

OFFICIAL BID PRICE SHEET**710-22-0007 Comprehensive Residential Treatment/Sexual Rehabilitative Services**

Bidder may only include pricing for each category of service that bidder can currently provide. In the event that Medicaid rates are applied, contractor must invoice the Arkansas Medicaid rates based on the date of service according to the current fee schedule.

Category 1: Acute Care - CRT

Please insert a dollar amount for Option A or check the box for Option B. Option A is a set daily rate at which services may be invoiced through the duration of the contract. Option B is the Arkansas Medicaid rate that fluctuates based on the date of service.

<u>OPTION A</u>	
Per Diem Rate	\$

<u>OPTION B</u>	
Medicaid Per Diem with W3 Specialty	<input type="checkbox"/>
Default Rate	

Category 2: Sub-Acute/Psychiatric Residential Care - CRT

Please insert a dollar amount for Option A or check the box for Option B. Option A is a set daily rate at which services may be invoiced through the duration of the contract. Option B is the Arkansas Medicaid rate that fluctuates based on the date of service.

<u>OPTION A</u>	
Per Diem Rate	\$ 415.00

<u>OPTION B</u>	
Medicaid Per Diem with W3 Specialty	<input type="checkbox"/>
Residential RTU Rate	

Category 3: One-to-One Attendance - CRT

Please insert pricing for one-to-one therapy. Category 3 will not be considered in low price determination. Rate must not exceed the Arkansas Medicaid Rate for Outpatient Qualified Behavioral Health Professional.

Hourly Rate	\$ 23.40
-------------	----------

Category 4: Sexual Rehabilitation Services

Please insert a dollar amount for Option A or check the box for Option B. . Option A is a set daily rate at which services may be invoiced through the duration of the contract. Option B is the Arkansas Medicaid rate that fluctuates based on the date of service.

<u>OPTION A</u>	
Per Diem Rate	\$

<u>OPTION B</u>	
Medicaid Rate	<input type="checkbox"/>

Pricing Justification for United Methodist Children's Home Comprehensive Residential Treatment Bid

Invitation for Bids # 710-22-0007

UMCH has determined a rate of \$412 per day for contracted clients. This rate was arrived at using cost inclusive of current employee pay rates, planned increases which will occur in the next three to six months, and projected overtime costs reflective of the current staff shortages and employment market conditions. Also considered were general expenses including but not limited to items such as food, utilities, gasoline, recruiting costs hiring and retention bonuses as well as other incentives to maintain our workforce.

UMCH has had experienced cost increases in all areas of expenses over the past year and expects this trend to continue. Employee pay rates are projected to have increased at least 20% or more by the time of the initiation of this contract. Food prices have increased 7% and are still increasing, while gas prices are up 40% from the previous year. Inflation has reached its highest rate in 40 years and a reversal of this trend does not look likely in the near future.

The majority of expenses for operation of the programs using this contract, are personnel costs. Shortage of employees in the workforce results in additional costs for overtime, incentive payments and recruiting costs. It is conservatively estimated that operational costs for our programs will increase between 15-18% overall for the next year with some areas increasing much more. The stated rate of \$415 per day while above the current Medicaid rate is the lowest estimate derived that appears to approach meeting the expected costs. It is somewhat likely that if inflation continues at current rates, that this rate may actually be less than expenses. UMCH is offering services at the lowest possible rate that appears fiscally responsible under current economic conditions.