EIN NUMBER	52-1341735
DUNS NUMBER	965282254
GSA CONTRACT NUMBER	V797D40044
CURRENT TERM	December 01, 2013 – November 30, 2023
	Three (3) additional 5-year options available for a
	total of 20 years
CAGE	3TUW3
ANNUAL REVENUES	\$6.8 MILLION
STATUS	Small Business

#### POINT OF CONTACT:

James Walsh Vice President Dental Power International, Inc 205 Lloyd Street Suite 101 Carrboro, NC 27510 888-932-2450 | 919-932-6300 jimw@dentalpower.com



# Section VIII – Pricing & Solicitation Documents

Departr	W-9 October 2018) ment of the Treasury Revenue Service	Request fo Identification Numb • Go to www.irs.gov/FormW9 for ins	er and Certifi			Give Fo request send to	er. D	o not		
	1 Name (as shown	on your income tax return). Name is required on this line; d	o not leave this line blank.							
	Dental Power	International, Inc.								
	2 Business name/disregarded entity name, if different from above									
Print or type. Specific Instructions on page 3.	following seven boxes.       Individual/sole proprietor or       Image: C Corporation       S Corporation       Partnership       Trust/estate						tions (codes apply only to titlies, not individuals; see ns on page 3): ayee code (if any)			
Print or tyl fic Instructi	Note: Check LLC if the LLC another LLC t	y company. Enter the tax classification (C=C corporation, S the appropriate box in the line above for the tax classificatio c) is classified as a single-member LLC that is disregarded fr hat is <b>not</b> disregarded from the owner for U.S. federal tax p from the owner should check the appropriate box for the t	on of the single-member ov rom the owner unless the o purposes. Otherwise, a sing	gle-member owner. Do not check Exemptio er unless the owner of the LLC is herwise, a single-member LLC that				on from FATCA reporting any)		
eci	Other (see ins	structions) ►			(Applies to a	counts maintained	l outside	the U.S.)		
S	5 Address (number	r, street, and apt. or suite no.) See instructions.		Requester's name	e and addres	s (optional)				
See	205 Lloyd Stree	t Suite 101								
	6 City, state, and Z	IP code								
	Carrboro, NC, 2	27510								
	7 List account num	iber(s) here (optional)								
Par		yer Identification Number (TIN)								
		propriate box. The TIN provided must match the nar			security num	ber				
		rindividuals, this is generally your social security nur rietor, or disregarded entity, see the instructions for		for a						
entitie	s, it is your emplo	yer identification number (EIN). If you do not have a		et a						
TIN, la				or						
		n more than one name, see the instructions for line 1 quester for guidelines on whose number to enter.	. Also see What Name	and Employ	ver identificat	tion number	_			
Numb	er to Give the Red	quester for guidelines on whose number to enter.		5 2	- 1 3	4 1 7	3	5		
	0			0 -			-	<u> </u>		
Par	penalties of perju									
		n this form is my correct taxpayer identification num	har (ar Lam waiting for	a number to be	incured to m	a), and				
2. I an Ser	n not subject to ba vice (IRS) that I an	ickup withholding because: (a) I am exempt from bar n subject to backup withholding as a result of a failur backup withholding; and	ckup withholding, or (b	) I have not beer	n notified by	the Interna				
3. I an	n a U.S. citizen or	other U.S. person (defined below); and								
4. The	FATCA code(s) e	ntered on this form (if any) indicating that I am exem	pt from FATCA reportir	ng is correct.						
you ha acquis other t	ive failed to report a ition or abandonme	s. You must cross out item 2 above if you have been n all interest and dividends on your tax return. For real es ent of secured property, cancellation of debt, contributi vidends, you are not required to sign the certification, b dependencies of the secure of the secure of the secure of the secure of the secure of the secure of the secure of the secure of the secure of the secure of the s	tate transactions, item 2 ions to an individual retir	2 does not apply. rement arrangem	For mortgagent (IRA), and	je interest pa d generally,	aid, payme	ents		
Sign Here	Signature of U.S. person ▶	A		<sub>Date</sub> ▶ 01/08	/2024					
Gei	neral Instr	ructions	Form 1099-DIV (dividends, including those from stocks or mutual funds)							
Section Noted		o the Internal Revenue Code unless otherwise	<ul> <li>Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)</li> </ul>							
related	d to Form W-9 and	For the latest information about developments d its instructions, such as legislation enacted d, go to www.irs.gov/FormW9.	Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)							
Pur	pose of For	m	<ul> <li>Form 1099-S (proceeds from real estate transactions)</li> <li>Form 1099-K (merchant card and third party network transactions)</li> </ul>							
		orm W-9 requester) who is required to file an	<ul> <li>Form 1098 (home</li> </ul>							
inform	ation return with t	N) which may be your social security number	1098-T (tuition) • Form 1099-C (can		,, <u>-</u>					
(SSN),	individual taxpay	er identification number (ITIN), adoption	<ul> <li>Form 1099-C (carl</li> <li>Form 1099-A (acquind)</li> </ul>		onment of s	ecured pror	ortv)			
(EIN),	to report on an inf	umber (ATIN), or employer identification number ormation return the amount paid to you, or other n information return. Examples of information	Use Form W-9 on alien), to provide you	ly if you are a U.				nt		
		not limited to, the following.	If you do not return Form W-9 to the requester with a TIN, you might							

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Cat. No. 10231X

• Form 1099-INT (interest earned or paid)

Form W-9 (Rev. 10-2018)