

## REVISED

### Official Bid Price Sheet for IFB 710-24-015 Developmental Disability Services

Any costs not identified on the Official Bid Price Sheet are not billable under the contract established from this solicitation unless DCFS, at its sole discretion, determines otherwise as set forth in Section 2 of solicitation.

Note: The daily rate for Level 4 services approved by DCFS will be negotiated on a case-by-case basis.

#### Instructions

- Propose daily rates:
  - Per Client, in accordance with the requirements of section 2.3 and at each service category as specified in the IFB,
  - At or under the maximum allowable rates for each service category listed below, and
  - Inclusive of all geographic areas included in Contractor's proposal.
- Enter your proposed rate for each service level in the shaded boxes below.
- All bid pricing must be in US dollars and cents.
- The Total Weighted Daily Rate will autocalculate.

#### Cost Proposal

Level 1 Daily Rate:	<b>\$80.00</b>	Maximum allowable proposed rate: <b>\$80</b>
Level 2 Daily Rate:	<b>\$223.30</b>	Maximum allowable proposed rate: <b>\$240</b>
Level 3 Daily Rate:	<b>\$336.00</b>	Maximum allowable proposed rate: <b>\$336</b>
Total Weighted Daily Rate* :	<b>\$ 306.39</b>	

\*Categories are weighted as follows: Level 2 (24%), Level 3 (75%), Level 1 (1%)

#### Fixed Price Components

Transportation reimbursement will be limited to the current State of Arkansas mileage reimbursement rate not to exceed 3,000 miles per year without written DCFS approval .

Payments for resource parents will be passed through by the provider at a rate paid as follows:

- The daily rate for **children not participating in the PASSE and who have not been approved for CES waiver** is \$95.75.
- The Provider is required to give DDS specialized resource parent 63% of the daily rate. The provider will be compensated with the remaining 37% of the daily rate.

Board payments received from DCFS for each client shall be distributed 100% to the client and used exclusively for that client's needs. Board payments are a fixed rate.

Optional Milestone Payment for Secured Housing Units: Upon DCFS approval, Contractor may choose to secure twelve (12) -month leases for housing units for use by DCFS approved clients. Upon delivering DCFS-approved and finalized copies of these leases to the DCFS designee, the contractor may submit an invoice for a one-time milestone payment of up to \$9,000 per housing unit annual lease for up to four (4) housing units. The maximum one-time milestone payment is \$36,000. If exercising this Optional Milestone Payment, Contractor shall maintain the number of housing units claimed under this milestone for the use of DCFS clients throughout the maximum extension of the contract.

**Integrity, Inc.**

**IFB 710-24-015**

**Price Setting Methodology**

Integrity, Inc. looked at our current contract rates and took into account the federal inflation rates since the inception of that contract (2022 – 6.5%, 2023 – 3.4%, thus far in 2024 – 3.1%). We added that amount into the rate from the old contract to base a general amount for the foster parents for each Level of service.

Since this contract appears to be inclusive of any other support services such as additional Supportive Living services required for the foster child, we based pay rates on \$16.00 an hour (which is still very low i considering that people can hire in at retail positions for 18.00/hour very easily in the current job market). The resulting rates for Level 2 and Level 3 are based on the cost of adding 4 hours and roughly 7 hours at that \$16.00 an hour wage (plus fringe and overhead) to each of the levels respectively.

We hope that the proposed rates will allow us to have the flexibility to meet each child's various needs based on his or her specific circumstances.

We appreciate the Department's consideration and the invitation to bid on this contract.

 2/28/2024

Tim Bordsen, Integrity, Inc.

Program Director